

**BUY** (From: HOLD)  
Change in Recommendation

**TP: Bt 165.00** (From: Bt 130.00)  
**Upside : 13.8%**

**9 FEBRUARY 2022**

# Bangkok Bank Pcl (BBL TB)

## Double boost

We upgrade BBL to BUY as we see clear positive top-down and bottom-up developments driving profit growth and ROE. We raise our earnings by an average of 9% and lift our TP to Bt165. Despite its share price run-up, BBL still looks cheap on a 2022F P/BV of 0.5x.



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### Highly geared to top-down improvement

As a macro-driven bank, BBL looks well poised to reap the benefits of three developments as follows. 1) A swifter economic recovery at home, driven by recovering exports, an easing of the lockdown and increasing public spending. We project GDP growth of 3.6% and 4.4% in 2022-23F, rising from 1% in 2021. 2) Business relocation into Asia thanks to the bank's strongest international network covering 14 economies. 3) Improving pricing power via an end to interest rate cuts, higher loan demand and rising bond yields. Corporate and business loans make up 62% of the total and the bank's exposure to overseas loans has risen to 25% post acquisition of Permata Bank in Indonesia in 2020.

### Clear bottom-up drivers

We see a good rationale for the bank setting aside higher provisions last year. The extra provisions were mainly to offset huge investment gain windfalls to smoothen earnings. In light of loans in the relief program falling to 11% from 14% in 1H21, lower NPLs and a five-year high coverage ratio, we expect provisions to fall by 24% and 8% in 2022F and 2023F. We also see the bank having passed the peak of its cost-to-income ratio of 56% in 2020. Along with the absence of one-off integration expenses, Permata has improved operating efficiency with cost-to-income ratio falling to 54% from 60% in 9M20. Lastly, BBL's increasing liquidity leverage along with rising interest rates is positive for its margin in 2023F when we expect a 50bps rise in the policy rate.

### Raising earnings by 9% over 2022-24F

Given higher loans and non-NII, BBL's pre-provisioning profits in 2021 beat our estimate by 11%. In spite of higher provisions, net profit was still higher and we boost our earnings by an average of 9% over 2022-24F. The upward revisions reflect the net impact of higher loans, better NIM, higher fees, lower provisions and higher opex to strengthen its digital capability. Post-upgrade, we expect a three-year EPS CAGR of 12%, driven mainly by loan growth of 5% p.a. and credit costs falling from 1.3% in 2021 to 0.96% in 2022F, 0.84% in 2023F and 0.8% in 2024F.

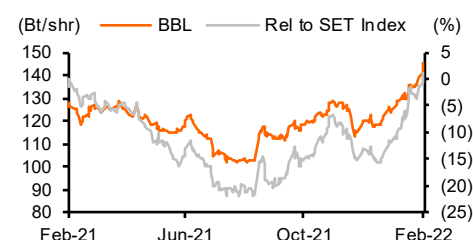
### Upgrading to BUY

On the back of our earnings hikes, we raise our DDM-based 12-month TP (2022F base year) to Bt165 from Bt130 and upgrade BBL to BUY from Hold. BBL is highly leveraged to the economic upturn and a prime beneficiary of Asia's geographical investment advantage. The bank's lowest exposure to retail lending is not news and we believe it is too late for BBL to invest to regain its fair share of domestic retail loans. The bank's focus on expanding its regional platform makes sense and is a more beneficial strategy in our view. Despite its recent share price run-up, BBL still looks cheap on 2022F P/BV of 0.5x with a 3% dividend yield.

### COMPANY VALUATION

| Y/E Dec (Bt m)       | 2021A  | 2022F  | 2023F  | 2024F  |
|----------------------|--------|--------|--------|--------|
| Pre Provision Profit | 67,066 | 63,704 | 66,208 | 71,234 |
| Net profit           | 26,507 | 30,245 | 33,421 | 37,392 |
| Consensus NP         | —      | 31,265 | 33,391 | 37,090 |
| Diff frm cons (%)    | —      | (3.3)  | 0.1    | 0.8    |
| Norm profit          | 26,507 | 30,245 | 33,421 | 37,392 |
| Prev. Norm profit    | —      | 27,293 | 30,688 | 35,016 |
| Chg frm prev (%)     | —      | 10.8   | 8.9    | 6.8    |
| Norm EPS (Bt)        | 13.9   | 15.8   | 17.5   | 19.6   |
| Norm EPS grw (%)     | 54.3   | 14.1   | 10.5   | 11.9   |
| Norm PE (x)          | 10.4   | 9.2    | 8.3    | 7.4    |
| P/BV (x)             | 0.6    | 0.5    | 0.5    | 0.5    |
| Div yield (%)        | 2.4    | 3.3    | 3.6    | 4.1    |
| ROE (%)              | 5.6    | 6.0    | 6.3    | 6.8    |
| ROA (%)              | 0.6    | 0.7    | 0.7    | 0.8    |

### PRICE PERFORMANCE



### COMPANY INFORMATION

|                              |                  |
|------------------------------|------------------|
| Price: as of 9-Feb-22 (Bt)   | 145.00           |
| Market Cap (US\$ m)          | 8,455            |
| Listed Shares (m shares)     | 1,908.8          |
| Free Float (%)               | 98.5             |
| Avg. Daily Turnover (US\$ m) | 51.1             |
| 12M Price H/L (Bt)           | 141.00/101.50    |
| Sector                       | BANK             |
| Major Shareholder            | Thai NVDR 23.91% |

Sources: Bloomberg, Company data, Thanachart estimates

## Raising our earnings by 9% over 2022-24F

### Stronger earnings outlook

In light of higher loans and non-NII, Bangkok Bank's (BBL) pre-provisioning profit in 2021 beat our estimate by 11%. In spite of higher provisions, net profit was still higher and we revise up our earnings estimates by an average of 9% over 2022-24F. The upward earnings revisions reflect the net impact of higher loans, better NIM, higher fees, lower provisions and higher opex to strengthen its digital capability.

#### Ex 1: Earnings Revisions

|                                    | 2019A  | 2020A | 2021A | 2022F  | 2023F  | 2024F  |
|------------------------------------|--------|-------|-------|--------|--------|--------|
| <b>Net profits (Bt bn)</b>         |        |       |       |        |        |        |
| - New                              | 35.82  | 17.18 | 26.51 | 30.25  | 33.42  | 37.39  |
| - Old                              |        |       |       | 27.29  | 30.69  | 35.02  |
| - Change (%)                       |        |       |       | 10.82  | 8.91   | 6.79   |
| <b>Loan growth (%)</b>             |        |       |       |        |        |        |
| - New                              | (1.05) | 14.89 | 9.29  | 5.01   | 5.18   | 5.20   |
| - Old                              |        |       |       | 4.82   | 4.89   | 4.90   |
| - Change (pp)                      |        |       |       | 0.19   | 0.29   | 0.30   |
| <b>NIM (%)</b>                     |        |       |       |        |        |        |
| - New                              | 2.24   | 2.19  | 2.01  | 2.00   | 2.01   | 2.05   |
| - Old                              |        |       |       | 2.00   | 1.94   | 1.96   |
| - Change (pp)                      |        |       |       | 0.01   | 0.06   | 0.09   |
| <b>Non-interest income (Bt bn)</b> |        |       |       |        |        |        |
| - New                              | 62.58  | 41.70 | 52.18 | 44.78  | 47.19  | 49.30  |
| - Old                              |        |       |       | 44.20  | 46.65  | 49.22  |
| - Change (%)                       |        |       |       | 1.31   | 1.15   | 0.17   |
| <b>Credit costs (%)</b>            |        |       |       |        |        |        |
| - New                              | 1.57   | 1.32  | 1.32  | 0.96   | 0.84   | 0.80   |
| - Old                              |        |       |       | 1.01   | 0.89   | 0.85   |
| - Change (pp)                      |        |       |       | (0.06) | (0.05) | (0.05) |
| <b>Opex (Bt bn)</b>                |        |       |       |        |        |        |
| - New                              | 54.96  | 65.97 | 67.27 | 68.84  | 71.66  | 74.60  |
| - Old                              |        |       |       | 67.99  | 69.38  | 70.86  |
| - Change (%)                       |        |       |       | 1.25   | 3.30   | 5.28   |

Sources: Company data, Thanachart estimates

Post-upgrade, we estimate 14% earnings growth this year, followed by 11% in 2023F and 12% in 2024F. Key growth drivers are:

- 1) Loan growth of 5%, driven by a 6% increase in corporate and overseas lending, a 2% rise in SME lending and 4% growth in retail loans. Growth in overseas loans was very strong at 19% last year. In addition to higher demand, BBL benefited from the baht weakening by 12% last year.
- 2) We expect a resumption of normal FIDF fees of 0.46% in 2023. Though we expect the policy rate to rise and lending yield to increase, we estimate NIM to improve slightly from 2% this year to 2.01% in 2022F.
- 3) With 15% exposure to declining transaction fees, we forecast fee income growth of only 1% this year. The slowdown in growth from 14% in 2021 should mainly be the result of the high base of capital market-related fees of c.Bt11bn, growing by 58% from 2020.
- 4) In light of loans in the relief program falling to 11% from 14% 1H21, lower NPLs and a five-year high coverage ratio, we expect provisions to decline by 24% and 8% in 2022F and 2023F. We estimate credit costs to drop from 1.3% in 2021 to 0.96% in 2022F, 0.84% in 2023F and 0.80% in 2024F.

On the back of our earnings upgrades, we raise our DDM-based 12-month TP, using a 2022F base year, to Bt165 from Bt130 previously.

#### Ex 2: 12-month DDM-based TP Calculation Using A Base Year Of 2022F

| (Bt m)                       | 2023F         | 2024F  | 2025F  | 2026F  | 2027F  | 2028F  | 2029F  | 2030F  | 2031F  | 2032F  | Terminal Value |
|------------------------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------------|
| Dividend of common shares    | 9,550         | 10,622 | 13,735 | 16,843 | 20,396 | 24,386 | 34,699 | 45,750 | 55,805 | 66,596 | 66,596         |
| Dividend of preferred shares | —             | —      | —      | —      | —      | —      | —      | —      | —      | —      | —              |
| Dividend payment             | 9,550         | 10,622 | 13,735 | 16,843 | 20,396 | 24,386 | 34,699 | 45,750 | 55,805 | 66,596 | 659,497        |
| Risk-free rate (%)           | 2.5           |        |        |        |        |        |        |        |        |        |                |
| Market risk premium (%)      | 8.0           |        |        |        |        |        |        |        |        |        |                |
| Beta                         | 1.1           |        |        |        |        |        |        |        |        |        |                |
| WACC (%)                     | 11.2          |        |        |        |        |        |        |        |        |        |                |
| Cost of equity               | 11.2          |        |        |        |        |        |        |        |        |        |                |
| Terminal growth (%)          | 2.0           |        |        |        |        |        |        |        |        |        |                |
| Equity value                 | 314,256       |        |        |        |        |        |        |        |        |        |                |
| No. of shares                | 1,909         |        |        |        |        |        |        |        |        |        |                |
| <b>Equity value / share</b>  | <b>165.00</b> |        |        |        |        |        |        |        |        |        |                |

Sources: Company data, Thanachart estimates

## Upgrading to BUY

*Best play on economic upturn and Asia's geographical investment advantage in our view*

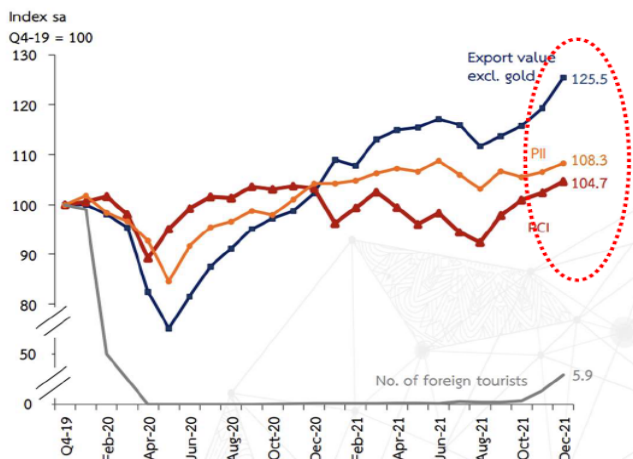
We see 13.8% potential upside to our new TP and we upgrade BBL to BUY from Hold for the following three reasons:

**First**, as a macro-driven bank, BBL looks well poised to reap the benefits of a stronger economic recovery at home, a business relocation into Asia thanks to the bank's strongest international network covering 14 economies, and improving pricing power via an end to interest rate cuts, higher loan demand and rising bond yields.

**Second**, bottom-up drivers also look clearly set to support profit expansion and ROE enhancement. We see three positive impacts of lower credit costs, falling cost to income and rising liquidity leverage.

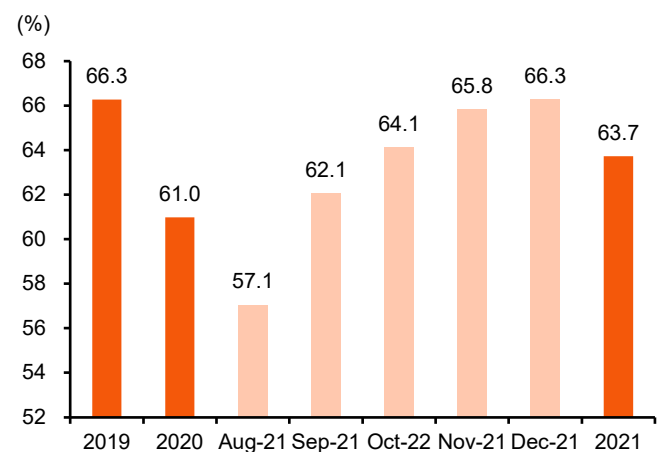
**Third**, the bank's lowest exposure to retail lending is not news and we believe it is too late for BBL to invest to regain its fair share of domestic retail loans. The bank's focus on expanding its regional platform makes sense and is a more beneficial strategy in our view.

**Ex 3: Improving Economic Indicators**



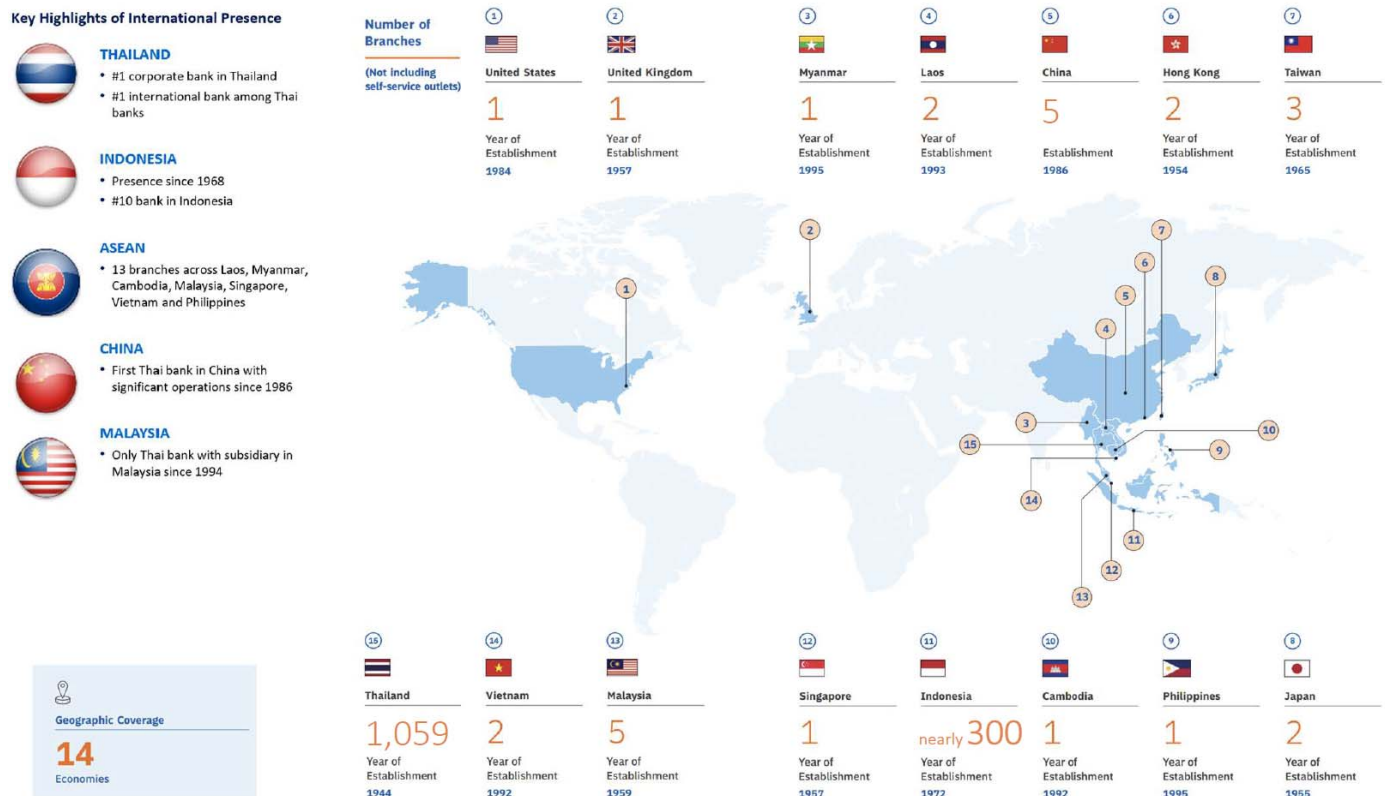
Sources: Company data, Bank of Thailand

**Ex 4: Rising CAPU**



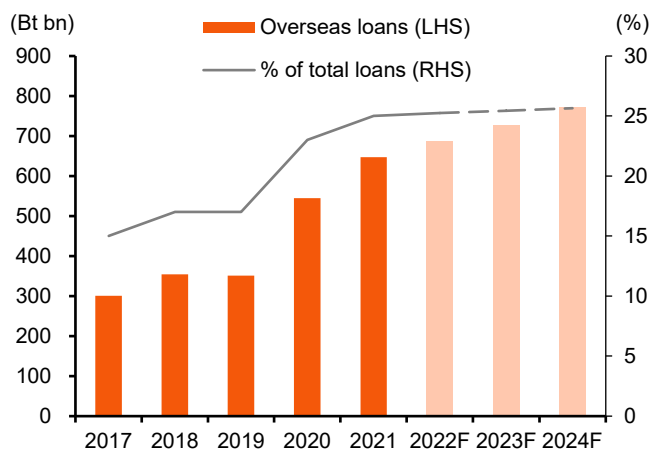
Source: Bank of Thailand

## Ex 5: BBL's International Network



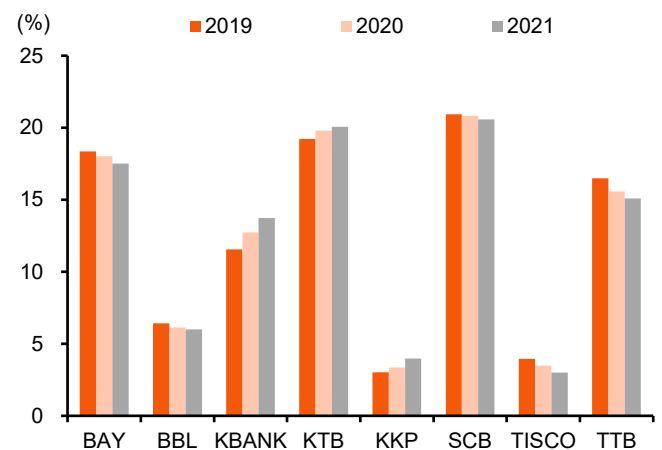
Source: Company data

## Ex 6: Increasing Overseas Contribution



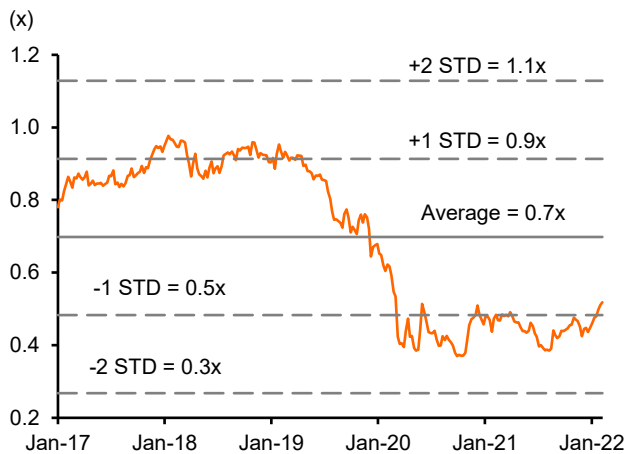
Sources: Company data; Thanachart estimates

## Ex 7: Falling Share Of Retail Lending

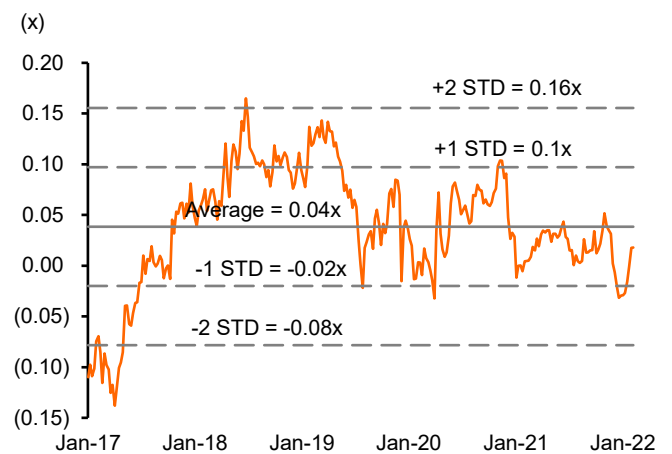


Source: Company data

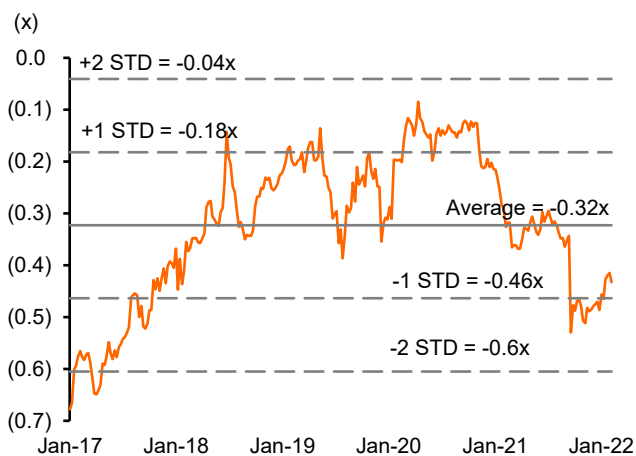
**Lastly**, despite its recent share price run-up, BBL's valuation looks undemanding to us trading at 2022F PE of 9x and just 0.5x P/BV. This is still at the low end of its five-year average. We do not expect the bank's valuation to re-rate to the average over the past five years of 0.7x as ROE is unlikely to recover to 2017's level of 9%. But we don't think it would be justified for BBL to trade at the same valuation multiple as Krung Thai Bank (KTB TB, BUY, Bt14.40) given its stronger core operation and balance sheet. Our B165 TP implies a P/BV of 0.6x in 2022F.

**Ex 8: BBL's STD P/BV**

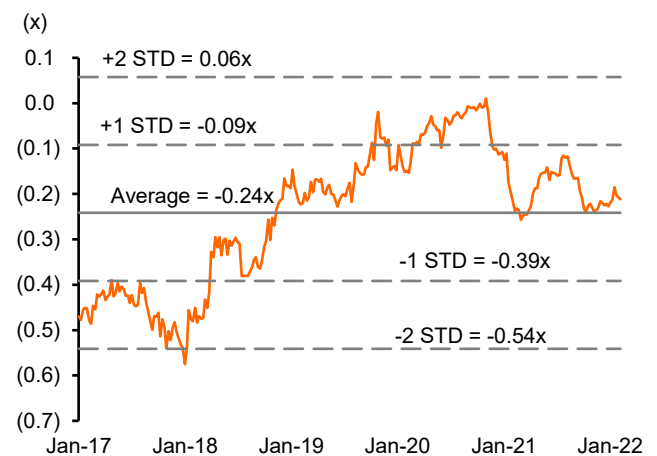
Sources: Company data, Bloomberg Thanachart estimates

**Ex 9: P/BV Gap To KTB**

Sources: Company data, Bloomberg Thanachart estimates

**Ex 10: P/BV Gap To SCB**

Sources: Company data, Bloomberg Thanachart estimates

**Ex 11: P/BV Gap To KBANK**

Sources: Company data, Bloomberg Thanachart estimates

## Valuation Comparison

### Ex 12: Valuation Comparison With Regional Peers

| Name                       | BBG Code   | Country   | EPS growth  |             | — PE —      |             | — P/BV —   |            | — ROE —     |             | — Div. Yield — |            |
|----------------------------|------------|-----------|-------------|-------------|-------------|-------------|------------|------------|-------------|-------------|----------------|------------|
|                            |            |           | 22F<br>(%)  | 23F<br>(%)  | 22F<br>(x)  | 23F<br>(x)  | 22F<br>(x) | 23F<br>(x) | 22F<br>(%)  | 23F<br>(%)  | 22F<br>(%)     | 23F<br>(%) |
| BOC Hong Kong Holdings     | 2388 HK    | Hong Kong | 7.5         | 17.6        | 12.1        | 10.3        | 1.1        | 1.0        | 9.2         | 10.1        | 4.2            | 4.9        |
| Bank of East Asia          | 23 HK      | Hong Kong | 71.1        | 19.2        | 8.5         | 7.2         | 0.4        | 0.4        | 4.3         | 5.1         | 5.4            | 6.3        |
| China Citic Bank Corp      | 998 HK     | Hong Kong | 16.7        | 10.7        | 3.5         | 3.1         | 0.3        | 0.3        | 10.3        | 10.5        | 7.8            | 7.9        |
| Hang Seng Bank             | 11 HK      | Hong Kong | 11.2        | 15.1        | 17.0        | 14.7        | 1.7        | 1.6        | 10.2        | 11.1        | 3.9            | 4.3        |
| Industrial & Commercial Bk | 1398 HK    | Hong Kong | 14.1        | 6.6         | 5.0         | 4.7         | 0.5        | 0.5        | 11.4        | 11.3        | 6.1            | 6.6        |
| Axis Bank                  | AXSB IN    | India     | 57.7        | 38.3        | 21.0        | 15.2        | 2.2        | 2.0        | 12.3        | 14.5        | 1.8            | 2.2        |
| ICICI Bank                 | ICICIBC IN | India     | 16.7        | 23.9        | 25.3        | 20.4        | na         | na         | 14.2        | 15.2        | 0.6            | 0.7        |
| State Bank of India        | SBIN IN    | India     | 54.1        | 30.9        | 13.9        | 10.6        | 1.7        | 1.5        | 13.9        | 15.2        | 1.1            | 1.4        |
| Bank Central Asia          | BBCA IJ    | Indonesia | 13.8        | 12.5        | 27.4        | 24.3        | 4.4        | 4.0        | 16.8        | 17.2        | 1.6            | 1.9        |
| Bank Danamon               | BDMN IJ    | Indonesia | 304.9       | 26.6        | 5.8         | 4.6         | 0.5        | 0.5        | 8.0         | 10.2        | 4.2            | na         |
| Bank Internasional         | BNII IJ    | Indonesia | na          | na          | na          | na          | na         | na         | na          | na          | na             | na         |
| Bank Mandiri               | BMRI IJ    | Indonesia | 13.5        | 17.2        | 11.3        | 9.6         | 1.6        | 1.5        | 14.9        | 16.0        | 4.9            | 5.7        |
| Bank Pan                   | PNBN IJ    | Indonesia | 8.6         | 10.0        | 5.7         | 5.2         | na         | na         | 7.3         | 7.4         | na             | na         |
| Bank Rakyat                | BBRI IJ    | Indonesia | 16.1        | 19.7        | 16.1        | 13.4        | 2.1        | 2.0        | 13.9        | 15.3        | 3.6            | 4.3        |
| Bank Negara                | BBNI IJ    | Indonesia | 38.9        | 22.7        | 9.3         | 7.6         | 1.0        | 0.9        | 11.9        | 13.1        | 2.6            | 3.6        |
| CIMB Group Holdings        | CIMB MK    | Malaysia  | 314.5       | 16.8        | 10.8        | 9.3         | 0.9        | 0.9        | 8.2         | 9.3         | 4.5            | 5.8        |
| Hong Leong Bank            | HLBK MK    | Malaysia  | 5.1         | 16.4        | 13.6        | 11.7        | 1.3        | 1.2        | 9.9         | 11.0        | 2.8            | 3.2        |
| Malayan Banking            | MAY MK     | Malaysia  | 22.5        | 16.1        | 12.0        | 10.4        | 1.1        | 1.1        | 9.1         | 10.4        | 6.6            | 7.4        |
| Public Bank                | PBKF MK    | Malaysia  | (76.4)      | 16.2        | na          | na          | na         | na         | 11.2        | 12.4        | na             | na         |
| Industrial Bank of Korea   | 024110 KS  | S Korea   | 8.2         | 2.0         | 3.7         | 3.6         | 0.3        | 0.3        | 8.6         | 8.3         | 6.8            | 7.1        |
| DBS Group Holdings         | DBS SP     | Singapore | 51.7        | 13.1        | 13.1        | 11.6        | 1.6        | 1.5        | 12.3        | 13.1        | 3.7            | 4.0        |
| Oversea-Chinese Banking    | OCBC SP    | Singapore | 50.5        | 13.1        | 11.0        | 9.7         | 1.1        | 1.0        | 10.3        | 10.9        | 4.3            | 4.8        |
| United Overseas Bank       | UOB SP     | Singapore | 57.0        | 15.1        | 12.4        | 10.7        | 1.2        | 1.2        | 10.4        | 11.5        | 4.0            | 4.5        |
| Bank of Ayudhya            | BAY TB*    | Thailand  | (3.8)       | 4.0         | 11.1        | 10.7        | 0.8        | 0.8        | 7.6         | 7.5         | 2.2            | 2.3        |
| Bangkok Bank               | BBL TB*    | Thailand  | 14.1        | 10.5        | 9.2         | 8.3         | 0.5        | 0.5        | 6.0         | 6.3         | 3.3            | 3.6        |
| KASIKORNBANK               | KBANK TB*  | Thailand  | 1.7         | 4.5         | 10.0        | 9.6         | 0.8        | 0.7        | 7.9         | 7.8         | 2.0            | 4.2        |
| Kiatnakin Bank             | KKP TB*    | Thailand  | 0.1         | 15.7        | 9.6         | 8.3         | 1.1        | 1.0        | 12.0        | 13.0        | 3.8            | 6.0        |
| Krung Thai Bank            | KTB TB*    | Thailand  | 31.8        | 12.3        | 7.1         | 6.3         | 0.5        | 0.5        | 7.6         | 8.1         | 3.2            | 5.6        |
| Siam Commercial Bank       | SCB TB*    | Thailand  | (3.4)       | 7.8         | 13.3        | 12.3        | 1.0        | 0.9        | 7.6         | 7.8         | 2.3            | 4.1        |
| Tisco Financial Group      | TISCO TB*  | Thailand  | 5.2         | 1.4         | 11.1        | 11.0        | 1.8        | 1.7        | 16.9        | 16.2        | 6.3            | 6.4        |
| TMBThanachart Bank         | TTB TB*    | Thailand  | 13.7        | 11.1        | 11.3        | 10.2        | 0.6        | 0.6        | 5.6         | 6.0         | 3.6            | 4.9        |
| <b>Average</b>             |            |           | <b>37.9</b> | <b>14.9</b> | <b>11.8</b> | <b>10.2</b> | <b>1.2</b> | <b>1.1</b> | <b>10.3</b> | <b>11.0</b> | <b>3.8</b>     | <b>4.6</b> |

Source: Bloomberg

Note: \* Thanachart estimates , using Thanachart normalized EPS

Based on 9 Feb 2022 closing prices

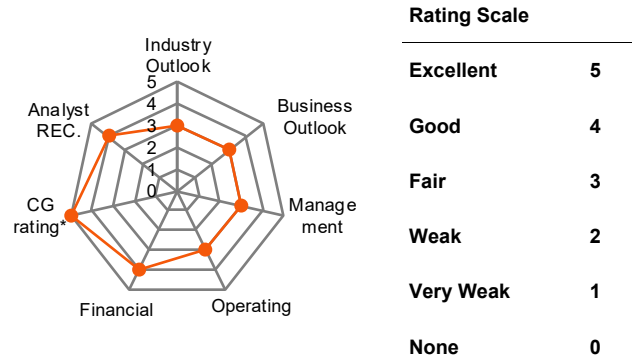
**Note: Thanachart Capital Public Company Limited (TCAP), TMBThanachart Bank Public Company Limited (TTB), are related companies to Thanachart Securities Public Company Limited (TNS). Thanachart Securities Pcl is a subsidiary of Thanachart Capital Pcl (TCAP) which holds 21.2% of the shareholding in TMBThanachart Bank Pcl.**

## COMPANY DESCRIPTION

Bangkok Bank Pcl (BBL) provides various banking and financial services including commercial, consumer, credit card, and mortgage lending, international trade financing, investment banking, and securities services.

Source: Thanachart

## COMPANY RATING



Source: Thanachart; \*CG Rating

## THANACHART'S SWOT ANALYSIS

## S — Strength

- Extensive banking network and large customer base
- Strong relationships with large corporates
- Competitive edge in trade-finance services
- Very solid balance sheet

## O — Opportunity

- Beefing up its overseas presence and expanding its footprint into many more countries
- Rising cross-selling activity

## W — Weakness

- Its large business size makes it difficult for the bank to adjust itself to changes in the industry landscape
- Its conservatism has prevented the bank from running at its full potential in our view

## T — Threat

- Digital disruption
- Global economic recession
- New accounting standards and regulations

## CONSENSUS COMPARISON

|                       | Consensus | Thanachart | Diff    |
|-----------------------|-----------|------------|---------|
| Target price (Bt)     | 156.63    | 165.00     | 5%      |
| Net profit 22F (Bt m) | 31,265    | 30,245     | -3%     |
| Net profit 23F (Bt m) | 33,391    | 33,421     | 0%      |
| Consensus REC         | BUY: 18   | HOLD: 7    | SELL: 0 |

## HOW ARE WE DIFFERENT FROM THE STREET?

- We believe we are more conservative than the Bloomberg consensus on the bank's non-NII growth, leading to our lower earnings in 2022F. But our TP is higher than the Street's, which we attribute to us being more confident in BBL's medium- to longer-term outlook.

Sources: Bloomberg consensus, Thanachart estimates

## RISKS TO OUR INVESTMENT CASE

- Slower economic momentum adversely disrupting business activity would present the key downside risk to our NPL and credit cost assumptions.
- If the bank is not able to control operating expenses and reap greater synergistic benefits from the Indonesian acquisition as we had assumed, this would present downside risks to our earnings forecasts.

Source: Thanachart

## INCOME STATEMENT

Growing volume

| FY ending Dec (Bt m)           | 2020A          | 2021A          | 2022F          | 2023F          | 2024F          |
|--------------------------------|----------------|----------------|----------------|----------------|----------------|
| Interest and Dividend Income   | 112,524        | 114,313        | 123,836        | 130,668        | 138,558        |
| Interest Expenses              | 35,477         | 32,156         | 36,078         | 39,983         | 42,030         |
| <b>Net Interest Income</b>     | <b>77,046</b>  | <b>82,156</b>  | <b>87,759</b>  | <b>90,685</b>  | <b>96,528</b>  |
| % of total income              | 64.9%          | 61.2%          | 66.2%          | 65.8%          | 66.2%          |
| Gain on Investment             | 2,512          | 1,225          | 1,000          | 1,000          | 1,000          |
| Fee Income                     | 24,711         | 29,209         | 29,582         | 30,795         | 32,200         |
| Gain on Exchange               | 11,058         | 17,868         | 10,500         | 11,500         | 12,000         |
| Others                         | 1,376          | 1,622          | 1,400          | 1,477          | 1,566          |
| <b>Non-interest Income</b>     | <b>41,696</b>  | <b>52,176</b>  | <b>44,782</b>  | <b>47,187</b>  | <b>49,303</b>  |
| % of total income              | 35.1%          | 38.8%          | 33.8%          | 34.2%          | 33.8%          |
| <b>Total Income</b>            | <b>118,743</b> | <b>134,332</b> | <b>132,541</b> | <b>137,872</b> | <b>145,831</b> |
| Operating Expenses             | 65,974         | 67,266         | 68,837         | 71,664         | 74,597         |
| <b>Pre-provisioning Profit</b> | <b>52,769</b>  | <b>67,066</b>  | <b>63,704</b>  | <b>66,208</b>  | <b>71,234</b>  |
| Provisions                     | 31,196         | 34,134         | 26,000         | 24,000         | 24,000         |
| <b>Pre-tax Profit</b>          | <b>21,573</b>  | <b>32,932</b>  | <b>37,704</b>  | <b>42,208</b>  | <b>47,234</b>  |
| Income Tax                     | 4,014          | 6,189          | 7,164          | 8,442          | 9,447          |
| After Tax Profit               | 17,559         | 26,743         | 30,540         | 33,766         | 37,787         |
| Equity Income                  | (14)           | 209            | 200            | 200            | 200            |
| Minority Interest              | (364)          | (445)          | (495)          | (545)          | (595)          |
| Extraordinary Items            | 0              | 0              | 0              | 0              | 0              |
| <b>NET PROFIT</b>              | <b>17,181</b>  | <b>26,507</b>  | <b>30,245</b>  | <b>33,421</b>  | <b>37,392</b>  |
| <b>Normalized Profit</b>       | <b>17,181</b>  | <b>26,507</b>  | <b>30,245</b>  | <b>33,421</b>  | <b>37,392</b>  |
| EPS (Bt)                       | 9.0            | 13.9           | 15.8           | 17.5           | 19.6           |
| Normalized EPS (Bt)            | 9.0            | 13.9           | 15.8           | 17.5           | 19.6           |

## BALANCE SHEET

Healthy balance sheet

| FY ending Dec (Bt m)            | 2020A            | 2021A            | 2022F            | 2023F            | 2024F            |
|---------------------------------|------------------|------------------|------------------|------------------|------------------|
| <b>ASSETS:</b>                  |                  |                  |                  |                  |                  |
| <b>Liquid Items</b>             | <b>592,922</b>   | <b>863,764</b>   | <b>825,000</b>   | <b>859,000</b>   | <b>895,000</b>   |
| cash & cash equivalents         | 73,886           | 62,552           | 60,000           | 60,000           | 60,000           |
| interbank & money market        | 519,036          | 801,212          | 765,000          | 799,000          | 835,000          |
| Securities under resale agreeme | 0                | 0                | 0                | 0                | 0                |
| Investments                     | 759,394          | 804,965          | 829,074          | 853,907          | 879,484          |
| <b>Net loans</b>                | <b>2,189,102</b> | <b>2,376,027</b> | <b>2,482,681</b> | <b>2,614,037</b> | <b>2,753,941</b> |
| Gross and accrued interest      | 2,374,669        | 2,593,532        | 2,723,468        | 2,864,530        | 3,013,398        |
| Provisions for doubtful         | 185,567          | 217,505          | 240,787          | 250,493          | 259,456          |
| Fixed assets - net              | 74,804           | 74,476           | 74,278           | 73,929           | 73,430           |
| Other assets                    | 206,738          | 214,049          | 215,049          | 216,049          | 217,049          |
| <b>Total assets</b>             | <b>3,822,960</b> | <b>4,333,281</b> | <b>4,426,082</b> | <b>4,616,921</b> | <b>4,818,905</b> |
| <b>LIABILITIES:</b>             |                  |                  |                  |                  |                  |
| <b>Liquid Items</b>             | <b>3,037,269</b> | <b>3,453,761</b> | <b>3,522,090</b> | <b>3,687,822</b> | <b>3,861,734</b> |
| Deposit                         | 2,810,863        | 3,156,940        | 3,260,990        | 3,424,040        | 3,595,242        |
| Interbank & money market        | 219,149          | 288,709          | 254,000          | 256,540          | 259,105          |
| Liability payable on demand     | 7,257            | 8,113            | 7,100            | 7,242            | 7,387            |
| Borrowings                      | 136,177          | 183,239          | 183,847          | 183,539          | 183,244          |
| Other liabilities               | 199,267          | 201,688          | 202,688          | 203,688          | 204,688          |
| <b>Total liabilities</b>        | <b>3,372,713</b> | <b>3,838,688</b> | <b>3,908,625</b> | <b>4,075,048</b> | <b>4,249,666</b> |
| Minority interest               | 1,233            | 1,865            | 2,361            | 2,906            | 3,501            |
| <b>Shareholders' equity</b>     | <b>449,014</b>   | <b>492,727</b>   | <b>515,096</b>   | <b>538,967</b>   | <b>565,738</b>   |
| Preferred capital               | -                | -                | -                | -                | -                |
| Paid-in capital                 | 19,088           | 19,088           | 19,090           | 19,090           | 19,090           |
| Share premium                   | 56,346           | 56,346           | 56,346           | 56,346           | 56,346           |
| Surplus/ Others                 | 47,257           | 66,349           | 66,349           | 66,349           | 66,349           |
| Retained earnings               | 326,322          | 350,944          | 373,312          | 397,183          | 423,953          |
| <b>Liabilities &amp; equity</b> | <b>3,822,960</b> | <b>4,333,281</b> | <b>4,426,082</b> | <b>4,616,921</b> | <b>4,818,905</b> |

Sources: Company data, Thanachart estimates

## VALUATION

*Undemanding valuation  
in our view*

| FY ending Dec                       | 2020A | 2021A | 2022F | 2023F | 2024F |
|-------------------------------------|-------|-------|-------|-------|-------|
| Normalized PE (x)                   | 16.1  | 10.4  | 9.2   | 8.3   | 7.4   |
| Normalized PE - at target price (x) | 18.3  | 11.9  | 10.4  | 9.4   | 8.4   |
| PE (x)                              | 16.1  | 10.4  | 9.2   | 8.3   | 7.4   |
| PE - at target price (x)            | 18.3  | 11.9  | 10.4  | 9.4   | 8.4   |
| P/PPP (x)                           | 5.2   | 4.1   | 4.3   | 4.2   | 3.9   |
| P/PPP - at target price (x)         | 6.0   | 4.7   | 4.9   | 4.8   | 4.4   |
| P/BV (x)                            | 0.6   | 0.6   | 0.5   | 0.5   | 0.5   |
| P/BV - at target price (x)          | 0.7   | 0.6   | 0.6   | 0.6   | 0.6   |
| Dividend yield (%)                  | 1.7   | 2.4   | 3.3   | 3.6   | 4.1   |
| Market cap / net loans (x)          | 0.1   | 0.1   | 0.1   | 0.1   | 0.1   |
| Market cap / deposit (x)            | 0.1   | 0.1   | 0.1   | 0.1   | 0.1   |
| <b>(Bt)</b>                         |       |       |       |       |       |
| Normalized EPS                      | 9.0   | 13.9  | 15.8  | 17.5  | 19.6  |
| EPS                                 | 9.0   | 13.9  | 15.8  | 17.5  | 19.6  |
| DPS                                 | 2.5   | 3.5   | 4.8   | 5.3   | 5.9   |
| PPP/Share                           | 27.6  | 35.1  | 33.4  | 34.7  | 37.3  |
| BV/Share                            | 235.2 | 258.1 | 269.8 | 282.3 | 296.4 |

## FINANCIAL RATIOS

*NIM to bottom out in  
2022F*

| FY ending Dec                       | 2020A  | 2021A | 2022F  | 2023F | 2024F |
|-------------------------------------|--------|-------|--------|-------|-------|
| <b>Growth Rate (%)</b>              |        |       |        |       |       |
| Net interest income (NII)           | 8.4    | 6.6   | 6.8    | 3.3   | 6.4   |
| Non-interest income (Non-II)        | (33.4) | 25.1  | (14.2) | 5.4   | 4.5   |
| Operating expenses                  | 20.0   | 2.0   | 2.3    | 4.1   | 4.1   |
| Pre-provisioning profit (PPP)       | (32.9) | 27.1  | (5.0)  | 3.9   | 7.6   |
| Net profit                          | (52.0) | 54.3  | 14.1   | 10.5  | 11.9  |
| Normalized profit growth            | (52.0) | 54.3  | 14.1   | 10.5  | 11.9  |
| EPS                                 | (52.0) | 54.3  | 14.1   | 10.5  | 11.9  |
| Normalized EPS                      | (52.0) | 54.3  | 14.1   | 10.5  | 11.9  |
| Dividend payout ratio               | 27.8   | 25.2  | 30.0   | 30.0  | 30.0  |
| Loan - gross                        | 14.9   | 9.3   | 5.0    | 5.2   | 5.2   |
| Loan - net                          | 15.8   | 8.5   | 4.5    | 5.3   | 5.4   |
| Deposit                             | 18.6   | 12.3  | 3.3    | 5.0   | 5.0   |
| NPLs                                | 31.9   | (3.2) | 5.0    | 5.0   | 5.0   |
| Total assets                        | 18.8   | 13.3  | 2.1    | 4.3   | 4.4   |
| Total equity                        | 5.0    | 9.7   | 4.5    | 4.6   | 5.0   |
| <b>Operating Ratios (%)</b>         |        |       |        |       |       |
| Net interest margin (NIM)           | 2.2    | 2.0   | 2.0    | 2.0   | 2.0   |
| Net interest spread                 | 3.5    | 3.3   | 3.3    | 3.3   | 3.3   |
| Yield on earnings assets            | 3.3    | 2.9   | 2.9    | 3.0   | 3.0   |
| Avg cost of fund                    | 1.2    | 0.9   | 1.0    | 1.1   | 1.1   |
| NII / operating income              | 64.9   | 61.2  | 66.2   | 65.8  | 66.2  |
| Non-II / operating income           | 35.1   | 38.8  | 33.8   | 34.2  | 33.8  |
| Fee income / operating income       | 20.8   | 21.7  | 22.3   | 22.3  | 22.1  |
| Normalized net margin               | 14.5   | 19.7  | 22.8   | 24.2  | 25.6  |
| Cost-to-income                      | 55.6   | 50.1  | 51.9   | 52.0  | 51.2  |
| Credit cost - provision exp / loans | 1.3    | 1.3   | 1.0    | 0.8   | 0.8   |
| PPP / total assets                  | 1.5    | 1.6   | 1.5    | 1.5   | 1.5   |
| PPP / total equity                  | 12.0   | 14.2  | 12.6   | 12.6  | 12.9  |
| ROA                                 | 0.5    | 0.6   | 0.7    | 0.7   | 0.8   |
| ROE                                 | 3.9    | 5.6   | 6.0    | 6.3   | 6.8   |

Sources: Company data, Thanachart estimates

## FINANCIAL RATIOS

| FY ending Dec                          | 2020A   | 2021A   | 2022F   | 2023F   | 2024F   |
|----------------------------------------|---------|---------|---------|---------|---------|
| <b>Liquidity and Quality Ratio (%)</b> |         |         |         |         |         |
| Loan-to-deposit                        | 84.3    | 82.0    | 83.3    | 83.5    | 83.6    |
| Loan-to-deposit & S-T borrow ing       | 84.2    | 82.0    | 83.3    | 83.5    | 83.6    |
| Net loan / assets                      | 57.3    | 54.8    | 56.1    | 56.6    | 57.1    |
| Net loan / equity                      | 487.5   | 482.2   | 482.0   | 485.0   | 486.8   |
| Investment / assets                    | 19.9    | 18.6    | 18.7    | 18.5    | 18.3    |
| Deposit / liabilities                  | 83.3    | 82.2    | 83.4    | 84.0    | 84.6    |
| Liabilities / equity                   | 751.1   | 779.1   | 758.8   | 756.1   | 751.2   |
| Net interbank lender (Bt m)            | 299,887 | 512,504 | 511,000 | 542,460 | 575,895 |
| Tier 1 CAR                             | 15.8    | 16.0    | 15.5    | 15.6    | 15.7    |
| Tier 2 CAR                             | 2.6     | 3.6     | 3.3     | 3.2     | 3.1     |
| Total CAR                              | 18.3    | 19.6    | 18.8    | 18.8    | 18.8    |
| NPLs (Bt m)                            | 104,401 | 101,103 | 106,158 | 111,466 | 117,039 |
| NPLs / Total loans (NPL Ratio)         | 4.4     | 3.9     | 3.9     | 3.9     | 3.9     |
| Loan-Loss-Coverage                     | 177.7   | 215.1   | 226.8   | 224.7   | 221.7   |

Sources: Company data, Thanachart estimates

*Solid capital and high  
coverage ratio*

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Recommendations are based on absolute upside or downside, which is the difference between the target price and the current market price. If the upside is 10% or more, the recommendation is BUY. If the downside is 10% or more, the recommendation is SELL. For stocks where the upside or downside is less than 10%, the recommendation is HOLD. Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on the market price and the formal recommendation.

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