

**Srisawad Corporation Pcl (SAWAD TB) - BUY, Price Bt47.75, TP Bt77****Results Comment**

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**Weak profits in 1Q22**

- SAWAD's 1Q22 normalized profits came in weak at Bt1bn, down 12% y-y and 9% q-q. Results were lower than expected as 1Q22 profits made up 20% of our full-year projection. We need to revise down our numbers but we still see significant share price upside and maintain BUY.
- Backed by growing loans of SCAP, loans rebounded nicely 7% q-q and 13% y-y.
- Interest income came down 9% y-y due to a deconsolidation of Fast Money.
- Non-interest income rose 16% y-y on higher insurance sales but down 1% q-q on seasonality impact.
- Opex jumped 8% y-y and 10% q-q on higher marketing expenses and business expansion of SCAP. Cost of services was 9x and 4x larger than 1Q21 and 4Q21 respectively.
- NPLs came down to 2.8% of total loans. SAWAD limits the offers of forbearance programs and proactively resolves bad debts. Provisions increased along with loans expansions.
- Loan loss coverage ratio stood at 58% by end of 1Q22.

| Income Statement (consolidated) |              |              |              |              |              | Income Statement 3M as          |            |             |           |              |              |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|---------------------------------|------------|-------------|-----------|--------------|--------------|
| Yr-end Dec (Bt m)               | 1Q21         | 2Q21         | 3Q21         | 4Q21         | 1Q22         | (Bt m)                          | q-q%       | y-y%        | % 2022F   | 2022F        | 2023F        |
| Interest income                 | 1,901        | 1,624        | 1,625        | 1,706        | 1,725        | Interest & dividend income      | 1          | (9)         | 24        | 7,045        | 8,669        |
| Interest expense                | 219          | 209          | 189          | 174          | 166          | Interest expense                | (5)        | (24)        | 23        | 723          | 883          |
| <b>Net interest income</b>      | <b>1,682</b> | <b>1,415</b> | <b>1,436</b> | <b>1,532</b> | <b>1,560</b> | <b>Net interest income</b>      | <b>2</b>   | <b>(7)</b>  | <b>25</b> | <b>6,322</b> | <b>7,787</b> |
| Non-interest income             | 682          | 830          | 841          | 798          | 794          | Non-interest income             | (1)        | 16          | 21        | 3,853        | 4,578        |
| Total income                    | 2,364        | 2,246        | 2,277        | 2,330        | 2,354        | Total income                    | 1          | (0)         | 23        | 10,176       | 12,365       |
| Operating expense               | 916          | 793          | 863          | 904          | 991          | Operating expense               | 10         | 8           | 33        | 3,000        | 3,180        |
| <b>Pre-provisioning profit</b>  | <b>1,447</b> | <b>1,453</b> | <b>1,414</b> | <b>1,427</b> | <b>1,363</b> | <b>Pre-provisioning profit</b>  | <b>(4)</b> | <b>(6)</b>  | <b>19</b> | <b>7,176</b> | <b>9,185</b> |
| Provision for bad&doubtful debt | (174)        | (48)         | (101)        | (132)        | 20           | Provision for bad&doubtful debt | neg        | neg         | 9         | 215          | 408          |
| Profit before tax               | 1,622        | 1,501        | 1,515        | 1,559        | 1,343        | Profit before tax               | (14)       | (17)        | 19        | 6,961        | 8,776        |
| Tax                             | 378          | 315          | 307          | 308          | 219          | Tax                             | (29)       | (42)        | 16        | 1,392        | 1,755        |
| Profit after tax                | 1,243        | 1,186        | 1,208        | 1,251        | 1,123        | Profit after tax                | (10)       | (10)        | 20        | 5,569        | 7,021        |
| Equity income                   | -            | 4            | (10)         | (23)         | (6)          | Equity income                   |            |             | (111)     | 5            | 31           |
| Minority interests              | (61)         | (84)         | (86)         | (84)         | (82)         | Minority interests              |            |             | 27        | (300)        | (300)        |
| Extra items                     | 179          | -            | -            | -            | -            | Extra items                     |            |             |           | -            | -            |
| <b>Net profit</b>               | <b>1,361</b> | <b>1,106</b> | <b>1,112</b> | <b>1,144</b> | <b>1,036</b> | <b>Net profit</b>               | <b>(9)</b> | <b>(24)</b> | <b>20</b> | <b>5,274</b> | <b>6,751</b> |
| <b>Normalized profit</b>        | <b>1,182</b> | <b>1,106</b> | <b>1,112</b> | <b>1,144</b> | <b>1,036</b> | <b>Normalized profit</b>        | <b>(9)</b> | <b>(12)</b> | <b>20</b> | <b>5,274</b> | <b>6,751</b> |
| PPP/share (Bt)                  | 1.1          | 1.1          | 1.0          | 1.0          | 1.0          | PPP/share (Bt)                  | (4)        | (6)         | 18        | 5.4          | 6.9          |
| EPS (Bt)                        | 1.0          | 0.8          | 0.8          | 0.8          | 0.8          | EPS (Bt)                        | (9)        | (24)        | 19        | 4.0          | 5.1          |
| Norm EPS (Bt)                   | 0.9          | 0.8          | 0.8          | 0.8          | 0.8          | Norm EPS (Bt)                   | (9)        | (12)        | 19        | 4.0          | 5.1          |
| BV/share (Bt)                   | 17.2         | 16.3         | 17.2         | 18.0         | 18.6         | BV/share (Bt)                   | 4          | 8           | 19        | 20.5         | 23.6         |

| Balance Sheet (consolidated)          |               |               |               |               |               | Financial Ratios (%)      |        |        |        |         |        |
|---------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------------------|--------|--------|--------|---------|--------|
| Yr-end Dec (Bt m)                     | 1Q21          | 2Q21          | 3Q21          | 4Q21          | 1Q22          |                           | 1Q21   | 2Q21   | 3Q21   | 4Q21    | 1Q22   |
| Cash and cash equivalent              | 3,351         | 1,867         | 2,150         | 2,689         | 1,708         | Gross loan grow th (YTD)  | (17.5) | (15.4) | (12.7) | (11.7)  | 7.5    |
| Other current assets                  | 11,245        | 8,854         | 5,623         | 4,003         | 4,305         | Gross loan grow th (q-q)  | (17.5) | 2.6    | 3.2    | 1.2     | 7.5    |
| Total current assets                  | 14,596        | 10,721        | 7,773         | 6,692         | 6,013         | Borrow ing grow th (YTD)  | (3.6)  | (10.5) | (23.8) | (26.7)  | 0.1    |
| Gross loans and accrued interest      | 32,245        | 32,873        | 33,979        | 34,054        | 36,320        | Borrow ing grow th (q-q)  | (3.6)  | (7.2)  | (14.8) | (3.8)   | 0.1    |
| Provisions                            | 1,100         | 1,055         | 947           | 736           | 704           | Non-interest income (y-y) | (2.5)  | 47.4   | 14.7   | (3.9)   | 16.4   |
| Net loans                             | 31,145        | 31,818        | 33,032        | 33,318        | 35,616        | Non-interest income (q-q) | (17.9) | 21.8   | 1.3    | (5.1)   | (0.6)  |
| Fixed assets                          | 1,344         | 1,397         | 1,436         | 1,334         | 1,279         | Cost-to-income            | 38.8   | 35.3   | 37.9   | 38.8    | 42.1   |
| Other assets                          | 6,576         | 6,783         | 6,958         | 8,623         | 8,506         | Net interest margin       | 12.7   | 10.8   | 11.5   | 12.4    | 12.3   |
| <b>Total assets</b>                   | <b>53,661</b> | <b>50,719</b> | <b>49,200</b> | <b>49,967</b> | <b>51,413</b> | Credit cost               | (1.89) | (0.51) | (1.03) | (1.34)  | 0.19   |
| Short term borrow ing                 | 200           | 56            | 500           | 500           | 1,000         | ROE                       | 20.7   | 19.2   | 19.3   | 19.0    | 16.5   |
| Current portion of LT loans           | 4,209         | 6,830         | 8,760         | 8,593         | 9,974         | ROA                       | 8.9    | 8.5    | 8.9    | 9.2     | 8.2    |
| Other current liabilities             | 6,238         | 5,229         | 4,076         | 4,159         | 4,778         | Loan-to-borrow ing        | 173.8  | 183.5  | 205.0  | 213.5   | 228.7  |
| Total current liabilities             | 10,646        | 12,116        | 13,336        | 13,252        | 15,753        | Loan-to- total equity     | 155.9  | 168.2  | 165.4  | 159.6   | 165.5  |
| Borrow ings                           | 2,891         | 2,337         | 645           | 456           | 1,139         | NPLs (Bt m)               | 1,465  | 1,532  | 1,480  | 1,249   | 1,207  |
| Other liabilities                     | 14,252        | 11,720        | 9,473         | 9,284         | 6,733         | NPL increase              | (14.9) | 66.7   | (52.0) | (231.2) | (41.8) |
| Minority interest                     | 2,258         | 2,107         | 2,193         | 2,277         | 2,186         | NPL ratio                 | 4.0    | 4.1    | 3.8    | 3.2     | 2.8    |
| <b>Shareholders' equity</b>           | <b>23,614</b> | <b>22,439</b> | <b>23,553</b> | <b>24,698</b> | <b>25,603</b> | Loan-loss-coverage ratio  | 75.1   | 68.9   | 64.0   | 58.9    | 58.3   |
| <b>Total Liabilities &amp; Equity</b> | <b>53,661</b> | <b>50,719</b> | <b>49,200</b> | <b>49,967</b> | <b>51,413</b> |                           |        |        |        |         |        |

Sources: Company data, Thanachart estimates

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