# **Telecom Sector – Underweight**

Nuttapop Prasitsuksant | Email: nuttapop.pra@thanachartsec.co.th

### DTAC and TRUE proceed on their merger plan

- Both parties have completed their due diligence steps
- EGMs for shareholder approvals are on 4 April
- No changes to details on the transaction earlier announced
- We still see tender prices attractive to existing shareholders

DTAC and TRUE announced to SET last Friday (18 February) that they have completed and satisfied with results from due diligence process on their counterparties and will proceed on their merger plan.

- DTAC and TRUE are to merge into the new 'merged-co', in which 1 existing DTAC's share will be converted into 6.13444 shares of 'merged-co' and 1 TRUE's share in 0.60018 of 'merged-co'. Based on current shareholding structure in both companies, major shareholders in the new 'merged-co' would be 29% CP Group, 19% Telenor Asia, 10% China Mobile, and 8% Thai Telco Holdings, with 33% flee float among minorities.
- In parallel with processes to seek for approvals from related regulators, government agencies, and financial institutions, both DTAC and TRUE will hold extraordinary general meeting (EGM) to get approvals for this merger plan from their shareholders on 4 April 2022.
- Note that their debtors can post their objections against this merger plan within two months after they are notified by DTAC and TRUE on the plan. Given any objections, DTAC and/or TRUE needs to settle their debts with those debtors before the merger can proceed further.
- After all approvals are granted, likely in late June 2022, Citrine Global Company Limited (a joint-ventured entity between CP Group and Telenor Asia) will launch its pre-merger tender offer at the price of Bt47.75 for DTAC's share and Bt5.09 for TRUE's share.
- Per Public Limited Companies Act (PLCA) in Thailand, Citrine Global must also purchase shares of DTAC and TRUE from the shareholders who attend the EGM but vote against the merger plan (dissenting shareholders). By rule, the purchase price will be at the last traded price of both stocks on the SET prior the date of EGM, which is 1 April 2022.
- The merger processes are expected to complete, and the shares of new 'merged-co' to be accepted for listing on SET by September 2022.
- We maintain our recommendation for existing shareholders of DTAC and TRUE to sell their shares into the pre-merger tender offer since we see the tender prices as attractive and has significantly priced in potential synergy benefits from the merger. Weaker-than-expected 2021 results reported by DTAC and TRUE recently also posts a downside to our estimated value of the 'merged-co' at Bt260bn.



Source: Company data

## News update

### **General Disclaimers And Disclosures:**

This report is prepared and issued by Thanachart Securities Public Company Limited (TNS) as a resource only for clients of TNS, Thanachart Capital Public Company Limited (TCAP) and its group companies. Copyright © Thanachart Securities Public Company Limited. All rights reserved. The report may not be reproduced in whole or in part or delivered to other persons without our written consent.

This report is prepared by analysts who are employed by the research department of TNS. While the information is from sources believed to be reliable, neither the information nor the forecasts shall be taken as a representation or warranty for which TNS or TCAP or its group companies or any of their employees incur any responsibility. This report is provided to you for informational purposes only and it is not, and is not to be construed as, an offer or an invitation to make an offer to sell or buy any securities. Neither TNS, TCAP nor its group companies accept any liability whatsoever for any direct or consequential loss arising from any use of this report or its contents.

The information and opinions contained herein have been compiled or arrived at from sources believed reliable. However, TNS, TCAP and its group companies make no representation or warranty, express or implied, as to their accuracy or completeness. Expressions of opinion herein are subject to change without notice. The use of any information, forecasts and opinions contained in this report shall be at the sole discretion and risk of the user.

TNS, TCAP and its group companies perform and seek to perform business with companies covered in this report. TNS, TCAP, its group companies, their employees and directors may have positions and financial interest in securities mentioned in this report. TNS, TCAP or its group companies may from time to time perform investment banking or other services for, or solicit investment banking or other business from, any entity mentioned in this report. Therefore, investors should be aware of conflict of interest that may affect the objectivity of this report.

Note: Thanachart Securities Public Company Limited act as a Market Maker and Derivative Warrants Issuer. At present, TNS has issued 115 Derivative ACE16C2202A, ADVA16C2202A, ADVA16C2203A, AMAT16C2206A, AOT16C2202A, AOT16C2204A, BAM16C2204A, Warrants which are BANP16C2205A, BANP16C2202A, BANP16C2204A, BBL16C2203A, BBL16C2204A, BCH16C2203A, BEC16C2202A, BEC16C2204A, BGRI16C2203A, BGRI16C2205A, BLA16C2205A, CBG16C2202A, CBG16C2204A, CBG16C2205A, CHG16C2202A, COM716C2203A, COM716C2205A, CPAL16C2203A, CPAL16C2204A, CPF16C2205A, CPN16C2202A, CRC16C2204A, DELT16C2202A, DELT16C2203A, DOHO16C2202A, DTAC16C2203A, EA16C2206A, EA16C2203A, EA16C2205A, ESSO16C2202A, GLOB16C2203A, GPSC16C2206A, GPSC16C2205A, GULF16C2205A, GULF16C2205A, GULF16C2205A, GULF16C2205A, GUNK16C2205A, GUNK16C2 HANA16C2202A, HANA16C2205A, HANA16C2205A, HMPR16C2202A, INTU16C2202A, INTU16C2205A, IRPC16C2205A, IVL16C2202A, IVL16C2203A, JAS16C2202A, JMAR16C2206A, JMAR16C2202A, JMAR16C2205A, JMT16C2203A, JMT16C2205A, KBAN16C2206A, KBAN16C2202A, KBAN16C2204A, KCE16C2204A, KCE16C2205A, KCE16C2205B, KTC16C2202A, LH16C2202A, MINT16C2203A, MINT16C2204A, MTC16C2202A, MTC16C2204A, OR16C2202A, OR16C2203A, OR16C2205A, PTG16C2202A, PTG16C2203A, PTL16C2202A, PTL16C220A, PTL16C220A PTT16C2203A, PTT16C2205A, PTTE16C2203A, RBF16C2202A, RCL16C2205A, RS16C2205A, S5016P2206B, S5016C2203A, S5016C2203B, S5016C2206A, S5016P2203A, S5016P2203B, S5016P2206A, SAWA16C2202A, SAWA16C2204A, SAWA16C2205A, SCB16C2202A, SCC16C2204A, SCGP16C2202A, SPAL16C2202A, STA16C2203A, STEC16C2204A, STGT16C2202A, SYNE16C2202A, TOP16C2206A, TOP16C2202A, TRUE16C2205A, TRUE16C2202A, TRUE16C2203A, TRUE16C2203B, TU16C2202A, TU16C2204A, WHA16C2202A, WHA16C2204A (underlying securities are ACE, ADVANC, AMATA, AOT, BAM, BANPU, BBL, BCH, BEC, BGRIM, BLA, CBG, CHG, COM7, CPALL, CPF, CPN, CRC, DELTA, DOHOME, DTAC, EA, ESSO, GLOBAL, GPSC, GULF, GUNKUL, HANA, HMPRO, INTUCH, IRPC, IVL, JAS, JMART, JMT, KBANK, KCE, KTC, LH, MINT, MTC, OR, PTG, PTL, PTT, PTTEP, RBF, RCL, RS, SAWAD, SCB, SCC, SCGP, SET50, SPALI, STA, STEC, STGT, SYNEX, TOP, TU, WHA, TRUE).. Since TNS covers those underlying securities in research report, consequently TNS incurs conflicts of interest. Moreover, Investors are advised to carefully review the details and information in the prospectus before making investment decisions.

**Note:** Thanachart Securities has an indirect financial interest in Ratchthani Leasing PcI (THANI). Thanachart Securities PcI is a subsidiary of Thanachart Capital PcI (TCAP) which holds more than 56% of the shareholding in Ratchthani Leasing PcI (THANI).

**Note:** Thanachart Capital Public Company Limited (TCAP), TMBThanachart Bank Public Company Limited (TTB), are related companies to Thanachart Securities Public Company Limited (TNS). Thanachart Securities PcI is a subsidiary of Thanachart Capital PcI (TCAP) which holds 21.2% of the shareholding in TMBThanachart Bank PcI.

Thanachart Capital Public Company Limited (TCAP), Ratchthani Leasing Public Company Limited (THANI), TMB Public Company Limited, MBK PUBLIC COMPANY LIMITED (MBK) and PATUM RICE MILL AND GRANARY PUBLIC COMPANY LIMITED (PRG) are related companies to Thanachart Securities Public Company Limited (TNS). Since TNS covers those securities in research report, consequently TNS incurs conflicts of interest.

### **Disclosure of Interest of Thanachart Securities**

Investment Banking Relationship

Within the preceding 12 months, Thanachart Securities has lead-managed public offerings and/or secondary offerings (excluding straight bonds) of the securities of the following companies: Saksiam Leasing Pcl. (SAK TB), SCG Packaging Pcl (SCGP TB)