# PTT Global Chemical Pcl (PTTGC TB)

# Worsening outlook

We expect PTTGC to continue to suffer from the weak outlook for the petrochemical market due to high supply levels and soft demand, and we expect a loss in 1Q25F. Our HOLD recommendation is based on a valuation that is already low in our view at 0.3x 2025F P/BV.



YUPAPAN POLPORNPRASERT 662-779-9119 vupapan.pol@thanachartsec.co.th

# Weak outlook continues

We recently downgraded PTTGC to HOLD from Buy in our mass revisions report following the US tariffs announcement, Siam Senses - Shaking pillars, dated 7 April 2025. Our HOLD recommendation is based on the weak petrochemical and refinery market outlook, but the stock already trades on a low 2025F valuation of 0.3x P/BV, which reflects its soft operational outlook in our view. While both the refinery and petrochemical markets are already in weak cycles, US tariffs are likely to worsen their outlooks via a more severe global slowdown and a China demand hit. China is the main target of the tariffs and the key market determinant of the refinery and petrochemical industries.

## Trade tensions worsen outlook

The outlook for the chemical and refinery markets was already weak due to soft product demand and rising new capacity. However, renewed trade tensions further threaten the global economic outlook, potentially prolonging the chemical downcycle and putting additional pressure on refining margins. For PTTGC, downside risk is particularly concentrated in diesel crack spreads, as diesel represents about 65% of its 2024 product yield. We estimate diesel crack spreads of US\$13/13.5/14/bbl and HDPEnaphtha spreads of US\$350/370/380 per tonne in 2025-27F.

# Allnex's volume growth target at risk

PTTGC has set a 4% volume growth target for Allnex in 2025F, but this goal now looks challenging. The key headwind is a potentially weak global economic outlook, which may dampen demand for Allnex's core products — primarily coating resins and specialty chemicals. Even without the tariff impact, we estimate Allnex's sales volume to decline by 3-4% y-y in 1Q25F, largely due to the high base in 1Q24 when container demand spiked abnormally amid the Red Sea shipping crisis. Compared to 1Q23, however, volumes remain flat, suggesting limited underlying growth momentum.

# Weak 1Q25F

We estimate PTTGC to post a normalized loss of Bt3.7bn in 1Q25F vs. a Bt7.6bn normalized loss (excluding an impairment of Bt4bn) in 4Q24 and a Bt1.1bn normalized loss in 1Q24. Looking at the quarterly momentum, the lower loss in 1Q25F will likely be due to higher petrochemical spreads because of increased cheaper ethane feedstock (as opposed to more expensive naphtha). The ethane feed mix was 38% in 1Q25F vs. 28% in 4Q24. Allnex's operation also improved on a seasonal basis from 4Q24. Meanwhile, the utilization of PTTGC's refinery unit increased after its maintenance shutdown in 4Q24.

# **COMPANY VALUATION**

Y/E Dec (Bt m)	2024A	2025F	2026F	2027F
Sales	604,044	581,226	547,995	547,995
Net profit	(29,810)	(4,869)	3,606	7,883
Consensus NP	_	3,057	7,653	7,792
Diff frm cons (%)	_	na	(52.9)	1.2
Norm profit	(10,336)	(1,887)	4,600	7,883
Prev. Norm profit	_	(1,887)	4,600	7,883
Chg frm prev (%)	_	na	0.0	0.0
Norm EPS (Bt)	(2.3)	(0.4)	1.0	1.7
Norm EPS grw (%)	na	na	na	71.4
Norm PE (x)	na	na	17.3	10.1
EV/EBITDA (x)	10.8	8.7	7.0	6.2
P/BV (x)	0.3	0.3	0.3	0.3
Div yield (%)	2.8	4.3	1.8	4.0
ROE (%)	na	na	1.8	3.0
Net D/E (%)	73.0	73.7	68.2	61.7

# PRICE PERFORMANCE



# **COMPANY INFORMATION**

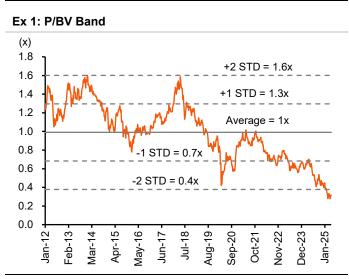
Price as of 24-Apr-25 (Bt)	17.60
Market Cap (US\$ m)	2,373.2
Listed Shares (m shares)	4,508.8
Free Float (%)	54.8
Avg Daily Turnover (US\$ m)	16.4
12M Price H/L (Bt)	38.00/14.70
Sector	PETRO
Major Shareholder	PTT Pcl 45.18%

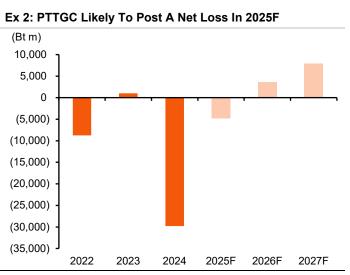
Sources: Bloomberg, Company data, Thanachart estimates

ESG Summary Report ..... P8

# **Weak outlook continues**

Cut to HOLD recently, as we see a worsening outlook due to the trade war We recently downgraded PTT Global Chemical Pcl (PTTGC) to HOLD from Buy in our mass revisions report, Siam Senses – *Shaking pillars*, dated 7 April 2025, following the announcement of US tariffs. Our HOLD recommendation is premised on a weak petrochemical and refinery market outlook, but the stock is already trading on a low 2025F valuation of 0.3x P/BV, which fairly reflects its weak operational outlook in our view.



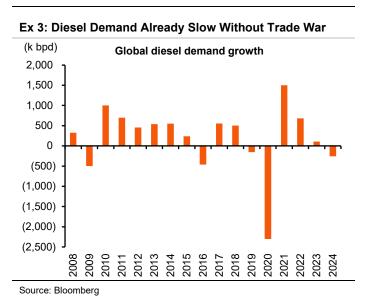


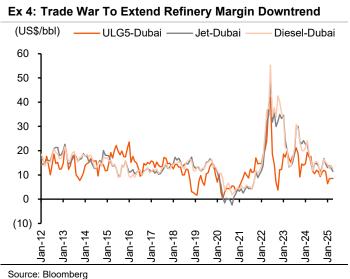
Sources: Bloomberg, Thanachart estimates

Sources: Company data, Thanachart estimates

# Trade tensions worsen outlook

Outlook was already weak without the trade war impact The outlook for the chemical and refinery markets was already weak due to soft product demand and rising new capacity. However, renewed trade tensions further threaten the global economic outlook, potentially prolonging the chemical downcycle and putting additional pressure on refining margins.

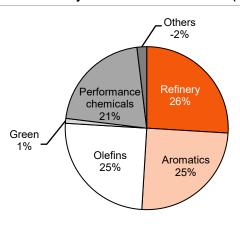




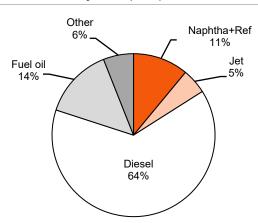
Diesel spread looks to be most at risk

PTTGC's refining margins face pressure due to weakening diesel crack spreads, driven by softening global diesel demand amid trade tensions. Diesel, which makes up 64% of PTTGC's yield, is highly sensitive to economic activity. Demand has declined since 2019, worsened by China's property market slump and rising LNG truck adoption. We estimate diesel crack spreads of US\$13/13.5/14 per bbl vs. US\$15.8/bbl in 2024.

Ex 5: PTTGC's Adjusted EBITDA Breakdown (2024)



Ex 6: PTTGC's Refinery Yield (2024)

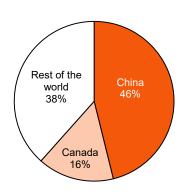


Source: Company data Source: Company data

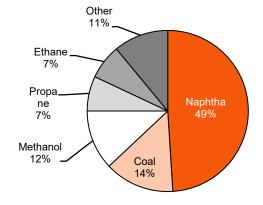
Prolonged petrochemical trough, with limited upside due to a supply risk

We expect the petrochemical downcycle to persist, estimating HDPE-naphtha spreads of US\$350/370/380 per tonne in 2025–27F. While ongoing trade tensions could cause minor supply disruptions — offering some short-term support — the broader outlook remains weak. Tariffs on US ethane imports may force shutdowns of some Chinese ethane-based crackers, which rely heavily on US ethane imports. Domestic ethane production in China is insufficient to fill the gap, and long-term contracts make it difficult for Chinese factories to obtain alternative supplies from non-US sources. That said, ethane-based crackers account for less than 10% of China's total capacity (~4m tpa), so any potential upside to spreads would likely be modest. Moreover, we expect this potential supply-side support to be offset by weaker demand amid a global economic slowdown. Adding further pressure, approximately 40m tpa of new global ethylene capacity is scheduled to come online between 2025 and 2028.

Ex 7: US Ethane Imports By Country



Ex 8: China Ethylene Production By Feedstock

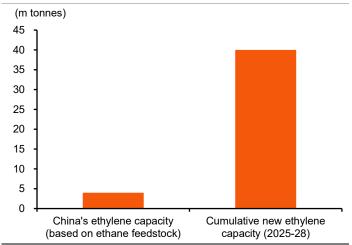


Source: Bloomberg Source: SP Platts

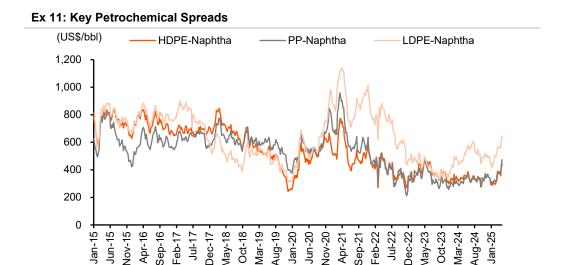
### Ex 9: Ethylene New Capacity Additions Ethylene additional capacity (LHS) (%) -Operating rate (RHS) 16 80 79.1 79 14 78 1 78 78.6 12 77 10 76 75.9 8 75.0 75 6 74.2 74 4 73 2 72 0 71

2027

Ex 10: Limited Impact from China Ethane Shutdowns



Sources: Company data, Thanachart estimates



Sources: Bloomberg

2029

2030

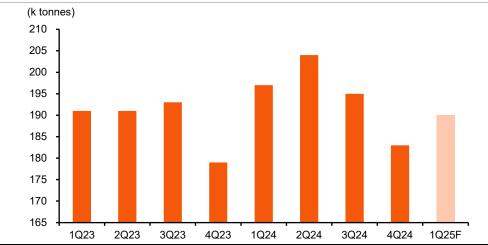
# Allnex's volume growth target at risk

Allnex's sales volume looks set to decline y-y in 1Q25F

Source: Company data

PTTGC has set a 4% volume growth target for Allnex in 2025, but this goal now appears challenging. The key headwind is a potentially weak global economic outlook, which may dampen demand for Allnex's core products — primarily coating resins and specialty chemicals. In addition, we estimate Allnex's sales volume to decline by 3-4% y-y in 1Q25F, largely due to a high base in 1Q24 when container demand spiked abnormally amid the Red Sea shipping crisis. Compared to 1Q23, however, volumes remain flat, suggesting limited underlying growth momentum.





Sources: Company data, Thanachart estimates

Ex 13: 12-month DCF-based TP Calculation, Using A Base Year Of 2025F

(Bt m)	2025F	2026F	2027F	2028F	2029F	2030F	2031F	2032F	2033F	2034F	2035F	2036F	Terminal
													Value
EBITDA & equity income	31,317	37,130	39,941	39,929	39,549	39,840	39,169	39,169	39,169	39,169	39,169	39,169	
Free cash flow	14,826	25,405	24,323	24,608	22,693	22,933	22,464	22,539	22,611	22,683	22,755	22,827	319,329
PV of free cash flow	14,786	21,697	19,195	17,941	15,288	14,277	12,922	11,978	11,104	10,293	9,541	8,843	123,697
Risk-free rate (%)	2.5												
Market risk premium (%)	8.0												
Beta	1.2												
WACC (%)	8.2												
Terminal growth (%)	1.0												
Enterprise value - add investments	276,775												
Net debt	196,079												
Minority interest	6,962												
Equity value	73,734												
# of shares (m)	4,509												
Equity value / share	16.0												

Source: Thanachart estimates

# **Valuation Comparison**

Ex 14: Comparison With Regional Peers

			EPS gr	owth	—— F	PE ——	— P	/BV —	EV/EBI	TDA	– Div y	/ield -
Name	BBG code	Market	25F	26F	25F	26F	25F	26F	25F	26F	25F	26F
			(%)	(%)	(x)	(x)	(x)	(x)	(x)	(x)	(%)	(%)
Sinopec Shanghai	338 HK	Hong Kong	165.4	29.0	16.8	13.0	0.5	0.4	9.4	8.3	2.1	2.8
Sinopec Yizheng	1033 HK	Hong Kong	(4.4)	16.3	13.7	11.8	8.0	0.7	8.5	8.3	1.7	1.7
AKR Corporindo	AKRA IJ	Indonesia	7.8	12.5	9.6	8.5	2.0	1.8	7.7	6.9	7.9	8.2
Reliance Industries Ltd	RIL IN	India	0.8	15.9	na	na	na	na	12.3	10.8	na	na
LG Chem	051910 KS	South Korea	63.5	188.4	24.7	8.6	0.5	0.5	6.5	4.7	0.9	1.7
SK Energy	096770 KS	South Korea	na	na	41.8	11.9	0.6	0.6	12.1	9.2	2.1	2.5
Petronas Chemicals Group	PCHEM MK	Malaysia	(11.5)	16.9	16.7	14.3	0.7	0.7	5.6	5.2	3.9	4.7
Formosa Chemical	1326 TT	Taiwan	74.3	33.4	27.6	20.7	0.5	0.5	12.4	10.6	1.7	3.6
Far Eastern New Century	1402 TT	Taiwan	10.4	(1.3)	16.7	16.9	na	na	na	na	na	na
IRPC Pcl *	IRPC TB *	Thailand	na	na	na	na	0.3	0.3	12.8	8.6	0.0	0.0
Indorama Ventures *	IVL TB *	Thailand	(10.1)	40.9	19.0	13.5	8.0	8.0	6.4	6.0	1.6	2.2
PTT Global Chemical *	PTTGC TB *	Thailand	na	na	na	17.3	0.3	0.3	8.7	7.0	4.3	1.8
Siam Cement *	SCC TB *	Thailand	(41.7)	41.7	38.8	27.4	0.5	0.5	17.6	15.3	3.3	3.9
Average			4.3	26.3	26.8	17.4	0.5	0.5	10.8	8.8	2.4	2.7

Sources: Bloomberg, \* Thanachart estimates Based on 24 April 2025 closing prices

# **COMPANY DESCRIPTION**

PTT Global Chemical Pcl (PTTGC) became a fully integrated petrochemical and refining company after the amalgamation of PTTCH (PTT Chemicals) and PTTAR (PTT Aromatics & Refining) in late 2011. The company produces olefins and derivatives, and its key products are ethylene, propylene, HDPE, LDPE, LLDPE, and MEG. Together, the olefins value chain made up about 27% of 2024 EBITDA. PTTGC is one of the few gas-based crackers in Asia, and it has a competitive cost structure compared with other naphtha-based crackers. The company also has fully integrated refinery and aromatics plants that produce mainly paraxylene and benzene. The company also recently moved into the specialty coating business, investing in Allnex Holdings GmbH (Allnex).

Source: Thanachart

# THANACHART'S SWOT ANALYSIS

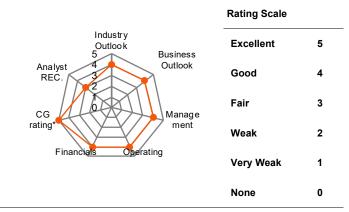
# S — Strength

- It is a low-cost producer leveraging its gas-based and flexible cracker.
- Substantial economies of scale due to synergies from its fully integrated facilities.
- Being a PTT group company helps ensure feedstock and raises its franchise value.

# Opportunity

- Significant growth potential in terms of chemical demand in the region.
- Value enhancement from synergies, debottlenecking of its units, and further downstream integration.
- M&A activity that could lead to higher returns to investors.

# **COMPANY RATING**



Source: Thanachart; \*CG Rating

# W — Weakness

- Cyclical business with volatile earnings and cash flow.
- Potential impact of stock losses (due mainly to oil price movements) on earnings.
- Reliance on bulk chemicals and limited exposure to specialty chemicals.

# T — Threat

- Depleting low-cost domestic gas supply would reduce its competitive edge of being a low-cost producer.
- Low oil prices erode its competitive advantage.
- Increasing competition from low-cost producers in the Middle East and US-based crackers.
- Overpaying for acquisitions and limited synergies.

# **CONSENSUS COMPARISON**

	Consensus	Thanachart	Diff
Target price (Bt)	22.52	16.00	-29%
Net profit 25F (Bt m)	3,057	(4,869)	na
Net profit 26F (Bt m)	7,653	3,606	-53%
Consensus REC	BUY: 13	HOLD: 7	SELL: 6

# **HOW ARE WE DIFFERENT FROM THE STREET?**

- Our 2025-26F net profits are significantly lower than the Bloomberg consensus estimates, likely due to us having weaker refinery and chemical spread assumptions.
- Our DCF-based TP is consequently lower compared to the Street's.

# **RISKS TO OUR INVESTMENT CASE**

- Lower-than-expected oil prices and/or chemical spreads would be the key downside risk to our call.
- Lower gas supply from its parent company, PTT, or greater outages at the complex would be another downside risk.
- Upside risk is a faster-than-expected resolution of US China trade war

Sources: Bloomberg consensus, Thanachart estimates

Source: Thanachart

# ESG & Sustainability Report

Sector: Resources | Energy & Utilities

PTTGC runs a refinery with 145kbd capacity and 3.7m tpa of gas- and naphtha-based olefin crackers. Our ESG score for PTTGC stands at 2.5, below its peer average of 2.9. While the firm has set clear targets to reduce carbon emissions, its score is weighed down by high energy intensity and past investments that have resulted in significant impairments.



	SET ESG	SET ESG	DJSI	MSCI	ESC Book	Definitiv	S&P	Moodulo	CC Pating
	Index	(BBB-AAA)	Index	(CCC-AAA)	ESG Book (0-100)	Refinitiv (0-100)	Global (0-100)	Moody's (0-100)	CG Rating (0-5)
PTTGC	YES	AAA	-	BBB	-	55.53	87.00	50.0	5.0

Sources: SETTRADE, SET ESG Index, SET ESG Rating, The Dow Jones Industrial Average (DJSI), MSCI ESG Research LLC, ESG Book, Refinitiv ESG Information, S&P Global Market Intelligence, Moody's ESG Solutions, Thai IOD (CG rating) Note: Please see third party on "terms of use" toward the back of this report.

2024 vs. 12% in 2019.

# **Factors**

# **Our Comments**

# **ENVIRONMENT**

- Environmental Policies & Guidelines
- Energy Management
- Carbon Management
- Water Management
- Waste Management
- We assign a 2.4 E score to PTTGC vs. the sector average of 2.9 due to its higher greenhouse gas (GHG) emissions. Note that petrochemical plants emit more GHG than refineries. It is also the case that due to falling domestic gas supply, PTTGC has to use more naphtha (oil based) feedstock than in the past. Its naphtha feed mix was 29% in
- PTTGC has clear decarbonization targets of net-zero emissions by 2050 and a 20% reduction by 2030 from the 2020 baseline.
- In 2023, PTTGC emitted 8.2m tonnes of CO2 equivalent, a 3% decline from 2022, likely due to weaker chemical demand. Its carbon intensity also improved, dropping from 0.41 to 0.37 tonnes of CO2 per tonne of production.
- To reduce its carbon footprint, PTTGC has initiatives such as advancing the hydrogen economy and clean fuels, collaborating on the Eastern Thailand CCS Hub to capture 6m tonnes of CO2 annually, and expanding green space to over 20,000 rai to absorb 46,000 tonnes of CO2, improve air quality, and protect biodiversity.

# SOCIAL

- Human Rights
- Staff Management
- Health & Safety
- Product Safety & Quality
- Social Responsibility

- We assign PTTGC an S score of 2.2, below the peer average of 2.8.
- The company experienced an oil spill in 2014, with no significant incidents since.
- PTTGC promotes a strong safety culture, with a Total Recordable Injury Rate (TRIR) of 0.4 for employees and 0.63 for contractors per 1m man-hours.
- In 2023, staff turnover remained low at 5.43%, while employees received an average of 38.7 training hours per year. The company prioritizes employee well-being through policies such as Work From Home (WFH) as a standard practice, comprehensive insurance for employees and families, and an Employee Assistance Program (EAP) for personal support.

# GOVERNANCE & SUSTAINABILITY

- Board
- Ethics & Transparency
- Business Sustainability
- Risk Management
- Innovation

- We assign PTTGC a G score of 2.9, slightly below its peer average of 3.0. Despite its strong board structure, there are concerns over the company's investment decisions given some projects that yield low returns, make losses, or face impairments.
- The company's board is chaired by an independent director, with over two-thirds of board members being independent, which we consider an ideal ratio.
- However, there are many related-party transactions with its parent company, PTT. Gas (ethane and propane) feedstock is supplied by PTT. Pricing is on a net-back or equal-IRR basis with PTT's gas separation plant business.
- PTTGC has made several investments resulting in significant impairments in the past, raising concerns about balance sheet risk. The high investment cost of Allnex could lead to potential asset impairments.

Sources: Company data, Thanachart

# **INCOME STATEMENT**

FY ending Dec (Bt m)	2023A	2024A	2025F	2026F	2027F
Sales	616,635	604,044	581,226	547,995	547,995
Cost of sales	587,414	580,853	552,471	513,734	509,998
Gross profit	29,221	23,191	28,754	34,261	37,997
% gross margin	4.7%	3.8%	4.9%	6.3%	6.9%
Selling & administration expenses	26,824	28,725	27,640	26,060	26,060
Operating profit	2,397	(5,534)	1,114	8,201	11,938
% operating margin	0.4%	-0.9%	0.2%	1.5%	2.2%
Depreciation & amortization	27,504	30,995	30,203	28,928	28,003
EBITDA	29,901	25,461	31,317	37,130	39,941
% EBITDA margin	4.8%	4.2%	5.4%	6.8%	7.3%
Non-operating income	8,001	6,350	6,350	6,350	6,350
Non-operating expenses	0	0	0	0	0
Interest expense	(10,708)	(10,863)	(9,154)	(9,032)	(8,665)
Pre-tax profit	(310)	(10,047)	(1,690)	5,519	9,623
Income tax	1,352	(969)	(338)	1,104	1,925
After-tax profit	(1,662)	(9,078)	(1,352)	4,415	7,698
% net margin	-0.3%	-1.5%	-0.2%	0.8%	1.4%
Shares in affiliates' Earnings	(1,225)	(1,462)	(731)	0	0
Minority interests	134	204	196	185	185
Extraordinary items	3,752	(19,474)	(2,982)	(994)	0
NET PROFIT	999	(29,810)	(4,869)	3,606	7,883
Normalized profit	(2,753)	(10,336)	(1,887)	4,600	7,883
EPS (Bt)	0.2	(6.6)	(1.1)	8.0	1.7
Normalized EPS (Bt)	(0.6)	(2.3)	(0.4)	1.0	1.7

Outlook is worsening given trade war risks

Balance sheet remains strong given limited capex

BALANCE SHEET					
FY ending Dec (Bt m)	2023A	2024A	2025F	2026F	2027F
ASSETS:					
Current assets:	186,874	156,134	187,589	180,063	184,644
Cash & cash equivalent	46,249	33,110	70,000	70,000	75,000
Account receivables	57,761	47,753	45,949	43,322	43,322
Inventories	68,517	65,222	62,035	57,685	57,266
Others	14,347	10,049	9,605	9,056	9,056
Investments & loans	74,836	58,851	58,851	58,851	58,851
Net fixed assets	285,860	267,769	261,647	252,354	243,950
Other assets	171,435	163,090	163,090	163,090	163,090
Total assets	719,005	645,844	671,177	654,358	650,535
LIABILITIES:					
Current liabilities:	125,841	114,131	129,584	182,652	102,505
Account payables	71,163	62,154	59,117	54,972	54,572
Bank overdraft & ST loans	2,203	1,115	0	0	0
Current LT debt	18,915	20,968	40,000	100,000	20,000
Others current liabilities	33,560	29,893	30,466	27,680	27,932
Total LT debt	243,934	207,105	224,023	152,114	223,039
Others LT liabilities	53,048	56,015	54,195	52,543	52,543
Total liabilities	422,824	377,251	407,802	387,309	378,086
Minority interest	7,287	6,962	6,766	6,581	6,396
Preferreds shares	0	0	0	0	0
Paid-up capital	45,088	45,088	45,088	45,088	45,088
Share premium	36,937	36,937	36,937	36,937	36,937
Warrants	0	0	0	0	0
Surplus	(5,775)	475	475	475	475
Retained earnings	212,644	179,130	174,108	177,967	183,552
Shareholders' equity	288,895	261,631	256,608	260,467	266,052
Liabilities & equity	719,005	645,844	671,177	654,358	650,535
Sources: Company data. Thanachart estim	atos				

Sources: Company data, Thanachart estimates

# **CASH FLOW STATEMENT**

VALUATION
FY ending Dec

Normalized PE(x)

Dividend yield (%)

FCF Yield (%)

FY ending Dec (Bt m)	2023A	2024A	2025F	2026F	2027F
Earnings before tax	(310)	(10,047)	(1,690)	5,519	9,623
Tax paid	(859)	156	691	(1,338)	(1,836)
Depreciation & amortization	27,504	30,995	30,203	28,928	28,003
Chg In working capital	9,145	4,294	1,954	2,832	20
Chg In other CA & CL / minorities	9,842	7,520	(134)	(2,003)	163
Cash flow from operations	45,321	32,918	31,024	33,938	35,973
Capex	(17,042)	(12,905)	(24,080)	(19,635)	(19,600)
Right of use	142	(2,630)	0	0	0
ST loans & investments	531	(13)	67	0	0
LT loans & investments	6,400	15,985	0	0	0
Adj for asset revaluation	0	0	0	0	0
Chg In other assets & liabilities	(5,955)	(13,560)	(4,802)	(2,646)	0
Cash flow from investments	(15,925)	(13,122)	(28,815)	(22,281)	(19,600)
Debt financing	(11,706)	(35,480)	34,834	(11,909)	(9,075)
Capital increase	0	0	0	0	0
Dividends paid	(1,269)	(3,503)	(153)	253	(2,298)
Warrants & other surplus	(2,136)	6,049	0	0	0
Cash flow from financing	(15,110)	(32,934)	34,681	(11,657)	(11,373)
Free cash flow	28,279	20,013	6,944	14,303	16,373

We expect positive FCF in 2025-26F from limited capex

We see PTTGC's 0.3x 2025F P/BV as fairly

valued

Normalized PE - at target price (x)	na	na	na	15.7	9.2
PE(x)	79.4	na	na	22.0	10.1
PE - at target price (x)	72.2	na	na	20.0	9.2
EV/EBITDA (x)	10.0	10.8	8.7	7.0	6.2
EV/EBITDA - at target price (x)	9.7	10.5	8.5	6.8	6.0
P/BV (x)	0.3	0.3	0.3	0.3	0.3
P/BV - at target price (x)	0.2	0.3	0.3	0.3	0.3
P/CFO (x)	1.8	2.4	2.6	2.3	2.2
Price/sales (x)	0.1	0.1	0.1	0.1	0.1

2024A

na

2.8

25.2

2025F

na

4.3

8.8

2026F

17.3

1.8

18.0

2027F

10.1

4.0

20.6

2023A

na

4.3

35.6

(Bt) Normalized EPS (0.6)(2.3)(0.4)1.0 1.7 **EPS** 0.2 (6.6)(1.1)8.0 1.7 **DPS** 8.0 0.5 8.0 0.3 0.7 BV/share 64.1 58.0 56.9 57.8 59.0 CFO/share 10.1 7.3 6.9 7.5 8.0 FCF/share 6.3 4.4 1.5 3.2 3.6

Sources: Company data, Thanachart estimates

# FINANCIAL RATIOS

FY ending Dec	2023A	2024A	2025F	2026F	2027F
Growth Rate					
Sales (%)	(9.1)	(2.0)	(3.8)	(5.7)	0.0
Net profit (%)	na	na	na	na	118.6
EPS (%)	na	na	na	na	118.6
Normalized profit (%)	na	na	na	na	71.4
Normalized EPS (%)	na	na	na	na	71.4
Dividend payout ratio (%)	338.5	(7.6)	40.0	40.0	40.0
Operating performance					
Gross margin (%)	4.7	3.8	4.9	6.3	6.9
Operating margin (%)	0.4	(0.9)	0.2	1.5	2.2
EBITDA margin (%)	4.8	4.2	5.4	6.8	7.3
Net margin (%)	(0.3)	(1.5)	(0.2)	0.8	1.4
D/E (incl. minor) (x)	0.9	0.9	1.0	0.9	0.9
Net D/E (incl. minor) (x)	0.7	0.7	0.7	0.7	0.6
Interest coverage - EBIT (x)	0.2	na	0.1	0.9	1.4
Interest coverage - EBITDA (x)	2.8	2.3	3.4	4.1	4.6
ROA - using norm profit (%)	na	na	na	0.7	1.2
ROE - using norm profit (%)	na	na	na	1.8	3.0
DuPont					
ROE - using after tax profit (%)	na	na	na	1.7	2.9
- asset turnover (x)	0.9	0.9	0.9	0.8	0.8
- operating margin (%)	na	na	na	2.7	3.3
- leverage (x)	2.5	2.5	2.5	2.6	2.5
- interest burden (%)	(3.0)	(1,231.3)	(22.6)	37.9	52.6
- tax burden (%)	na	na	na	80.0	80.0
WACC (%)	8.2	8.2	8.2	8.2	8.2
ROIC (%)	0.4	(1.1)	0.1	1.5	2.2
NOPAT (Bt m)	2,397	(5,534)	400	6,930	9,550
invested capital (Bt m)	507,698	457,709	450,632	442,581	434,091

Net D/E remains at a manageable level, in our view

Sources: Company data, Thanachart estimates

# **ESG Information - Third Party Terms**

SETTRADE: You acknowledge that the use of data, information or service displayed and/or contained in this website may require third party's data, content or software which is subject to the terms of third party provider. By accessing and/or using of such certain data, you acknowledge and agree to comply with and be bound by the applicable third party terms specified below

ESG Scores by Third Party data from www.SETTRADE.com 1. MSCI (CCC- AAA)

- 2. ESG Book (0-100)
- 3. Refinitiv (0-100)
- 4. S&P Global (0-100) 5. Moody's ESG Solutions (0-100)
- 6. SET ÉSG Rating (BBB-AAA)

### SETESG Index (SETESG)

The SETESG Index reflects the price movement of stock of companies that have sustainable business practices which consider environmental, social and governance (ESG) aspect

SET Index, SET50 Index, SET100 Index and all indices calculated by the Stock Exchange of Thailand ( "SET" ) (collectively called "SET Index Series" ) are the registered trademarks/service marks solely owned by, and proprietary to SET. Any unauthorized use of SET Index Series is strictly prohibited. All information provided is for information purposes only and no warranty is made as to its fitness for purpose, satisfactory quality or otherwise. Every effort has been made to ensure that all information given is accurate, but no responsibility or liability (including in negligence) can be accepted by SET for errors or omissions or for any losses arising from the use of this information.

### SET ESG Index (SET ESG)

Currently, long-term investment guidelines abroad are beginning to focus on investing in companies that have sustainable business practices. which considers environmental, social and governance factors (Environmental, Social and Governance or ESG) of the company in making investment decisions along with analyzing the company's financial data.

Stock Exchange Has prepared the results of evaluating sustainable stocks which are stocks of listed companies (SETESG Rating) as an alternative for investors who want to invest in stocks of listed companies that are outstanding in ESG, including to support listed companies with operations, sustainable business Taking into account all stakeholders in both social and environmental aspects. There is a management process to create sustainability for the organization, such as risk management. Supply chain management and innovation development. Therefore, the SETESG index was created to be an index that reflects the price movement of a group of securities. of companies with sustainable business operations that meet the required size and liquidity criteria

### ESG Book's Disclaimer

ESG Book's Disclaimer

Arabesque S-Ray GmbH, also trading as "ESG Book", is a limited liability company (Gesellschaft mit beschränkter Haftung) incorporated in Frankfurt am Main and organised under the laws of Germany with registered number HRB 113087 in the commercial register of the local court with its seat and business address at Zeppelinallee 15, 60325 Frankfurt am Main, Germany (hereinafter "ESG Book"). ESG Book with its UK branch and local subsidiaries, is a provider of sustainability data and advisory services and operates the sustainability data platform ESG Book. ESG Book does not offer any regulated financial services nor products. This document is provided on a confidential basis by ESG Book and is for information purposes only; accordingly, it is not a solicitation or an offer to buy any security or instrument or to participate in any trading activities nor should it be construed as a recommendation or advice on the merits of investing in any financial product. THIRD PARTY INFORMATION. Certain information contained in this document has been obtained from sources outside ESG Book. While such information is believed to be reliable for the purposes used herein, no representations are made as to the accuracy or completeness thereof and neither ESG Book nor its affiliates take any responsibility for such information. To the extent this document contains any links to third party websites, such links are provided as a convenience and for information and purposes only; they do not constitute an endorsement or an approval by ESG Book of any of the products services or opinizations of the corporations of the corporations. information purposes only; they do not constitute an endorsement or an approval by ESG Book of any of the products, services or opinions of the corporations or organization or individual operating such third party websites. ESG Book bears no responsibility for the accuracy, legality or content of the external site or for that of subsequent links. RELIANCE – ESG Book makes no representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein, and accepts no liability for any loss, of whatever kind, howsoever arising, in relation thereto, and nothing contained herein should be relied upon. CONFIDENTIALITY. This document contains highly confidential information regarding ESG Book's strategy and organization. Your acceptance of this document constitutes your agreement to keep confidential all the information contained in this document, as well as any information derived by you from the information contained in this document and not disclose any such information to any other person. This document may not be copied, reproduced, in any way used or disclosed or transmitted, in whole or in part, to any other person.

# MSCI ESG Research LLC

MSCI ESG Research LLC
"Certain information @2021 MSCI ESG Research LLC. Reproduced by permission"
"Although [User ENTITY NAME's] information providers, including without limitation, MSCI ESG Research LLC and its affiliates (the "ESG Parties"), obtain information (the "Information") from sources they consider reliable, none of the ESG Parties warrants or guarantees the originality, accuracy and/or completeness, of any data herein and expressly disclaim all express or implied warranties, including those of merchantability and fitness for a particular purpose. The Information may only be used for your internal use, may not be reproduced or redisseminated in any form and may not be used as a basis for, or a component of, any financial instruments or products or indices. Further, non of the Information can in and of itself be used to determine which securities to buy or sell or when to buy or sell them. None of the ESG Parties shall have any liability for any errors or omissions in connection with any data herein, or any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages."

Score range Description CCC - B LAGGARD: A company lagging its industry based on its high exposure and failure to manage significant ESG risks BB - BBB - A AVERAGE: A company with a mixed or unexceptional track record of managing the most significant ESG risks and opportunities relative to industry peers LEADER: A company leading its industry in managing the most significant ESG risks and opportunities AA - AAA

The Dow Jones Sustainability Indices (DJSI)
The Dow Jones Sustainability Indices (DJSI) are a family of best-in-class benchmarks for investors who have recognized that sustainable business practices are critical to generating long-term shareholder value and who wish to reflect their sustainability convictions in their investment portfolios. The family was launched in 1999 as the first global sustainability benchmark and tracks the stock performance of the world's leading companies in terms of economic, environmental and social criteria. Created jointly by S&P Dow Jones Indices and SAM, the DJSI combine the experience of an established index provider with the expertise of a specialist in Sustainable Investing to select the most sustainable companies from across 61 industries. The indices serve as benchmarks for investors who integrate sustainability considerations into their portfolios, and provide an effective engagement platform for investors who wish to encourage companies to improve their corporate sustainability practices.

S&P Global Market Intelligence
Copyright © 2021, S&P Global Market Intelligence (and its affiliates as applicable). Reproduction of any information, opinions, views, data or material, including ratings ("Content") in any form is prohibited except with the prior written permission of the relevant party. Such party, its affiliates and suppliers ("Content Providers") do not guarantee the accuracy, adequacy, completeness, timeliness or availability of any Content and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such Content. In no event shall Content Providers be liable for any damages, costs, expenses, legal fees, or losses (including lost income or lost profit and opportunity costs) in connection with any use of the Content. A reference to a particular investment or security, a rating or any observation concerning an investment that is part of the Content is not a recommendation to buy, sell or hold such investment or security, does not address the suitability of an investment or security and should not be relied on as investment advice. Credit ratings are statements of opinions and are not statements of fact

ESG risk combines the concepts of management and exposure to arrive at an absolute assessment of ESG risk. We identify five categories of ESG risk severity that could impact a company's enterprise value

Moody's ESG Solutions

© 2022 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved. CREDIT RATINGS ISSUED BY MOODY'S CREDIT RATINGS AFFILIATES ARE THEIR CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND MATERIALS, PRODUCTS, SERVICES AND INFORMATION PUBLISHED BY MOODY'S (COLLECTIVELY, "PUBLICATIONS") MAY INCLUDE SUCH CURRENT OPINIONS. MOODY'S DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL, FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT OR IMPAIRMENT. SEE APPLICABLE MOODY'S RATING SYMBOLS AND DEFINITIONS PUBLICATION FOR INFORMATION ON THE TYPES OF CONTRACTUAL FINANCIAL OBLIGATIONS ADDRESSED BY MOODY'S CREDIT RATINGS, ON ON-CREDIT ASSESSMENTS ("ASSESSMENTS"), AND OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY. CREDIT RATINGS, NON-CREDIT ASSESSMENTS ("ASSESSMENTS"), AND OTHER OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. MOODY'S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS ON ON TOONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS AND PUBLICATIONS ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS,

ASSESSMENTS AND OTHER OPINIONS AND PUBLISHES ITS PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.
MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS, AND PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS AND INAPPROPRIATE FOR RETAIL INVESTORS TO USE MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS OR PUBLICATIONS WHEN MAKING AN INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT

MOODY'S PRIOR WRITTEN CONSENT.

MOODY'S CREDIT RATINGS, ASSESSMENTS, OTHER OPINIONS AND PUBLICATIONS ARE NOT INTENDED FOR USE BY ANY PERSON AS A BENCHMARK AS THAT TERM IS
DEFINED FOR REGULATORY PURPOSES AND MUST NOT BE USED IN ANY WAY THAT COULD RESULT IN THEM BEING CONSIDERED A BENCHMARK.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing its Publications.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such

special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY CREDIT RATING, ASSESSMENT, OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

Moody's Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MOO") hereby discloses that most issuers of debt securities (including corporate).

ANY CREDIT RATING, ASSESSMENT, OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

Moody's Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by Moody's Investors Service, Inc. have, prior to assignment of any credit rating, agreed to pay to Moody's Investors Service, Inc. for credit ratings opinions and services rendered by it fees ranging from \$1,000 to approximately \$5,000,000. MCO and Moody's Investors Service also maintain policies and procedures to address the independence of Moody's Investors Service credit rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold credit ratings from Moody's Investors Service and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at www.moodys.com under the heading "Investor Relations — Corporate Governance — Director and Shareholder Affiliation Policy."

Additional terms for Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336999 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 383569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. M

Additional terms for Hong Kong only: Any Second Party Opinion or other opinion that falls within the definition of "advising on securities" under the Hong Kong Securities and Futures ("SFO") is issued by Vigeo Eiris Hong Kong Limited, a company licensed by the Hong Kong Securities and Futures Commission to carry out the regulated activity of advising on securities in Hong Kong. This Second Party Opinion or other opinion that falls within the definition of "advising on securities" under the SFO is intended for distribution only to "professional investors" as defined in the SFO and the Hong Kong Securities and Futures (Professional Investors) Rules. This Second Party Opinion or other opinion must not be distributed to or used by persons who are not professional investors.

distributed to or used by persons who are not professional investors.

MJKK or MSFJ (as applicable) hereby disclose that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MJKK or MSFJ (as applicable) have, prior to assignment of any credit rating, agreed to pay to MJKK or MSFJ (as applicable) for credit ratings opinions and services rendered by it fees ranging from JPY125,000 to approximately JPY550,000,000.

MJKK and MSFJ also maintain policies and procedures to address Japanese regulatory requirements.

These Terms of Use govern your access or use of the ESG information and materials on the Refinitiv website and any Al powered voice assistance software ("Refinitiv ESG Information"). 2020© Refinitiv. All rights reserved. Refinitiv ESG Information is proprietary to Refinitiv Limited and/or its affiliates ("Refinitiv").

The Refinitiv ESG Information is for general informational and non-commercial purposes only. Reproduction, redistribution or any other form of copying or transmission of the Refinitiv ESG Information is prohibited without Refinitiv's prior written consent.

All warranties, conditions and other terms implied by statute or common law including, without limitation, warranties or other terms as to suitability, merchantability, satisfactory quality and fitness for a particular purpose, are excluded to the maximum extent permitted by applicable laws. The Refinitiv ESG Information is provided "as is" and Refinitiv makes no express or implied warranties, representations or guarantees concerning the accuracy, completeness or currency of the information in this service or the underlying Third Party Sources (as defined below). You assume sole responsibility and entire risk as to the suitability and results obtained from your use of the Refinitiv ESG Information.

The Refinitiv ESG Information does not amount to financial, legal or other professional advice, nor does it constitute: (a) an offer to purchase shares in the funds referred to; or (b) a recommendation relating to the sale and purchase of instruments; or (c) a recommendation to take any particular legal, compliance and/or risk management decision. Investors should

remember that past performance is not a guarantee of future results.

The Refinitiv ESG Information will not be used to construct or calculate and index or a benchmark, used to create any derivative works or used for commercial purposes. Refinitiv's

In the Refinitive SG information will not be used to construct or calculate and index of a benchmark, used to create any derivative works or used for commercial purposes. Refinitive SG disclaimer in respect of Benchmark Regulations applies to the Refinitive ESG Information.

No responsibility or liability is accepted by Refinitive its affiliates, officers, employees or agents (whether for negligence or otherwise) in respect of the Refinitive ESG Information, or for any inaccuracies, omissions, mistakes, delays or errors in the computation and compilation of the Refinitive ESG Information (and Refinitive shall not be obliged to advise any person of any error therein). For the avoidance of doubt, in no event will Refinitive have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) relating to any use of the Refinitiv ESG Information.
You agree to indemnify, defend and hold harmless Refinitiv from and against any claims, losses, damages, liabilities, costs and expenses, including, without limitation, reasonable legal

and experts' fees and costs, as incurred, arising in any manner out of your use of, or inability to use, any Information contained on the Refinitiv web site or obtained via any Al powered voice assistance software.

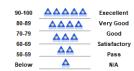
You represent to us that you are lawfully able to enter into these Terms of Use. If you are accepting these Terms of Use for and on behalf of an entity such as the company you work for, you represent to us that you have legal authority to bind that entity.

By accepting these Terms of Use you are also expressly agreeing to the following Refinitiv's website Terms of Use.

Refinitiv ESG scores are derived from third party publicly available sources ("Third Party Sources") and are formulated on the basis of Refinitiv own transparent and objectively applied methodology. Refinitiv's ESG Information methodology can be accessed here.

Score range	Description	
0 to 25	First Quartile	Scores within this range indicates poor relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly.
> 25 to 50	Second Quartile	Scores within this range indicates satisfactory relative ESG performance and moderate degree of transparency in reporting material ESG data publicly.
> 50 to 75	Third Quartile	Scores within this range indicates good relative ESG performance and above average degree of transparency in reporting material ESG data publicly.
> 75 to 100	Fourth Quartile	Score within this range indicates excellent relative ESG performance and high degree of transparency in reporting material ESG data publicly.

CG Report: by Thai Institute of Directors Association (Thai IOD), Established in December 1999, the Thai IOD is a membership organization that strives to promote professionalism in directorship. The Thai IOD offers directors certification and professional development courses, provides a variety of seminars, forums and networking events, and conducts research on board governance issues and practices. Membership comprises board members from companies ranging from large publicly listed companies to small private firms.



# **General Disclaimers And Disclosures:**

This report is prepared and issued by Thanachart Securities Public Company Limited (TNS) as a resource only for clients of TNS, Thanachart Capital Public Company Limited (TCAP) and its group companies. Copyright © Thanachart Securities Public Company Limited. All rights reserved. The report may not be reproduced in whole or in part or delivered to other persons without our written consent.

This report is prepared by analysts who are employed by the research department of TNS. While the information is from sources believed to be reliable, neither the information nor the forecasts shall be taken as a representation or warranty for which TNS or TCAP or its group companies or any of their employees incur any responsibility. This report is provided to you for informational purposes only and it is not, and is not to be construed as, an offer or an invitation to make an offer to sell or buy any securities. Neither TNS, TCAP nor its group companies accept any liability whatsoever for any direct or consequential loss arising from any use of this report or its contents.

The information and opinions contained herein have been compiled or arrived at from sources believed reliable. However, TNS, TCAP and its group companies make no representation or warranty, express or implied, as to their accuracy or completeness. Expressions of opinion herein are subject to change without notice. The use of any information, forecasts and opinions contained in this report shall be at the sole discretion and risk of the user.

TNS, TCAP and its group companies perform and seek to perform business with companies covered in this report. TNS, TCAP, its group companies, their employees and directors may have positions and financial interest in securities mentioned in this report. TNS, TCAP or its group companies may from time to time perform investment banking or other services for, or solicit investment banking or other business from, any entity mentioned in this report. Therefore, investors should be aware of conflict of interest that may affect the objectivity of this report.

Note: Thanachart Securities Public Company Limited act as a Market Maker and Derivative Warrants Issuer. At present, TNS has issued Derivative Warrants underlying securities before making investment decisions.

Note: Thanachart Capital PcI (TCAP) holds an 89.97% of Thanachart Securities (TNS). TCAP holds a 100% of Thanachart SPV1 Co. Ltd. TCAP and Thanachart SPV1 combinedly hold a 60% stake in THANI.

Note: Thanachart Capital Public Company Limited (TCAP), TMBThanachart Bank Public Company Limited (TTB), are related companies to Thanachart Securities Public Company Limited (TNS). Thanachart Securities Pcl is a subsidiary of Thanachart Capital Pcl (TCAP) which holds 24.42% of the shareholding in TMBThanachart Bank Pcl.

Note: Thanachart Capital Public Company Limited (TCAP), Ratchthani Leasing Public Company Limited (THANI), MBK PUBLIC COMPANY LIMITED (MBK) and PATUM RICE MILL AND GRANARY PUBLIC COMPANY LIMITED (PRG) are related companies to Thanachart Securities Public Company Limited (TNS). Since TNS covers those securities in research report, consequently TNS incurs conflicts of interest.

Note: Thanachart Securities Public Company Limited (TNS) acts as an underwriter of "Debentures of MUANGTHAI CAPITAL PUBLIC COMPANY LIMITED No. 3/2025 (B.E. 2568) tranche 1-3 which its maturity at 2029, 2030, 2032 (B.E. 2572, 2573, 2575)", therefore investors need to be aware that there could be conflicts of interest in this research.

Note: Thanachart Securities Public Company Limited (TNS) acts as an underwriter of "Debentures of BANPU PUBLIC COMPANY LIMITED No. 1/2025 (B.E. 2568) tranche 1-3 which its maturity at 2030, 2032, 2035 (B.E. 2573, 2575, 2578)", therefore investors need to be aware that there could be conflicts of interest in this research.

# Disclosure of Interest of Thanachart Securities

Investment Banking Relationship

Within the preceding 12 months, Thanachart Securities has lead-managed public offerings and/or secondary offerings (excluding straight bonds) of the securities of the following companies:

# **Recommendation Structure:**

Recommendations are based on absolute upside or downside, which is the difference between the target price and the current market price. If the upside is 10% or more, the recommendation is BUY. If the downside is 10% or more, the recommendation is SELL. For stocks where the upside or downside is less than 10%, the recommendation is HOLD. Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on the market price and the formal recommendation

For sectors, an "Overweight" sector weighting is used when we have BUYs on majority of the stocks under our coverage by market cap. "Underweight" is used when we have SELLs on majority of the stocks we cover by market cap. "Neutral" is used when there are relatively equal weightings of BUYs and SELLs.

# Thanachart Securities Pcl.

Research Team

18 Floor, MBK Tower

444 Phayathai Road, Pathumwan Road, Bangkok 10330

Tel: 662 - 779-9119

Email: thanachart.res@thanachartsec.co.th

# Pimpaka Nichgaroon, CFA

Head of Research, Strategy pimpaka.nic@thanachartsec.co.th

# **Nuttapop Prasitsuksant**

Telecom, Utilities nuttapop.pra@thanachartsec.co.th

# Rata Limsuthiwanpoom

Auto, Industrial Estate, Media, Prop. Fund rata.lim@thanachartsec.co.th

# Siriporn Arunothai

Small Cap, Healthcare, Hotel siriporn.aru@thanachartsec.co.th

# Sittichet Rungrassameephat

Analyst, Retail Market Strategy sittichet.run@thanachartsec.co.th

# Adisak Phupiphathirungul, CFA

Retail Market Strategy adisak.phu@thanachartsec.co.th

# **Pattadol Bunnak**

Electronics, Food & Beverage, Shipping pattadol.bun@thanachartsec.co.th

# Saksid Phadthananarak

Construction, Transportation saksid.pha@thanachartsec.co.th

# Yupapan Polpornprasert

Energy, Petrochemical yupapan.pol@thanachartsec.co.th

# Thaloengsak Kucharoenpaisan

Analyst, Retail Market Strategy thaloengsak.kuc@thanachartsec.co.th

# Pattarawan Wangmingmat

Senior Technical Analyst pattarawan.wan@thanachartsec.co.th

# Phannarai Tiyapittayarut

Property, Retail phannarai.von@thanachartsec.co.th

# Sarachada Sornsong

Bank, Finance sarachada.sor@thanachartsec.co.th

# Witchanan Tambamroong

Technical Analyst witchanan.tam@thanachartsec.co.th

# Nariporn Klangpremchitt, CISA

Analyst, Retail Market Strategy nariporn.kla@thanachartsec.co.th