

**Bank of Ayudhya Pcl (BAY TB) - HOLD, Price Bt32.75, TP Bt34****Results Comment**

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**Better results**

- BAY's normalized profits came in strong at Bt6.4bn, up 4% y-y and flat q-q in 3Q21. This is better than expected due to lower opex and provisions. 9M21's normalized profits made up 81% of our full-year forecast. We see upsides to our numbers but re-iterate HOLD.
- Y-Y growth was driven by lower provisions. As lower equity income was offset by lower expenses, norm profits were flat q-q.
- Loans recovered 2% q-q, pushing YTD growth to 1%. The growth was driven by the corporate segment. Yield contracted further from 2Q21 but with better liquidity management, NIM improved to 3% from 2.9% in 2Q21.
- Fee income rose 2% q-q on higher wealth management fees but decreased 3% y-y on lower bancassurance fees.
- Opex was under good control. It came down 7% due to an absence of TIDLOR transaction related expenses. It went up y-y on higher personnel expenses.
- Supported by write off and relief program during lockdown, NPLs rose 2% q-q to 2.3% of total loans.
- Having high coverage ratio, BAY lowered provisions 7% y-y. Credit costs were 1.75% in the quarter. LLR rose to 170%.

| Income Statement (consolidated) |               |               |               |               |               | Income Statement 9M as          |             |            |           |               |               |
|---------------------------------|---------------|---------------|---------------|---------------|---------------|---------------------------------|-------------|------------|-----------|---------------|---------------|
| Yr-end Dec (Bt m)               | 3Q20          | 4Q20          | 1Q21          | 2Q21          | 3Q21          | (Bt m)                          | q-q%        | y-y%       | % 2021F   | 2021F         | 2022F         |
| Interest & dividend income      | 26,034        | 24,939        | 24,952        | 25,016        | 24,831        | Interest & dividend income      | (1)         | (5)        | 74        | 100,471       | 102,974       |
| Interest expense                | 6,405         | 6,016         | 5,763         | 5,653         | 5,339         | Interest expense                | (6)         | (17)       | 75        | 22,378        | 22,696        |
| <b>Net interest income</b>      | <b>19,629</b> | <b>18,923</b> | <b>19,189</b> | <b>19,363</b> | <b>19,492</b> | <b>Net interest income</b>      | <b>1</b>    | <b>(1)</b> | <b>74</b> | <b>78,092</b> | <b>80,278</b> |
| Non-interest income             | 7,584         | 8,402         | 7,880         | 8,051         | 7,876         | Non-interest income             | (2)         | 4          | 76        | 31,471        | 32,511        |
| Total income                    | 27,213        | 27,325        | 27,069        | 27,414        | 27,368        | Total income                    | (0)         | 1          | 75        | 109,563       | 112,789       |
| Operating expense               | 11,342        | 12,856        | 12,098        | 12,538        | 11,684        | Operating expense               | (7)         | 3          | 73        | 49,536        | 50,904        |
| <b>Pre-provisioning profit</b>  | <b>15,871</b> | <b>14,469</b> | <b>14,971</b> | <b>14,876</b> | <b>15,684</b> | <b>Pre-provisioning profit</b>  | <b>5</b>    | <b>(1)</b> | <b>76</b> | <b>60,027</b> | <b>61,885</b> |
| Provision for bad&doubtful debt | 8,733         | 10,555        | 7,314         | 8,028         | 8,134         | Provision for bad&doubtful debt | 1           | (7)        | 73        | 32,283        | 33,414        |
| Profit before tax               | 7,137         | 3,914         | 7,657         | 6,848         | 7,549         | Profit before tax               | 10          | 6          | 79        | 27,744        | 28,471        |
| Tax                             | 1,448         | 762           | 1,647         | 970           | 1,545         | Tax                             | 59          | 7          | 75        | 5,549         | 5,694         |
| Profit after tax                | 5,689         | 3,152         | 6,010         | 5,878         | 6,005         | Profit after tax                | 2           | 6          | 81        | 22,195        | 22,777        |
| Equity income                   | 510           | 310           | 575           | 558           | 409           | Equity income                   | (27)        | (20)       | 95        | 1,623         | 1,867         |
| Minority interests              | (85)          | (76)          | (79)          | (78)          | (52)          | Minority interests              | neg         | neg        | -         | -             | -             |
| Extra items                     | -             | -             | -             | 8,185         | -             | Extra items                     | neg         | neg        | -         | 8,185         | -             |
| <b>Net profit</b>               | <b>6,115</b>  | <b>3,385</b>  | <b>6,505</b>  | <b>14,543</b> | <b>6,362</b>  | <b>Net profit</b>               | <b>(56)</b> | <b>4</b>   | <b>86</b> | <b>32,004</b> | <b>24,644</b> |
| <b>Normalized profit</b>        | <b>6,115</b>  | <b>3,385</b>  | <b>6,505</b>  | <b>6,358</b>  | <b>6,362</b>  | <b>Normalized profit</b>        | <b>0</b>    | <b>4</b>   | <b>81</b> | <b>23,819</b> | <b>24,644</b> |
| PPP/share (Bt)                  | 2.2           | 2.0           | 2.0           | 2.0           | 2.1           | PPP/share (Bt)                  | 5           | (1)        | 76        | 8.2           | 8.4           |
| EPS (Bt)                        | 0.8           | 0.5           | 0.9           | 2.0           | 0.9           | EPS (Bt)                        | (56)        | 4          | 86        | 4.4           | 3.4           |
| Norm EPS (Bt)                   | 0.8           | 0.5           | 0.9           | 0.9           | 0.9           | Norm EPS (Bt)                   | 0           | 4          | 81        | 3.2           | 3.4           |
| BV/share (Bt)                   | 38.7          | 39.1          | 40.1          | 41.7          | 42.2          | BV/share (Bt)                   | 1           | 9          | 42        | 42.8          | 45.3          |

| Balance Sheet (consolidated)          |                  |                  |                  |                  |                  | Financial Ratios (%)             |        |         |        |        |        |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|----------------------------------|--------|---------|--------|--------|--------|
| Yr-end Dec (Bt m)                     | 3Q20             | 4Q20             | 1Q21             | 2Q21             | 3Q21             |                                  | 3Q20   | 4Q20    | 1Q21   | 2Q21   | 3Q21   |
| Cash and Interbank                    | 419,156          | 553,718          | 622,529          | 609,031          | 391,691          | Gross loan grow th (YTD)         | 1.4    | 0.8     | 0.3    | (0.7)  | 1.2    |
| Other liquid items                    | -                | -                | -                | -                | -                | Gross loan grow th (q-q)         | (0.6)  | (0.6)   | 0.3    | (1.0)  | 1.8    |
| Total liquid items                    | 419,156          | 553,718          | 622,529          | 609,031          | 391,691          | Deposit grow th (YTD)            | 10.4   | 17.1    | 2.9    | 3.1    | (2.8)  |
| Gross loans and accrued interest      | 1,852,962        | 1,842,030        | 1,848,713        | 1,830,303        | 1,864,787        | Deposit grow th (q-q)            | 1.8    | 6.1     | 2.9    | 0.1    | (5.7)  |
| Provisions                            | 74,622           | 76,407           | 77,722           | 80,205           | 83,004           | Non-interest income (y-y)        | (12.8) | (7.4)   | (4.1)  | 15.7   | 3.9    |
| Net loans                             | 1,778,340        | 1,765,623        | 1,770,991        | 1,750,098        | 1,781,783        | Non-interest income (q-q)        | 9.0    | 10.8    | (6.2)  | 2.2    | (2.2)  |
| Fixed assets                          | 34,039           | 34,562           | 34,136           | 33,883           | 33,830           | Fee income / Operating income    | 15.4   | 17.9    | 16.0   | 14.4   | 14.8   |
| Other assets                          | 80,458           | 79,006           | 78,634           | 82,699           | 107,081          | Cost-to-income                   | 41.7   | 47.0    | 44.7   | 45.7   | 42.7   |
| <b>Total assets</b>                   | <b>2,492,130</b> | <b>2,609,374</b> | <b>2,695,268</b> | <b>2,659,302</b> | <b>2,489,288</b> | Net interest margin              | 3.14   | 2.97    | 2.89   | 2.89   | 3.03   |
| Deposits                              | 1,729,141        | 1,834,505        | 1,888,464        | 1,890,939        | 1,782,941        | Credit cost                      | 1.89   | 2.30    | 1.59   | 1.76   | 1.75   |
| Interbank                             | 243,502          | 243,570          | 284,569          | 231,909          | 176,163          | ROE                              | 8.7    | 4.7     | 8.9    | 8.5    | 8.2    |
| Other liquid items                    | 4,128            | 5,607            | 5,579            | 4,279            | 4,376            | Loan-to-deposit                  | 106.6  | 99.9    | 97.4   | 96.3   | 104.0  |
| Total liquid items                    | 1,976,771        | 2,083,682        | 2,178,612        | 2,127,126        | 1,963,480        | Loan-to-deposit + S-T borrow ing | 106.6  | 99.9    | 97.4   | 96.3   | 104.0  |
| Borrow ings                           | 157,003          | 146,119          | 140,770          | 144,839          | 125,562          | NPLs (Bt m)                      | 48,711 | 45,672  | 46,470 | 47,807 | 48,780 |
| Other liabilities                     | 72,393           | 90,394           | 79,505           | 80,284           | 89,054           | NPL increase                     | 697    | (3,039) | 798    | 1,337  | 973    |
| Minority interest                     | 1,550            | 1,635            | 1,711            | 616              | 668              | NPL ratio                        | 2.24   | 2.00    | 1.99   | 2.03   | 2.27   |
| <b>Shareholders' equity</b>           | <b>284,413</b>   | <b>287,544</b>   | <b>294,670</b>   | <b>306,437</b>   | <b>310,523</b>   | Loan-loss-coverage ratio         | 153.2  | 167.3   | 167.3  | 167.8  | 170.2  |
| <b>Total Liabilities &amp; Equity</b> | <b>2,492,130</b> | <b>2,609,374</b> | <b>2,695,268</b> | <b>2,659,302</b> | <b>2,489,288</b> | CAR - total                      | 17.1   | 17.9    | 17.9   | 17.8   | 18.5   |

Sources: Company data, Thanachart estimates

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