

**RATCH Group Plc (RATCH TB) - HOLD, Price Bt38.25, TP Bt46.00****Results Comment**

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**Decent growth in 1Q22, in-line**

- RATCH reported Bt1.82bn normalized profit in 1Q22, up 13% y-y and 13% q-q in a like-for-like basis. Stronger performance from IPP power plants and capacity growth from last year were more than offset impact from lower profitability in SPP plants.
- Gross profit grew strongly 40% y-y and 40% q-q to Bt1.4bn in 1Q22 backed by higher electricity dispatch from IPP plants with stronger margin, starting operation of 'Collector' wind farm project in Australia, and contribution from the new investments last year.
- EBTIDA grew at similar pace to Bt1.6bn this quarter, up 44% y-y and 40% q-q, as its SG&A-to-sales ratio also fell nicely to 3.0% in 1Q22, from 3.7% in 4Q21 and 4.9% in 1Q21, due to scale benefits from continuous capacity growth.
- Equity income expanded slightly 4% y-y driven by commencing operations of Yandin wind power project in Australia and Riau gas-fired power plant in Indonesia. It dropped 12% q-q as its major IPP power plant, HPC, was down for its annual maintenance this quarter.
- RATCH has announced the final selling price of its new issuing shares (PPO to existing shareholders) at Bt34.5/share, with subscription period between 6-10 June 2022. Note that the XR date had passed on 6 May 2022,
- Therefore, for investors with the rights granted we suggest them to subscribe for new shares at this attractive price. But for those are not granted the rights, we believe it is worth to wait for RATCH to fully invest this new capital before consider revisiting the stocks. Maintain HOLD.

| Income Statement (consolidated) |              |              |              |              |              |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|
| Yr-end Dec (Bt m)               | 1Q21         | 2Q21         | 3Q21         | 4Q21         | 1Q22         |
| Revenue                         | 7,122        | 8,667        | 9,142        | 12,396       | 16,915       |
| <b>Gross profit</b>             | <b>1,018</b> | <b>1,063</b> | <b>1,113</b> | <b>1,016</b> | <b>1,421</b> |
| SG&A                            | 345          | 407          | 497          | 453          | 502          |
| Operating profit                | 673          | 656          | 616          | 564          | 919          |
| <b>EBITDA</b>                   | <b>1,143</b> | <b>1,153</b> | <b>1,185</b> | <b>1,172</b> | <b>1,642</b> |
| Other income                    | 106          | 164          | 111          | 107          | 115          |
| Other expense                   | (62)         | (85)         | (46)         | (205)        | (33)         |
| Interest expense                | 411          | 426          | 465          | 566          | 583          |
| <b>Profit before tax</b>        | <b>430</b>   | <b>479</b>   | <b>308</b>   | <b>309</b>   | <b>485</b>   |
| Income tax                      | 20           | (58)         | 101          | 115          | 131          |
| Equity & invest. income         | 1,200        | 1,544        | 1,068        | 1,418        | 1,250        |
| Minority interests              | (0)          | (0)          | 0            | (7)          | 215          |
| Extraordinary items             | 478          | 41           | 163          | 518          | (240)        |
| <b>Net profit</b>               | <b>2,088</b> | <b>2,123</b> | <b>1,438</b> | <b>2,123</b> | <b>1,579</b> |
| <b>Normalized profit</b>        | <b>1,610</b> | <b>2,082</b> | <b>1,275</b> | <b>1,605</b> | <b>1,819</b> |
| EPS (Bt)                        | 1.44         | 1.46         | 0.99         | 1.46         | 1.09         |
| Normalized EPS (Bt)             | 1.11         | 1.44         | 0.88         | 1.11         | 1.25         |

| Balance Sheet (consolidated) |                |                |                |                |                |
|------------------------------|----------------|----------------|----------------|----------------|----------------|
| Yr-end Dec (Bt m)            | 1Q21           | 2Q21           | 3Q21           | 4Q21           | 1Q22           |
| Cash & ST investment         | 8,378          | 7,810          | 7,909          | 9,861          | 8,911          |
| A/C receivable               | 3,490          | 7,125          | 6,563          | 9,774          | 8,682          |
| Inventory                    | 1,773          | 1,547          | 1,464          | 1,902          | 2,190          |
| Other current assets         | 3,422          | 2,974          | 3,471          | 3,779          | 4,909          |
| Investment                   | 46,375         | 49,140         | 52,887         | 51,067         | 52,475         |
| Fixed assets                 | 30,401         | 30,488         | 30,882         | 36,228         | 36,434         |
| Other assets                 | 23,076         | 24,149         | 23,589         | 42,245         | 41,616         |
| <b>Total assets</b>          | <b>116,915</b> | <b>123,233</b> | <b>126,765</b> | <b>154,855</b> | <b>155,217</b> |
| S-T debt                     | 5,009          | 6,950          | 5,588          | 8,035          | 7,256          |
| A/C payable                  | 3,062          | 5,587          | 4,592          | 7,677          | 7,331          |
| Other current liabilities    | 502            | 732            | 1,910          | 4,558          | 706            |
| L-T debt                     | 38,717         | 39,423         | 42,254         | 26,745         | 29,723         |
| Other liabilities            | 4,661          | 4,426          | 4,329          | 30,031         | 29,415         |
| Minority interest            | 1              | 1              | 1              | 7,520          | 7,465          |
| <b>Shareholders' equity</b>  | <b>64,963</b>  | <b>66,114</b>  | <b>68,091</b>  | <b>70,290</b>  | <b>73,321</b>  |
| Working capital              | 2,201          | 3,084          | 3,436          | 3,999          | 3,540          |
| Total debt                   | 43,727         | 46,373         | 47,842         | 34,781         | 36,980         |
| <b>Net debt</b>              | <b>35,348</b>  | <b>38,563</b>  | <b>39,933</b>  | <b>24,920</b>  | <b>28,069</b>  |

Sources: Company data, Thanachart estimates

| Income Statement 3M as   |             |             |           |              |               |
|--------------------------|-------------|-------------|-----------|--------------|---------------|
| (Bt m)                   | q-q%        | y-y%        | % 2022F   | 2022F        | 2023F         |
| Revenue                  | 36          | 138         | 40        | 41,919       | 41,559        |
| <b>Gross profit</b>      | <b>40</b>   | <b>40</b>   | <b>22</b> | <b>6,447</b> | <b>6,303</b>  |
| SG&A                     | 11          | 45          | 30        | 1,691        | 1,765         |
| Operating profit         | 63          | 37          | 19        | 4,756        | 4,538         |
| <b>EBITDA</b>            | <b>40</b>   | <b>44</b>   | <b>24</b> | <b>6,885</b> | <b>6,596</b>  |
| Other income             | 8           | 9           | 11        | 1,032        | 944           |
| Other expense            | na          | na          | na        | 0            | 0             |
| Interest expense         | 3           | 42          | 24        | 2,390        | 2,090         |
| <b>Profit before tax</b> | <b>57</b>   | <b>13</b>   | <b>14</b> | <b>3,398</b> | <b>3,392</b>  |
| Income tax               | 14          | 541         | 13        | 1,020        | 1,018         |
| Equity & invest. income  | (12)        | 4           | 16        | 7,881        | 8,753         |
| Minority interests       | na          | na          | (51)      | (418)        | (447)         |
| Extraordinary items      | na          | na          | na        | 0            | 0             |
| <b>Net profit</b>        | <b>(26)</b> | <b>(24)</b> | <b>16</b> | <b>9,842</b> | <b>10,680</b> |
| <b>Normalized profit</b> | <b>13</b>   | <b>13</b>   | <b>18</b> | <b>9,842</b> | <b>10,680</b> |
| EPS (Bt)                 | (26)        | (24)        | 17        | 6.41         | 5.13          |
| Normalized EPS (Bt)      | 13          | 13          | 20        | 6.41         | 5.13          |

| Financial Ratios         |        |        |       |        |       |
|--------------------------|--------|--------|-------|--------|-------|
| (%)                      | 1Q21   | 2Q21   | 3Q21  | 4Q21   | 1Q22  |
| Sales grow th            | (25.9) | (0.5)  | 10.0  | 63.8   | 137.5 |
| Operating profit grow th | (17.4) | 12.3   | 17.7  | (9.1)  | 36.5  |
| EBITDA grow th           | (9.0)  | 9.3    | 19.1  | 9.6    | 43.7  |
| Norm profit grow th      | (2.6)  | 92.2   | (0.2) | (14.9) | 13.0  |
| Norm EPS grow th         | (2.6)  | 92.2   | (0.2) | (14.9) | 13.0  |
| Gross margin             | 14.3   | 12.3   | 12.2  | 8.2    | 8.4   |
| Operating margin         | 9.5    | 7.6    | 6.7   | 4.5    | 5.4   |
| EBITDA margin            | 16.0   | 13.3   | 13.0  | 9.5    | 9.7   |
| Norm net margin          | 22.6   | 24.0   | 13.9  | 13.0   | 10.8  |
| D/E (x)                  | 0.7    | 0.7    | 0.7   | 0.5    | 0.5   |
| Net D/E (x)              | 0.5    | 0.6    | 0.6   | 0.4    | 0.4   |
| Interest coverage (x)    | 2.8    | 2.7    | 2.5   | 2.1    | 2.8   |
| Interest rate            | 3.9    | 3.8    | 3.9   | 5.5    | 6.5   |
| Effective tax rate       | 4.7    | (12.1) | 32.7  | 37.2   | 27.0  |
| ROA                      | 5.6    | 6.9    | 4.1   | 4.6    | 4.7   |
| ROE                      | 10.3   | 12.7   | 7.6   | 9.3    | 10.1  |

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