

**SELL** (From: BUY)  
Change in Recommendation

**TP: Bt 93.50** (From: Bt 150.00)  
Downside : 10.1%

**5 FEBRUARY 2025**

# Electricity Generating (EGCO TB)

## Falling earnings trend

Despite having limited exposure to policy risk at home, we downgrade EGCO to SELL due to its falling earnings trend from a peaking of contributions from overseas projects and expiring adders. We cut our earnings estimates by 9-12% in 2025-27F and TP to Bt93.5/share.



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### Falling earnings trend; SELL

We downgrade EGCO to SELL (from Buy). **First**, we expect EGCO's earnings to fall 7% p.a. over 2025-27F after cutting our estimates by 9/10/12% in 2025-27F due to a weaker-than-expected overseas contribution and the impact of policy risk on its SPP projects. Our DCF-derived SOTP-based TP (2025F base year) falls to Bt93.5 (from Bt150). **Second**, we expect lower profit contributions from its Quezon coal power plant in the Philippines after its current contract expires in May 2025. The project is sizable to EGCO at 33% of its earnings in 9M24. **Third**, profit contributions from other overseas projects look to have peaked, while an adder subsidy for its 80MW wind farm at home is also set to expire in 2026F. **Lastly**, with no capacity growth in the pipeline to counter its falling earnings, EGCO's low 6x PE with a 6% dividend yield in 2025F is cheap for a reason, in our view.

### Quezon profit to fall

One major earnings drag for EGCO is the expiry of its current power purchase agreement (PPA) for Quezon in May. Though EGCO is working on securing a new contract for the project, we expect profit from Quezon to fall from Bt3.5bn in 2024F to Bt1.5-1.6bn in 2025-26F. That is due to 1) a seven-month gap before the new contract would start in January 2026, 2) the likelihood of the new private power supply agreement (PSA) contract to offer a lower return than the current PPA with the Philippines' state power company, Meralco, and 3) the contracted volume which is likely to drop from 460MW now, to 400MW under the PSA deal.

### Other headwinds

We project that the margin from EGCO's 893MW Paju gas-fired power plant in Korea will continue falling from the exceptionally high level in 2023 due to diminishing benefits from the LNG price surge against its favored long-term contracted purchase price. Meanwhile, we expect the windfall from tight supply in the US market to peak in 2025-26F, then gradually fall with faster gas power development under the Trump administration. EGCO's 27%-owned 640MW Yunlin offshore wind farm in Taiwan finally commenced operation in 4Q24 after three years of delays, but we expect a minimal profit contribution as the return is offset by hefty debt incurred to compensate for the project's cost overrun.

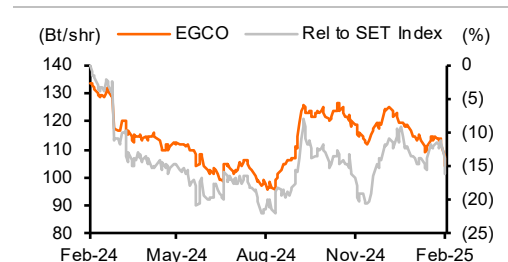
### Lower policy risk than peers

EGCO's capacity breakdown is 56% overseas, 35% IPPs, 6% SPPs, and 3% domestic renewables. EGCO has low SPP exposure, which we see as the easiest policy risk victim. In our view, the risk to IPPs of adjusting the contracts is likely the most difficult task for the government, followed by renewables. We thus only factor in impacts from policy risk to its SPP plants and apply higher discount rates to IPP and renewable projects.

### COMPANY VALUATION

Y/E Dec (Bt m)	2023A	2024F	2025F	2026F
Sales	49,627	46,325	37,337	36,264
Net profit	(8,384)	9,978	8,864	8,826
Consensus NP	—	7,717	8,630	8,867
Diff frm cons (%)	—	29.3	2.7	(0.5)
Norm profit	10,098	9,978	8,864	8,826
Prev. Norm profit	—	9,955	9,670	9,762
Chg frm prev (%)	—	0.2	(8.3)	(9.6)
Norm EPS (Bt)	19.2	19.0	16.8	16.8
Norm EPS grw (%)	(20.3)	(1.2)	(11.2)	(0.4)
Norm PE (x)	5.4	5.5	6.2	6.2
EV/EBITDA (x)	16.4	18.1	20.3	19.1
P/BV (x)	0.5	0.5	0.5	0.4
Div yield (%)	6.3	6.3	6.3	6.3
ROE (%)	9.0	9.2	7.8	7.4
Net D/E (%)	76.0	81.1	63.6	54.3

### PRICE PERFORMANCE

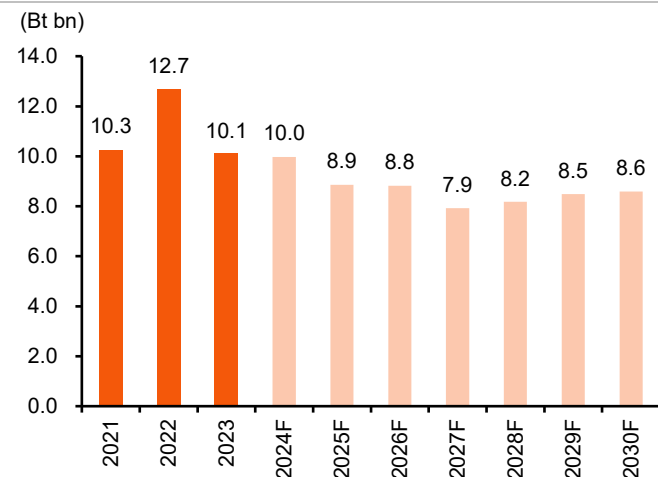


### COMPANY INFORMATION

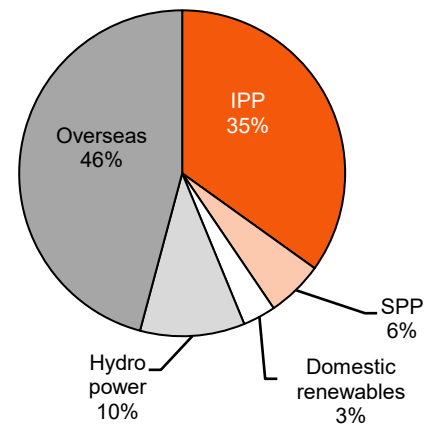
Price as of 04-Feb-25 (Bt)	104.00
Market Cap (US\$ m)	1,618.6
Listed Shares (m shares)	526.5
Free Float (%)	50.0
Avg Daily Turnover (US\$ m)	2.9
12M Price H/L (Bt)	133.50/96.00
Sector	Utilities
Major Shareholder	EGAT 25.41%

Sources: Bloomberg, Company data, Thanachart estimates

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**Ex 1: Near-Term Earnings Dip**

Sources: Company data, Thanachart estimates

**Ex 2: Well Diversified Portfolio, In Our View**

Sources: Company data, Thanachart estimates

**Ex 3: 12-month SOTP-derived DCF-based TP Calculation Using A Base Year Of 2025F**

Projects	Valuation method	WACC	Value (Bt/share)
<b>TH Conventional - IPP</b>			<b>51.3</b>
- BLCP	DCF	0.0%	10.7
- GPG	DCF	8.9%	16.4
- KEGCO	DCF	5.3%	24.2
<b>TH Conventional - SPP</b>			<b>7.7</b>
- EGCO Cogen	DCF	7.3%	0.1
- BPU	DCF	7.3%	5.7
- KLU	DCF	7.3%	1.9
<b>TH Renewables</b>			<b>16.5</b>
- Roi-et Green	DCF	4.6%	0.1
- GYG	DCF	4.6%	0.8
- NED	DCF	4.9%	2.4
- SPP 2-5	DCF	4.6%	1.2
- GPS	DCF	7.2%	2.0
- Solarco	DCF	4.3%	4.6
- CWF	DCF	4.8%	4.3
- TWF	DCF	5.1%	1.2
<b>Overseas power plants</b>			<b>149.1</b>
- Laos Hydro	DCF	5.5%	38.9
- Australia Wind	DCF	6.3%	7.8
- Philippines Coal	DCF	9.4%	21.3
- Korea Gas	DCF	0.0%	50.1
- Taiwan Wind	DCF	6.8%	0.2
- US Gas	DCF	5.9%	30.8
<b>Subtotal - existing projects</b>			<b>224.7</b>
<b>Other businesses &amp; net debts</b>			<b>(131.2)</b>
<b>Grand total</b>			<b>93.5</b>

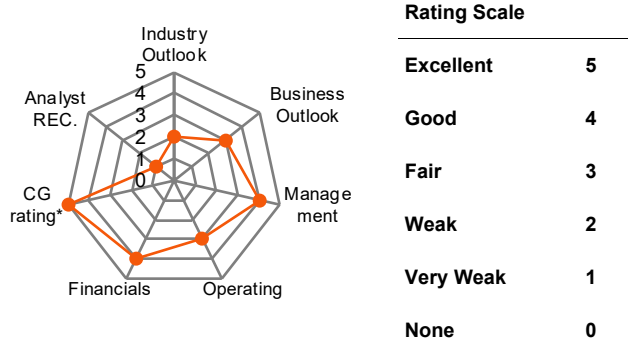
Sources: Company data, Thanachart estimates

## COMPANY DESCRIPTION

Electricity Generating Pcl (EGCO) operates and invests in power plants globally with diversified fuel types, i.e., natural gas, coal, solar, wind, and hydropower. Its total equity-owned power capacity stands at 7.0GW as of 2Q24, with targeted capacity growth of 1.0GW per year. EGCO is also providing operation and maintenance (O&M) and engineering construction services to power and oil & gas industries. The company is also setting up energy technology businesses with one of its major shareholders, the Electricity Generating Authority of Thailand (EGAT), to enhance the country's electricity grid efficiency.

Source: Thanachart

## COMPANY RATING



Source: Thanachart; \*CG Rating

## THANACHART'S SWOT ANALYSIS

### S — Strength

- Operationally defensive. Predetermined tariffs over power plants' lives in PPAs generate fixed revenues and returns.
- Access to cheap financing sources due to low business risk and trustworthy and well-known shareholders.

### O — Opportunity

- Large power-expansion projects in Asian countries, both conventional and renewable power capacities.
- Diversification opportunities for LNG imports in ASEAN.

### W — Weakness

- Increased competition from new power plants may affect dispatched capacities and increase O&M costs.
- Lower tariffs from new projects given the global trend.
- Slow decision making process with a state-owned enterprise being one of its major shareholders.

### T — Threat

- Regulatory risks and stricter environmental requirements, especially increased expansion overseas.

## CONSENSUS COMPARISON

	Consensus	Thanachart	Diff
<b>Target price (Bt)</b>	130.14	93.50	-28%
<b>Net profit 24F (Bt m)</b>	7,717	9,978	29%
<b>Net profit 25F (Bt m)</b>	8,630	8,864	3%
<b>Consensus REC</b>	<b>BUY: 6</b>	<b>HOLD: 3</b>	<b>SELL: 2</b>

## HOW ARE WE DIFFERENT FROM THE STREET?

- Our 29% higher 2024F earnings estimate than the Bloomberg consensus number is likely since we assume higher output from its hydropower project and an earlier COD of the Yunlin project this year. Our 2025F number is in line with the Street.
- We believe our 28% lower TP is due to us being earlier in factoring domestic policy risks into our valuation.

Sources: Bloomberg consensus, Thanachart estimates

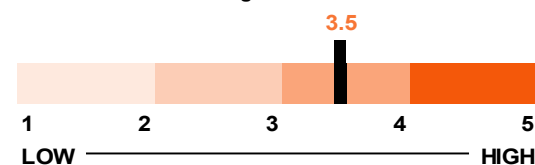
## RISKS TO OUR INVESTMENT CASE

- Stronger-than-expected electricity demand in the countries where EGCO's major power plants are located, i.e., the US, the Philippines, and South Korea, and thus better profitability from the plants, is a key upside risk to our numbers.
- Lower-than-expected natural gas prices in South Korea and the US would improve the profitability of EGCO's power plants in those countries, thus offering potential upside to our earnings forecasts.
- A faster-than-expected fall in global interest rates would be an upside positive for EGCO's earnings and the attractiveness of the stock.

Source: Thanachart

EGCO is a power plant operator with a total of 7.0GW of committed capacity as of 2Q24, of which 62% is gas-based, 20% coal, and 18% renewables. Only 46% of the capacity is domestic projects, while another 54% is abroad (Laos, Philippines, Korea, US, etc.). We assign an ESG score of 3.5 to reflect its clear environmental and social targets with a strong commitment to adopt more innovative energy technologies to reduce emissions from its legacy coal-fired power plants.

Thanachart ESG Rating



	SET ESG Index	SET ESG (BBB-AAA)	DJSI Index	MSCI (CCC-AAA)	ESG Book (0-100)	Refinitiv (0-100)	S&P Global (0-100)	Moody's (0-100)	CG Rating (0-5)
EGCO	YES	-	YES	BB	61.15	64.68	85.00	-	5.0

Sources: SETTRADE, SET ESG Index, SET ESG Rating, The Dow Jones Industrial Average (DJSI), MSCI ESG Research LLC, ESG Book, Refinitiv ESG Information, S&P Global Market Intelligence, Moody's ESG Solutions, Thai IOD (CG rating)

Note: Please see third party on "terms of use" toward the back of this report.

**Factors**
**Our Comments**
**ENVIRONMENT**

- Environmental Policies & Guidelines
- Energy Management
- Carbon Management
- Water Management
- Waste Management

- EGCO has set clear targets for environmental aspects. It aims to have 30% of its power generated from renewable energy (18% as of 2022) by 2030, which should reduce its carbon emission intensity by 10% from the 2022 baseline. Long term, it aims to achieve carbon neutrality by 2050 and net-zero carbon emissions by 2065.
- EGCO implements the "3Rs" principle (reduce, reuse, and recycle) to preserve water supplies for its own operations and prevent unfavorable impacts on the surrounding environment. These same procedures extend to its fuel-management approach to ensure sufficient fuel supplies for its electricity generation.

**SOCIAL**

- Human Rights
- Staff Management
- Health & Safety
- Product Safety & Quality
- Social Responsibility

- EGCO is committed to the UN Guiding Principles (UNGP) on human rights to protect its employees from discrimination and harassment, especially child labor and human trafficking. The policies extend to its suppliers and all stakeholders.
- EGCO has formed a solid long-term target for its employee management scheme. To ensure operational sustainability, it plans a 100% employee succession program. It also aims to add more female employees to make up 30% of its total staff by 2025.
- EGCO is 25% owned by the state-owned enterprise Electricity Generating Authority of Thailand (EGAT). Thus, EGCO works closely with its parent to minimize the effects of its operations on the community. It has set up initiatives to support local employment, develop skills, educate children in the community, and improve the quality of life of local residents.

**GOVERNANCE &  
SUSTAINABILITY**

- Board
- Ethics & Transparency
- Business Sustainability
- Risk Management
- Innovation

- EGCO's board of directors comprises 15 members, which looks too large in our view. Moreover, most of them are representatives from its major shareholders, leaving room for only six independent directors.
- EGCO communicates its investment plans clearly to the public. However, it is difficult to track each project's performance closely from its financial report as most of them use off-balance sheet accounting.
- We like EGCO's well-diversified power generation portfolio in terms of fuel type and generating technology and its geographical diversification across developed and developing countries.
- We also like its initiative to leverage its healthy balance sheet and resilient cash flow from operating power plants to invest in innovative energy solutions technology for its long-term business sustainability. It is now strongly committed to introducing hydrogen fuel into the power generation industry to help cut Thailand's carbon emissions.

Sources: Company data, Thanachart

## INCOME STATEMENT

FY ending Dec (Bt m)	2022A	2023A	2024F	2025F	2026F
Sales	59,632	49,627	46,325	37,337	36,264
Cost of sales	50,512	40,916	38,465	31,530	30,545
<b>Gross profit</b>	<b>9,120</b>	<b>8,711</b>	<b>7,860</b>	<b>5,807</b>	<b>5,719</b>
% gross margin	15.3%	17.6%	17.0%	15.6%	15.8%
Selling & administration expenses	2,754	3,537	2,922	2,541	2,466
<b>Operating profit</b>	<b>6,366</b>	<b>5,174</b>	<b>4,938</b>	<b>3,266</b>	<b>3,253</b>
% operating margin	10.7%	10.4%	10.7%	8.7%	9.0%
Depreciation & amortization	3,285	3,040	3,114	3,114	3,115
<b>EBITDA</b>	<b>9,651</b>	<b>8,213</b>	<b>8,052</b>	<b>6,381</b>	<b>6,368</b>
% EBITDA margin	16.2%	16.5%	17.4%	17.1%	17.6%
Non-operating income	2,093	3,657	1,422	1,476	1,531
Non-operating expenses	0	0	0	0	0
Interest expense	(4,019)	(4,829)	(6,163)	(5,679)	(5,613)
<b>Pre-tax profit</b>	<b>4,440</b>	<b>4,001</b>	<b>197</b>	<b>(937)</b>	<b>(829)</b>
Income tax	1,120	1,029	49	0	0
<b>After-tax profit</b>	<b>3,320</b>	<b>2,972</b>	<b>147</b>	<b>(937)</b>	<b>(829)</b>
% net margin	5.6%	6.0%	0.3%	-2.5%	-2.3%
Shares in affiliates' Earnings	9,300	7,123	9,841	9,809	9,663
Minority interests	57	2	(10)	(8)	(8)
Extraordinary items	(9,994)	(18,482)	0	0	0
<b>NET PROFIT</b>	<b>2,683</b>	<b>(8,384)</b>	<b>9,978</b>	<b>8,864</b>	<b>8,826</b>
<b>Normalized profit</b>	<b>12,677</b>	<b>10,098</b>	<b>9,978</b>	<b>8,864</b>	<b>8,826</b>
EPS (Bt)	5.1	(15.9)	19.0	16.8	16.8
Normalized EPS (Bt)	24.1	19.2	19.0	16.8	16.8

*Slight earnings  
correction ahead*

## BALANCE SHEET

FY ending Dec (Bt m)	2022A	2023A	2024F	2025F	2026F
<b>ASSETS:</b>					
Current assets:	61,649	54,710	64,846	68,272	73,231
Cash & cash equivalent	43,645	40,608	46,746	51,746	56,746
Account receivables	10,123	6,523	6,089	4,908	4,767
Inventories	4,180	4,150	3,162	2,592	2,511
Others	3,701	3,429	8,850	9,027	9,208
Investments & loans	113,899	115,835	127,835	120,835	120,835
Net fixed assets	48,160	46,936	47,325	44,713	42,102
Other assets	30,335	25,751	26,471	26,693	26,919
<b>Total assets</b>	<b>254,043</b>	<b>243,233</b>	<b>266,477</b>	<b>260,514</b>	<b>263,087</b>
<b>LIABILITIES:</b>					
Current liabilities:	31,373	22,873	35,925	33,150	32,547
Account payables	6,322	4,115	3,688	3,023	2,929
Bank overdraft & ST loans	56	0	0	0	0
Current LT debt	20,528	14,096	27,484	25,273	24,662
Others current liabilities	4,467	4,662	4,753	4,854	4,956
<b>Total LT debt</b>	<b>94,026</b>	<b>106,465</b>	<b>109,937</b>	<b>101,093</b>	<b>98,647</b>
Others LT liabilities	7,847	8,669	8,823	9,029	9,239
<b>Total liabilities</b>	<b>133,246</b>	<b>138,007</b>	<b>154,685</b>	<b>143,272</b>	<b>140,433</b>
Minority interest	303	299	309	317	325
Preferreds shares	0	0	0	0	0
Paid-up capital	5,265	5,265	5,265	5,265	5,265
Share premium	8,601	8,601	8,601	8,601	8,601
Warrants	0	0	0	0	0
Surplus	4,038	277	277	277	277
<b>Retained earnings</b>	<b>102,590</b>	<b>90,784</b>	<b>97,341</b>	<b>102,783</b>	<b>108,186</b>
Shareholders' equity	120,494	104,927	111,483	116,925	122,329
<b>Liabilities &amp; equity</b>	<b>254,043</b>	<b>243,233</b>	<b>266,477</b>	<b>260,514</b>	<b>263,087</b>

Sources: Company data, Thanachart estimates

## CASH FLOW STATEMENT

FY ending Dec (Bt m)	2022A	2023A	2024F	2025F	2026F
Earnings before tax	4,440	4,001	197	(937)	(829)
Tax paid	(1,120)	(1,029)	(49)	0	0
Depreciation & amortization	3,285	3,040	3,114	3,114	3,115
Chg In working capital	(2,355)	1,423	996	1,086	128
Chg In other CA & CL / minorities	15,660	7,388	4,835	9,760	9,613
<b>Cash flow from operations</b>	<b>19,910</b>	<b>14,823</b>	<b>9,092</b>	<b>13,024</b>	<b>12,026</b>
Capex	(1,847)	(1,816)	(3,500)	(500)	(500)
Right of use	40	29	(50)	(50)	(50)
ST loans & investments	1,779	154	(325)	(27)	(28)
LT loans & investments	10,563	(1,937)	(12,000)	7,000	0
Adj for asset revaluation	0	0	0	0	0
Chg In other assets & liabilities	(12,457)	(11,866)	(519)	31	30
<b>Cash flow from investments</b>	<b>(1,922)</b>	<b>(15,435)</b>	<b>(16,393)</b>	<b>6,454</b>	<b>(547)</b>
Debt financing	3,390	4,757	16,861	(11,056)	(3,056)
Capital increase	0	0	0	0	0
Dividends paid	(3,422)	(3,424)	(3,422)	(3,422)	(3,422)
Warrants & other surplus	7,793	(3,760)	0	0	0
<b>Cash flow from financing</b>	<b>7,760</b>	<b>(2,426)</b>	<b>13,439</b>	<b>(14,478)</b>	<b>(6,478)</b>
<b>Free cash flow</b>	<b>18,062</b>	<b>13,008</b>	<b>5,592</b>	<b>12,524</b>	<b>11,526</b>

Higher capex budget  
likely limits potential for  
dividend hikes

## VALUATION

FY ending Dec	2022A	2023A	2024F	2025F	2026F
Normalized PE (x)	4.3	5.4	5.5	6.2	6.2
Normalized PE - at target price (x)	3.9	4.9	4.9	5.6	5.6
PE (x)	20.4	na	5.5	6.2	6.2
PE - at target price (x)	18.3	na	4.9	5.6	5.6
EV/EBITDA (x)	13.0	16.4	18.1	20.3	19.1
EV/EBITDA - at target price (x)	12.5	15.7	17.4	19.4	18.2
P/BV (x)	0.5	0.5	0.5	0.5	0.4
P/BV - at target price (x)	0.4	0.5	0.4	0.4	0.4
P/CFO (x)	2.8	3.7	6.0	4.2	4.6
Price/sales (x)	0.9	1.1	1.2	1.5	1.5
Dividend yield (%)	6.3	6.3	6.3	6.3	6.3
FCF Yield (%)	33.0	23.8	10.2	22.9	21.1
<b>(Bt)</b>					
Normalized EPS	24.1	19.2	19.0	16.8	16.8
EPS	5.1	(15.9)	19.0	16.8	16.8
DPS	6.5	6.5	6.5	6.5	6.5
BV/share	228.9	199.3	211.8	222.1	232.4
CFO/share	37.8	28.2	17.3	24.7	22.8
FCF/share	34.3	24.7	10.6	23.8	21.9

Sources: Company data, Thanachart estimates

Prolonged high interest  
rates make its 6%  
dividend yield less  
attractive to us

## FINANCIAL RATIOS

FY ending Dec	2022A	2023A	2024F	2025F	2026F
<b>Growth Rate</b>					
Sales (%)	66.1	(16.8)	(6.7)	(19.4)	(2.9)
Net profit (%)	(34.6)	na	na	(11.2)	(0.4)
EPS (%)	(34.6)	na	na	(11.2)	(0.4)
Normalized profit (%)	23.6	(20.3)	(1.2)	(11.2)	(0.4)
Normalized EPS (%)	23.6	(20.3)	(1.2)	(11.2)	(0.4)
Dividend payout ratio (%)	127.5	(40.8)	34.3	38.6	38.8
<b>Operating performance</b>					
Gross margin (%)	15.3	17.6	17.0	15.6	15.8
Operating margin (%)	10.7	10.4	10.7	8.7	9.0
EBITDA margin (%)	16.2	16.5	17.4	17.1	17.6
Net margin (%)	5.6	6.0	0.3	(2.5)	(2.3)
D/E (incl. minor) (x)	0.9	1.1	1.2	1.1	1.0
Net D/E (incl. minor) (x)	0.6	0.8	0.8	0.6	0.5
Interest coverage - EBIT (x)	1.6	1.1	0.8	0.6	0.6
Interest coverage - EBITDA (x)	2.4	1.7	1.3	1.1	1.1
ROA - using norm profit (%)	5.1	4.1	3.9	3.4	3.4
ROE - using norm profit (%)	10.8	9.0	9.2	7.8	7.4
<b>DuPont</b>					
ROE - using after tax profit (%)	2.8	2.6	0.1	na	na
- asset turnover (x)	0.2	0.2	0.2	0.1	0.1
- operating margin (%)	14.2	17.8	13.7	na	na
- leverage (x)	2.1	2.2	2.4	2.3	2.2
- interest burden (%)	52.5	45.3	3.1	(19.8)	(17.3)
- tax burden (%)	74.8	74.3	75.0	na	na
WACC (%)	7.8	7.8	7.8	7.8	7.8
ROIC (%)	2.3	2.0	2.0	1.2	1.3
NOPAT (Bt m)	4,760	3,843	3,703	2,450	2,440
invested capital (Bt m)	191,458	184,879	202,159	191,545	188,892

Sources: Company data, Thanachart estimates

ROE falling below the  
sector average



## ESG Information - Third Party Terms

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1. MSCI (CCC- AAA)
2. ESG Book (0-100)
3. Refinitiv (0-100)
4. S&P Global (0-100)
5. Moody's ESG Solutions (0-100)
6. SET ESG Rating (BBB-AAA)

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Score range	Description
CCC - B	<b>LAGGARD:</b> A company lagging its industry based on its high exposure and failure to manage significant ESG risks
BB - BBB - A	<b>AVERAGE :</b> A company with a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers
AA - AAA	<b>LEADER:</b> A company leading its industry in managing the most significant ESG risks and opportunities

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ESG risk combines the concepts of management and exposure to arrive at an absolute assessment of ESG risk. We identify five categories of ESG risk severity that could impact a company's enterprise value

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