

Healthcare Sector – Overweight

Earnings Preview

Siriporn Arunothai | Email: Siriporn.aru@thanachartsec.co.th

Good 2Q22F earnings

- Strong y-y growth but q-q drop in 2Q22F.
- COVID and non-COVID services boost y-y earnings.
- Q-Q earnings drop a result of falling COVID income.
- BDMS, CHG and PR9 are our top sector picks.

We estimate the sector's earnings grew by 62% y-y but declined by 33% q-q in 2Q22F. The y-y earnings growth has been driven by 1) revenue from COVID-19 services and Moderna vaccine income, 2) revenue from non-COVID Thai and foreign cash patients, and 3) a rising number of registered persons under the Social Security Scheme (SSS). The q-q earnings decline is mainly due to falling revenue from COVID-19 services caused by a lower reimbursement rate under the UCEP and SSS and infections declining from 15,610 case/day in 1Q22 to 9,830 cases/day in 2Q22.

- We expect PR9 and RPH to post the strongest y-y earnings growth in 2Q22F. PR9's earnings growth drivers have been rising revenue from a higher number of non-COVID cash patients, COVID-19 services and Moderna vaccine income. RPH's strong earnings growth has resulted from rising revenue from COVID-19 services and Moderna vaccine income.
- Looking ahead to 2H22F, we estimate the sector's y-y earnings to decline on the back of falling revenue from COVID-19 services, despite a rebound in non-COVID cash patients. BDMS, CHG and PR9 are still our top sector picks.
- **BDMS:** Given its turnaround story on all fronts from domestic patients now, foreign patients later and then long-term structural growth strategies, we expect the growth strategies to lead to sustainable earnings growth and higher-quality earnings.
- **CHG:** We like CHG for its most consistent non-COVID earnings growth in the sector, which implies good execution of its growth strategies. We estimate 2023F earnings to double 2019's level.
- **PR9:** PR9's earnings look to be on a turnaround trend. Non-COVID patient flows have bounced back and we think it's time PR9 started to enjoy growth from its expansion, more new excellence centers and operating leverage benefits.

Ex 1: 2Q22F Earnings Estimates

	Normalized profit (Bt m)				6M as %		– Change (%) –		Positive / Negative factors	Results Announcement date
	2Q21	1Q22	2Q22F	2022F			Y-Y	Q-Q		
BCH	1,146	2,028	1,231	89.2			7.4	(39.3)	▪ Revenue from COVID-19 services, Moderna vaccine income, non-COVID cash patients and rising SSS-registered persons	15-Aug-22
BDMS	1,452	3,443	2,421	55.4			66.7	(29.7)	▪ Revenue from COVID-19 services, Moderna vaccine income, non-COVID cash patients and rising SSS-registered persons	11-Aug-22
BH	212	725	688	48.8			225.0	(5.2)	▪ Rising number of non-COVID foreign patients and Moderna vaccine income	11-Aug-22
CHG	576	1,356	693	72.1			20.3	(48.9)	▪ Rising COVID-19 services, Moderna vaccine income, rising non-COVID Thai and foreign cash patients, rising SSS-registered persons and rising income from excellence center management	15-Aug-22
LPH	85	152	90	103.7			6.0	(40.7)	▪ Revenue from COVID-19 services, Moderna vaccine income, non-COVID cash patients and a rising number of SSS-registered persons	9-Aug-22
PR9	12	157	147	76.0			1,147.9	(6.4)	▪ Revenue from COVID-19 services, Moderna vaccine income and non-COVID cash patients	15-Aug-22
RJH	138	473	387	87.4			180.8	(18.2)	▪ Revenue from COVID-19 services, Moderna vaccine income, non-COVID cash patients and rising SSS-registered persons	8-Aug-22
RPH	14	181	83	88.9			491.2	(54.2)	▪ Revenue from COVID-19 services and Moderna vaccine income	8-Aug-22
THG	90	527	279	85.7			211.2	(47.1)	▪ COVID-19 services, Moderna vaccine income and improving non-COVID cash patients	10-Aug-22
Sum	3,723	9,043	6,018	66.0			61.6	(33.4)		

Sources: Company data; Thanachart estimates

Ex 2: Healthcare Sector Valuations

	Rating	Current	Target	Upside/	Market	Norm EPS growth		— Norm PE —		— Yield —	
		price	price	(Downside)	cap	2022F	2023F	2022F	2023F	2022F	2023F
		(Bt)	(Bt)	(%)	(Bt m)	(%)	(%)	(x)	(x)	(%)	(%)
BCH	BUY	19.90	24.00	20.6	49,626	(46.7)	(50.9)	13.6	27.7	3.7	1.8
BDMS	BUY	27.00	33.00	22.2	429,084	33.3	8.4	40.6	37.4	1.4	1.5
BH	BUY	178.50	185.00	3.6	141,887	127.3	27.8	49.0	38.3	2.0	2.6
CHG	BUY	3.70	4.80	29.7	40,700	(32.4)	(49.1)	14.3	28.1	5.2	3.0
LPH	BUY	5.85	6.60	12.8	4,212	(49.9)	(17.6)	18.1	22.0	4.1	3.4
PR9	BUY	16.50	17.60	6.7	12,974	60.6	13.6	32.4	28.5	1.4	1.6
RJH	HOLD	38.25	35.00	(8.5)	11,475	(2.8)	(55.5)	11.7	26.2	6.9	2.9
RPH	HOLD	6.35	7.30	15.0	3,467	(26.2)	(52.4)	11.7	24.5	5.1	3.1
THG	SELL	65.00	43.00	(33.8)	55,085	(31.3)	(32.0)	58.7	86.4	1.0	0.7

Sources: Bloomberg; Thanachart estimates

General Disclaimers And Disclosures:

This report is prepared and issued by Thanachart Securities Public Company Limited (TNS) as a resource only for clients of TNS, Thanachart Capital Public Company Limited (TCAP) and its group companies. Copyright © Thanachart Securities Public Company Limited. All rights reserved. The report may not be reproduced in whole or in part or delivered to other persons without our written consent.

This report is prepared by analysts who are employed by the research department of TNS. While the information is from sources believed to be reliable, neither the information nor the forecasts shall be taken as a representation or warranty for which TNS or TCAP or its group companies or any of their employees incur any responsibility. This report is provided to you for informational purposes only and it is not, and is not to be construed as, an offer or an invitation to make an offer to sell or buy any securities. Neither TNS, TCAP nor its group companies accept any liability whatsoever for any direct or consequential loss arising from any use of this report or its contents.

The information and opinions contained herein have been compiled or arrived at from sources believed reliable. However, TNS, TCAP and its group companies make no representation or warranty, express or implied, as to their accuracy or completeness. Expressions of opinion herein are subject to change without notice. The use of any information, forecasts and opinions contained in this report shall be at the sole discretion and risk of the user.

TNS, TCAP and its group companies perform and seek to perform business with companies covered in this report. TNS, TCAP, its group companies, their employees and directors may have positions and financial interest in securities mentioned in this report. TNS, TCAP or its group companies may from time to time perform investment banking or other services for, or solicit investment banking or other business from, any entity mentioned in this report. Therefore, investors should be aware of conflict of interest that may affect the objectivity of this report.

Note: Thanachart Securities Public Company Limited act as a Market Maker and Derivative Warrants Issuer. At present, TNS has issued 76 Derivative Warrants which are ADVANC16C2211A, ADVANC16C2210A, AMAT16C2209A, AOT16C2209A, AWC16C2207A, BAM16C2207A, BANP16C2207A, BANPU16C2210A, BCH16C2211A, BCH16C2207A, BEC16C2207A, BGRI16C2209A, BLA16C2208A, BLA16C2209A, CBG16C2207A, CBG16C2210A, CENTEL16C2209A, CHG16C2207A, COM716C2211C, COM716C2211B, COM716C2208A, COM716C2209A, COM716C2211A, CPALL16C2211A, DOHO16C2207A, EA16C2211A, EA16C2207A, EA16C2209A, ESSO16C2209A, ESSO16C2209B, GPSC16C2207A, GPSC16C2209A, GULF16C2207A, GULF16C2210A, GUNK16C2207A, GUNK16C2209A, HANA16C2211A, HANA16C2207A, HANA16C2209A, IVL16C2211A, IVL16C2209A, JMART16C2211A, JMART16C2210A, JMT16C2211A, JMT16C2207A, JMT16C2210A, KBANK16C2211A, KBAN16C2208A, KBAN16C2209A, KCE16C2211A, KCE16C2208A, KCE16C2209A, KTC16C2209A, MEGA16C2207A, MINT16C2207A, MINT16C2211A, MTC16C2209A, PTG16C2209A, PTTE16C2209A, PTTG16C2207A, RBF16C2209A, RCL16C2208A, SET5016C2209B, S5016C2209A, S5016P2209A, SAWA16C2209A, SCB16C2208A, SET5016P2209B, SPRC16C2209A, STEC16C2209A, TOP16C2211A, TTA16C2207A, TTA16C2208A, TTA16C2211A, TU16C2210A, WHA16C2209A (underlying securities are ADVANC, AMATA, AOT, AWC, BAM, BANPU, BCH, BEC, BGRIM, BLA, CBG, CENTEL, CHG, COM7, CPALL, DOHOME, EA, ESSO, GPSC, GULF, GUNKUL, HANA, IVL, JMART, JMT, KBANK, KCE, KTC, MEGA, MINT, MTC, PTG, PTTEP, PTTGC, RBF, RCL, SAWAD, SCB, SET50, SPRC, STEC, TOP, TTA, TU, WHA) before making investment decisions.

Note: Our major shareholder TCAP (Thanachart Capital Pcl) which holding 50.96% of Thanachart Securities and also TCAP holding 100% of Thanachart SPV1 Co. Ltd. TCAP and Thanachart SPV1 Co. Ltd has stake in THANI for 60% and being the major shareholder of THANI.

Note: Thanachart Capital Public Company Limited (TCAP), TMBThanachart Bank Public Company Limited (TTB), are related companies to Thanachart Securities Public Company Limited (TNS). Thanachart Securities Pcl is a subsidiary of Thanachart Capital Pcl (TCAP) which holds 23% of the shareholding in TMBThanachart Bank Pcl.

Note: Thanachart Capital Public Company Limited (TCAP), Ratchthani Leasing Public Company Limited (THANI), MBK PUBLIC COMPANY LIMITED (MBK) and PATUM RICE MILL AND GRANARY PUBLIC COMPANY LIMITED (PRG) are related companies to Thanachart Securities Public Company Limited (TNS) . Since TNS covers those securities in research report, consequently TNS incurs conflicts of interest.

Disclosure of Interest of Thanachart Securities**Investment Banking Relationship**

Within the preceding 12 months, Thanachart Securities has lead-managed public offerings and/or secondary offerings (excluding straight bonds) of the securities of the following companies: -