

IRPC Public Co Ltd (IRPC TB) - BUY, Price Bt4.22, TP Bt5.10**Results Comment**

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3Q21 a strong beat

- IRPC reported 3Q21 net profit of Bt2.16bn (EPS Bt0.11/sh). Excluding extra items, we estimate normalized profit to be Bt1.23bn (norm EPS Bt0.06/sh), down more than 50% q-q. Still, it was much stronger than we had anticipated due to petrochemical margins. BUY.
- Integrated GIM: Market GIM was \$12.4/bbl, down from \$15.7/bbl in 2Q21. Total intake was 191kbd, decreasing from 194kbd in the previous quarter likely due to weaker local demand for oil products.
- Petroleum: Petroleum GRM was \$5.0/bbl vs \$7.16/bbl in 2Q21. GRM was broken down into refining GRM of \$1.8/bbl and lube contribution of \$3.2/bbl. These were both weaker q-q on higher crude premium and lower base oil spread, respectively.
- Petrochemical: Petchem contribution was \$6.26/bbl (2Q21: \$7.35/bbl) split roughly equally between olefin and aromatics. These were higher than expected especially on olefin side where we had expected a much steeper drop q-q due to PP spread compression.
- Non-operating items include Bt2.7bn inventory gain, Bt1.24bn losses from financial derivatives and oil hedging, and Bt262m FX loss.
- Our view: We expect result in 4Q21F to be much stronger q-q driven by higher PP spread and crack spreads for most oil products. BUY.

Income Statement						Income Statement					
(consolidated)						9M as					
Yr-end Dec (Bt m)	3Q20	4Q20	1Q21	2Q21	3Q21	(Bt m)	q-q%	y-y%	% 2021F	2021F	2022F
Revenue	43,330	46,693	53,650	62,003	67,017	Revenue	8	55	84	216,968	217,647
Gross profit	1,781	2,297	3,723	5,973	4,618	Gross profit	(23)	159	104	13,709	14,388
SG&A	1,565	2,308	1,775	1,877	1,879	SG&A	0	20	80	6,951	6,812
Operating profit	216	(10)	1,949	4,096	2,739	Operating profit	(33)	1,165	130	6,758	7,576
EBITDA	2,414	2,166	4,064	6,242	4,810	EBITDA	(23)	99	96	15,768	16,861
Other income	206	(89)	247	535	473	Other income	(12)	129	57	2,220	2,226
Other expense	128	(734)	(458)	990	1,242	Other expense	25	868	na	0	0
Interest expense	455	499	444	441	431	Interest expense	(2)	(5)	60	2,196	2,343
Profit before tax	(161)	135	2,210	3,200	1,539	Profit before tax	(52)	na	102	6,781	7,459
Income tax	365	365	972	600	460	Income tax	(23)	26	150	1,356	1,492
Equity & invest. income	90	127	156	186	157	Equity & invest. income	(16)	74	154	324	330
Minority interests	(3)	(8)	(10)	(10)	(6)	Minority interests	na	na	98	(27)	(27)
Extraordinary items	1,995	1,720	4,199	1,799	925	Extraordinary items	(49)	(54)	na	0	0
Net profit	1,556	1,608	5,581	4,574	2,155	Net profit	(53)	39	215	5,721	6,271
Normalized profit	(439)	(112)	1,383	2,776	1,230	Normalized profit	(56)	na	94	5,721	6,271
EPS (Bt)	0.08	0.08	0.27	0.22	0.11	EPS (Bt)	(53)	39	215	0.28	0.31
Normalized EPS (Bt)	(0.02)	(0.01)	0.07	0.14	0.06	Normalized EPS (Bt)	(56)	na	94	0.28	0.31

Balance Sheet						Financial Ratios					
(consolidated)						9M as					
Yr-end Dec (Bt m)	3Q20	4Q20	1Q21	2Q21	3Q21	(%)	3Q20	4Q20	1Q21	2Q21	3Q21
Cash & ST investment	15,414	8,851	4,498	11,745	12,620	Sales growth	(27.9)	(16.3)	9.7	74.5	54.7
A/C receivable	8,250	9,626	10,149	13,936	14,737	Operating profit growth	na	na	na	na	1,165.3
Inventory	22,040	21,169	26,993	32,030	33,327	EBITDA growth	55.1	na	na	na	99.2
Other current assets	3,167	3,725	3,638	3,771	2,850	Norm profit growth	na	na	na	na	na
Investment	8,742	8,684	8,838	8,922	9,074	Norm EPS growth	na	na	na	na	na
Fixed assets	116,798	114,551	112,811	111,159	109,664	Gross margin	4.1	4.9	6.9	9.6	6.9
Other assets	7,096	6,885	5,793	5,226	5,361	Operating margin	0.5	(0.0)	3.6	6.6	4.1
Total assets	181,507	173,491	172,720	186,789	187,632	EBITDA margin	5.6	4.6	7.6	10.1	7.2
S-T debt	18,333	13,335	17,035	7,538	9,524	Norm net margin	(1.0)	(0.2)	2.6	4.5	1.8
A/C payable	26,969	23,983	17,569	26,942	25,882	D/E (x)	0.9	0.8	0.8	0.8	0.7
Other current liabilities	5,530	6,741	6,149	6,629	7,856	Net D/E (x)	0.7	0.7	0.7	0.6	0.6
L-T debt	51,214	48,597	46,985	56,034	54,016	Interest coverage (x)	5.3	4.3	9.2	14.1	11.2
Other liabilities	5,316	5,169	4,951	4,982	5,163	Interest rate	2.7	3.0	2.8	2.8	2.7
Minority interest	131	140	150	209	215	Effective tax rate	(227.3)	270.5	44.0	18.8	29.9
Shareholders' equity	74,013	75,526	79,882	84,455	84,976	ROA	(1.0)	(0.3)	3.2	6.2	2.6
Working capital	3,321	6,812	19,573	19,024	22,182	ROE	(2.4)	(0.6)	7.1	13.5	5.8
Total debt	69,547	61,931	64,020	63,572	63,541						
Net debt	54,133	53,080	59,522	51,827	50,921						

Sources: Company data, Thanachart estimates

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