

Ch. Karnchang Pcl (CK TB) - BUY, Price Bt21.00, TP Bt25.00**Results Comment**

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Higher loss due to low equity income

- CK reported a normalized loss of Bt175m in 4Q21, vs. a loss of Bt112m in 4Q20 and a profit of Bt275m in 3Q21. The loss was higher than what we had expected given lower-than-expected equity income. There was also no dividend income from TTW this quarter.
- We expect CK to still make a loss in 1Q22F given low revenue recognition from its backlog value and no dividend income from TTW but its earnings should turn to a profit in 2Q22F onward when it recognizes more revenue and dividend income.
- We maintain a BUY on CK as 1) we expect its strong earnings turnaround this year driven by higher revenue recognition from its backlog value, 2) we expect CK to win Bt177bn new work value this year, and 3) valuation looks cheap as the share now trades at an 43% discount on its subsidiaries' market value with the construction business for free.
- CK's revenue fell by 1% y-y in 4Q21 given its low backlog value while its new work has yet to get started. We estimate its backlog value of Bt46bn at end 4Q21. This amount has yet to include new work from the Bt81bn Luang Prabang Hydropower plant and Bt17bn South Purple Line which are expected to sign the contracts this year.
- Its gross margin slightly dropped to 8.4% in 4Q21 vs. 8.8% in 4Q20. Given its low revenue, its gross profit was still not enough to offset its SG&A expenses, causing an operating loss for the construction business.
- Equity income fell by 24% y-y and 56% q-q due to lower earnings contribution from its 31%-owned CKP.

Income Statement						Income Statement					
(consolidated)						9M as					
Yr-end Dec (Bt m)	4Q20	1Q21	2Q21	3Q21	4Q21	(Bt m)	q-q%	y-y%	% 2021F	2021A	2022F
Revenue	3,654	2,986	3,238	2,561	3,604	Revenue	41	(1)	106	12,389	16,956
Gross profit	322	292	307	251	303	Gross profit	21	(6)	103	1,153	1,557
SG&A	531	472	497	445	501	SG&A	13	(6)	100	1,915	1,950
Operating profit	(209)	(180)	(190)	(193)	(198)	Operating profit	na	na	na	(761)	(393)
EBITDA	(18)	(13)	(16)	(22)	(16)	EBITDA	na	na	na	(67)	333
Other income	194	175	429	406	215	Other income	(47)	11	104	1,225	1,071
Other expense	0	0	0	0	0	Other expense					
Interest expense	339	332	357	357	339	Interest expense	(5)	0	99	1,386	1,428
Profit before tax	(353)	(337)	(119)	(144)	(322)	Profit before tax	na	na	na	(922)	(750)
Income tax	12	8	9	8	13	Income tax	73	6	na	38	0
Equity & invest. income	249	160	306	432	190	Equity & invest. income	(56)	(24)	92	1,088	1,361
Minority interests	4	10	(4)	(4)	(30)	Minority interests	na	na	555	(28)	(7)
Extraordinary items	0	383	143	0	280	Extraordinary items		na	153	806	0
Net profit	(112)	208	318	275	105	Net profit	(62)	na	130	906	604
Normalized profit	(112)	(175)	175	275	(175)	Normalized profit	na	na	59	100	604
EPS (Bt)	(0.07)	0.12	0.19	0.16	0.06	EPS (Bt)	(62)	na	130	0.53	0.36
Normalized EPS (Bt)	(0.07)	(0.10)	0.10	0.16	(0.10)	Normalized EPS (Bt)	na	na	59	0.06	0.36

Balance Sheet						Financial Ratios					
(consolidated)						9M as					
Yr-end Dec (Bt m)	4Q20	1Q21	2Q21	3Q21	4Q21	(%)	4Q20	1Q21	2Q21	3Q21	4Q21
Cash & ST investment	7,767	8,923	11,179	8,402	6,973	Sales growth	(30.5)	(44.9)	(19.5)	(33.4)	(1.4)
A/C receivable	3,659	3,624	3,036	2,486	2,273	Operating profit growth	na	na	na	na	na
Inventory	2,436	2,418	2,223	2,231	2,988	EBITDA growth	na	na	na	na	na
Other current assets	5,972	6,277	7,128	7,612	7,835	Norm profit growth	na	na	174.5	(44.9)	na
Investment	37,256	37,429	37,181	37,400	37,638	Norm EPS growth	na	na	174.5	(44.9)	na
Fixed assets	11,194	11,090	11,333	11,252	10,927						
Other assets	14,490	14,867	15,074	15,216	14,786	Gross margin	8.8	9.8	9.5	9.8	8.4
Total assets	82,774	84,629	87,155	84,598	83,421	Operating margin	(5.7)	(6.0)	(5.9)	(7.5)	(5.5)
S-T debt	3,817	4,417	6,395	6,482	6,672	EBITDA margin	(0.5)	(0.4)	(0.5)	(0.9)	(0.4)
A/C payable	2,636	2,365	2,768	2,230	2,174	Norm net margin	(3.1)	(5.9)	5.4	10.7	(4.9)
Other current liabilities	8,305	10,146	8,967	9,400	8,902						
L-T debt	38,586	38,576	39,734	37,126	36,598	D/E (x)	1.6	1.6	1.8	1.7	1.7
Other liabilities	3,160	3,063	3,078	3,081	2,966	Net D/E (x)	1.3	1.3	1.3	1.3	1.4
Minority interest	424	415	413	416	439	Interest coverage (x)	(0.1)	(0.0)	(0.0)	(0.1)	(0.0)
Shareholders' equity	25,847	25,647	25,799	25,864	25,669	Interest rate	3.2	3.1	3.2	3.2	3.1
Working capital	3,459	3,677	2,492	2,487	3,087	Effective tax rate	(3.5)	(2.4)	(7.6)	(5.3)	(4.1)
Total debt	42,403	42,993	46,129	43,608	43,270	ROA	(0.5)	(0.8)	0.8	1.3	(0.8)
Net debt	34,636	34,069	34,950	35,206	36,297	ROE	(1.7)	(2.7)	2.7	4.3	(2.7)

Sources: Company data, Thanachart estimates

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