(Unchanged)

### **B.Grimm Power Pcl** (BGRIM TB)

# **Another headwind**

We see a risk of a tariff reduction for BGRIM's solar power projects in Vietnam. The projects comprised meaningful exposure at 17% of its operating capacity and c.20% of its earnings in 2024. We cut BGRIM's 2025-27F earnings by 8/8/12% due to this issue and maintain HOLD.



**Thanachart Securities** 

### More earnings cuts

A concern has arisen over the Vietnamese government's plan to cut feed-in-tariff (FiT) rates for over 170 renewable power projects. As BGRIM has already experienced payment shortfalls since early this year, we cut our earnings estimates by 8/8/12% in 2025-27F, assuming its projects are among the tariff reduction victims. However, we maintain our DCF-derived SOTP-based TP (2025F base year) of Bt10/share as we also factor two recently announced investments into our numbers 1) a JV to develop data center projects in Thailand and ASEAN, and 2) 100MW of solar farms in the Philippines. We maintain our HOLD call as we view BRGIM's 51% YTD share price fall as having priced in the bad news. We also believe BGRIM still has long-term growth potential from overseas expansion and data center development.

### Regulatory risk in Vietnam

BGRIM runs two solar farms in Vietnam. The 240MW Dau Tieng project (100%-owned) and the 257MW Phu Yen project (80%), both began operations in 2019 under 20-year PPAs with a fixed FiT of US¢9.35/kWh. They account for 17% of BGRIM's current operating capacity. Given the Vietnamese government's attempt to cut FiT rates for existing renewable contracts as part of its renewable energy price reform, BGRIM's two solar projects have experienced payment shortfalls since January 2025 as Electricity Vietnam (EVN), a state-owned power company which is an electricity off-taker of the projects, seeks to negotiate down the FiT rates. We apply BGRIM's worst-case assumption of the FiT for both projects being cut to US¢7.09/kWh, implying a Bt420m p.a. earnings hit from 2026F. We estimate 8% earnings potential downside for every US¢1.0 additional cut beyond our assumption.

# **Factoring in two new investments**

We incorporate BGRIM's two latest investments in our numbers. It is setting up a JV, in which we expect it to hold a 35% stake, to develop data center projects in Thailand and across ASEAN. We expect its first 50MW facility to be commercialized in 2027F, before scaling up to 200MW of capacity by 2032F. It has also invested in two additional solar farms in the Philippines, each with 50MW of contracted capacity, scheduled for commercial operation in 2025-27F.

# Muted near-term growth outlook

After the revisions, we project BGRIM's earnings to grow by only 0/4/5% in 2025-27F as capacity growth from 2.6GW in 2024 to 3.2GW by 2027F is offset by weaker profits from the solar assets in Vietnam. However, we view its 2025F PE of 22x as fair given its strong medium-term earnings growth of 47/36/18% in 2028-30F as its 1.3GW offshore wind projects in South Korea and data center ventures gradually come online.

#### **COMPANY VALUATION**

Y/E Dec (Bt m)	2024A	2025F	2026F	2027F
Sales	55,853	53,367	50,529	50,206
Net profit	1,557	2,090	2,169	2,268
Consensus NP	_	1,889	2,220	2,745
Diff frm cons (%)	_	10.6	(2.3)	(17.4)
Norm profit	2,083	2,090	2,169	2,268
Prev. Norm profit	_	2,271	2,357	2,585
Chg frm prev (%)	_	(8.0)	(8.0)	(12.3)
Norm EPS (Bt)	0.5	0.4	0.5	0.5
Norm EPS grw (%)	(7.8)	(3.5)	6.7	8.0
Norm PE (x)	21.2	22.0	20.6	19.0
EV/EBITDA (x)	8.7	8.7	9.1	9.4
P/BV (x)	0.7	0.7	0.7	0.7
Div yield (%)	4.4	3.2	3.4	3.7
ROE (%)	5.6	5.9	6.2	6.5
Net D/E (%)	187.7	183.4	180.7	194.9

#### PRICE PERFORMANCE



#### **COMPANY INFORMATION**

Price as of 29-May-25 (Bt)	9.85
Market Cap (US\$ m)	783.6
Listed Shares (m shares)	2,606.9
Free Float (%)	31.6
Avg Daily Turnover (US\$ m)	6.1
12M Price H/L (Bt)	25.00/9.20
Sector	Utilities
Major Shareholder	B.Grimm Group 18.29%

Sources: Bloomberg, Company data, Thanachart estimates

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## **Another headwind**

**BGRIM** is still a HOLD

Looming regulatory risk for its solar assets in Vietnam

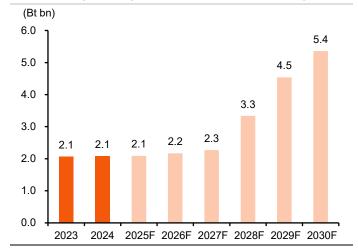
New investments partially offset near-term earnings impact

Net-net, we cut our earnings forecasts but our TP is unchanged

22x 2025F PE looks justified by its long-term earnings growth outlook We maintain our HOLD rating on shares of B.Grimm Power Pcl (BGRIM).

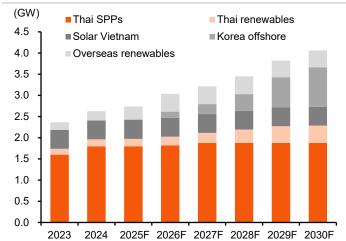
- **First**, we now conservatively assume a feed-in-tariff (FiT) reduction for BGRIM's two solar farms in Vietnam to US¢7.09/kWh, from the current rate of US¢9.35/kWh, to reflect the intensifying effort of the Vietnamese government to lower the country's electricity costs through renewable energy price reform.
- Second, we include BGRIM's two recently announced investments in our forecasts: 1) a joint venture formed to develop data center projects, starting with a 50MW facility in Thailand in 2027F, expanding to a total of 200MW capacity across ASEAN by 2032F, and 2) two solar power projects in the Philippines totaling 100MW of contracted capacity with commercial operation dates scheduled for 2025F and 2027F.
- Third, after factoring in both the weaker performance from its solar projects in Vietnam and profit contributions from the new investments, we revise BGRIM's earnings down by 8/8/12% in 2025-27F. However, we maintain our DCF-derived SOTP-based TP (2025F base year) of Bt10/share as we expect the value uplift from the new projects to cancel out the near-term earnings impact.
- Lastly, BGRIM's PE 2025F PE has fallen to 22x after its sharp 51% YTD share price decline. We do not view this as demanding despite muted EPS growth of -4/7/8% in 2025-27F. This is because we project BGRIM's earnings growth to be much stronger at 47/36/18% over 2028-30F when its 1.3GW offshore wind power projects under development in South Korea and data center business gradually commence operations.

Ex 1: Strong Earnings Growth Outlook In The Long Term



Sources: Company data, Thanachart estimates

Ex 2: Renewable Capacity Expansion The Key Driver



Sources: Company data, Thanachart estimates

# Regulatory risk in Vietnam

Concern over regulatory risk of renewable tariff cut in Vietnam is escalating Regulatory risk in Vietnam's power sector has intensified since late 2024, when the government announced plans to reform its renewable energy feed-in-tariff (FiT) system, targeting to address the cost burden created by an oversupply of renewable projects approved under previous administrations. Over 170 solar and wind projects with a capacity of more than 3.8GW are now at risk of having their FiT rates reduced from US¢9.35/kWh to a range of between US¢4.80 and US¢7.09/kWh.

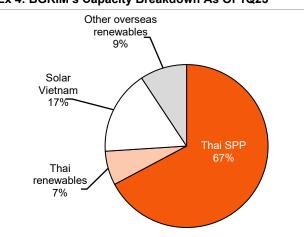
The two solar farms in Vietnam account for 17% of BGRIM's operating capacity BGRIM operates two large-scale solar farms in Vietnam: the 240MW Dau Tieng project (100% owned) and the 257MW Phu Yen project (80% owned). Both are under 20-year power purchase agreements (PPAs) with Electricity Vietnam (EVN) as the sole off-taker. Having commenced operations in 2019, the projects were granted a US¢9.35/kWh tariff rate. Given that the projects now comprise 17% of its current operating capacity and contribute around 20% of its earnings base, BGRIM is thus significantly exposed to the risk of tariff reductions.

We assume FiT rates for the two solar farms are reduced to US¢7.09 Based on the latest update from BGRIM's management, EVN has been paying both projects a "provisional tariff rate" of US¢7.09/kWh since January 2025, signaling a clear intent by the government to renegotiate tariff rates, in our view. We, therefore, adopt a conservative approach in assuming that FiT rates for the two projects will be cut to US¢7.09/kWh, starting in 2026F. This hits our earnings estimates for BGRIM by Bt420m p.a. until the PPAs expire in 2039. Having said that, we estimate the projects to remain marginally profitable, with no liquidity issues. As the FiT adjustment is still under negotiation, we provide a sensitivity analysis in Exhibit 5 to illustrate the impacts on our earnings forecasts and TP for the two alternative cases of 1) the FiT being maintained at US¢9.35/kWh (bull case), and 2) cut further to EVN's target of US¢4.80/kWh (bear case).

Ex 3: BGRIM's Two Solar Farms In Vietnam

Project	Dau Tieng	Phu Yen
Location	Tay Nihn, Vietnam	Phu Yen, Vietnam
Installed capacity (MW)	240.0	257.0
Stake	100%	80%
Equity capacity (MW)	240.0	205.6
COD date	3 June 2019	10 June 2019
Off-taker	EVN	EVN
Contracted FiT rate	US cents 9.35/kWh	US cents 9.35/kWh
PPA life	20 years	20 years

Ex 4: BGRIM's Capacity Breakdown As Of 1Q25



Sources: Company data

Sources: Company data, Thanachart estimates

Ex 5: Sensitivity Analysis OF FiT Rate Adjustments For Its Solar Projects In Vietnam

FiT rate (US cent/kWh)	Earnings impact	Up/(down)side	TP impact
	(Bt m)	to 2025F earnings	(Bt/share)
9.35 (bull case)	419	20.1%	1.44
8.00	169	8.1%	0.58
<b>7.09</b> (base case)	-	-	-
6.00	(185)	-8.9%	0.64
<b>4.80</b> (bear case)	(425)	-20.3%	(1.46)

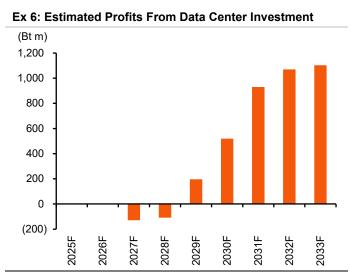
Sources: Thanachart estimates

We also foresee further upside potential to our base case if BGRIM can negotiate for compensation in return for the tariff reduction. We believe a PPA extension is the most likely form of relief. We estimate Bt0.6/share potential upside to our TP in the event of a 10-year extension of the PPAs, and Bt0.4 under a five-year extension scenario.

# **Factoring in two new investments**

BGRIM recently announced two new investments to support its long-term growth outlook.

Plans to enter the data center business with its first facility in Thailand First, the company plans to enter the fast-growing data center industry through a joint venture with a global-scale partner, where we would expect BGRIM to hold a minority ownership stake of approximately 35%. The joint venture's first 50MW data center is likely to be located in Thailand, with construction expected to commence in 2025 and commercial operations targeted for 2027. Based on the company's guidance of US\$10m/MW capex, we estimate a decent 12% equity IRR for this initial project. Given the firm's ambitious regional expansion plans, we assume total data center capacity could scale up to 200MW by 2032F. Under this capacity growth trajectory, we estimate that the profit contribution to BGRIM from this data center investment will reach Bt1.1bn in 2032F, against a total estimated investment of Bt20.6bn.



Ex 7: Two Solar Projects In The Philippines						
Project	Areco	Caronsi				
Location	Negros island,	Cagayan,				
	Philippines	Philippines				
Installed capacity	65MW	65MW				
Contracted capacity	50MW	50MW				
Stake	100%	97%				
Expected COD	3Q25	1Q27				

Sources: Thanachart estimates

Sources: Company data, Thanachart estimates

Already secured two new solar projects in the Philippines

The second investment is for two identical solar power projects in the Philippines: Areco (100% owned) and Caronsi (98% owned), each with 65MW of installed capacity and 50MW of contracted capacity. The commercial operation date for the Areco project is set for 4Q25F, while the Caronsi project is scheduled to commence operation later in 2027F. When both projects are fully operational, we estimate that they will contribute a profit of Bt95m to BGRIM from 2028F.

Ex 8: Our DCF-derived Sum-Of-The-Parts (SOTP)-Based 12-month TP Calculation

	Valuation method	WACC	Value per BGRIM share
Gas-fired SPP plants	DCF	(%) 5.2 - 6.4%	(Bt) 20.5
(ABP, ABPR, BPLC, BPWHA, BIP, BPAM, BGPAT, UVBGP, BGPR, U-Tapao)			
Renewable projects			10.7
Solar - Thailand	DCF	5.4%	2.8
Solar - Vietnam	DCF	7.2%	0.5
Solar - Malaysia	DCF	6.2%	0.2
Solar - Cambodia	DCF	7.2%	0.5
Wind - Thailand	DCF	5.3%	0.5
Hydro - Laos	DCF	9.4%	0.7
Renewables - South Korea	DCF	2.6%	5.0
Other overseas renewables	DCF	6.0-7.2%	0.5
Datacenter business	DCF	5.4%	1.1
Net debt & others			(16.2)
- Perpetual bond			(6.1)
Grand total			10.0

Source: Thanachart estimates

# **Valuation Comparison**

Ex 9: Comparison With Regional Peers

			EPS g	rowth	—— РЕ		— P/B	v —	—EV/EB	ITDA— ·	— Div yi	eld —
Name	BBG code	Market	25F	26F	25F	26F	25F	26F	25F	26F	25F	26F
			(%)	(%)	(x)	(x)	(x)	(x)	(x)	(x)	(%)	(%)
Cheung Kong Infrastructure	1038 HK	Hong Kong	3.8	7.5	14.4	13.4	1.0	1.0	76.0	73.1	5.2	5.3
China Power Int'l	2380 HK	Hong Kong	(8.5)	12.4	9.1	8.1	8.0	8.0	10.4	9.4	5.7	6.3
China Resources Power	836 HK	Hong Kong	0.4	6.8	6.8	6.3	0.9	0.9	7.3	6.6	5.9	6.4
CLP Holdings	2 HK	Hong Kong	6.8	2.9	13.5	13.1	1.6	1.5	8.8	8.5	4.8	4.8
Hongkong Electric Holdings	6 HK	Hong Kong	2.7	4.9	16.3	15.5	1.2	1.2	na	na	5.8	5.8
Huaneng Power	902 HK	Hong Kong	6.0	8.2	7.1	6.6	0.7	0.7	9.1	8.5	6.8	7.2
Tata Power	TPWR IN	India	11.2	18.4	30.6	25.9	3.5	3.2	14.2	12.3	0.6	0.7
Tenaga Nasional	TNB MK	Malaysia	19.4	6.5	17.2	16.1	1.3	1.3	7.5	7.0	3.7	3.9
YTL Corp	YTL MK	Malaysia	(13.2)	(6.1)	11.0	11.7	1.1	1.2	6.7	5.7	3.4	3.2
YTL Power	YTLP MK	Malaysia	(21.4)	10.2	10.5	9.5	1.2	1.1	8.2	7.1	2.2	2.4
Manila Electric	MER PM	Philippines	15.0	8.3	12.1	11.2	3.4	3.2	9.3	8.6	4.9	5.0
BCPG Pcl *	BCPG TB	Thailand	16.7	24.6	14.5	11.7	0.6	0.6	22.3	17.3	4.6	4.6
B.Grimm Power Pcl *	BGRIM TB	Thailand	(3.5)	6.7	22.0	20.6	0.7	0.7	8.7	9.1	3.2	3.4
Banpu Power Pcl *	BPP TB	Thailand	7.7	2.7	6.2	6.0	0.4	0.4	11.1	11.2	8.3	8.3
CK Power Pcl *	CKP TB	Thailand	41.7	13.1	12.6	11.2	8.0	8.0	10.9	10.6	3.2	3.2
Energy Absolute Pcl*	EA TB	Thailand	(20.8)	(26.1)	4.2	5.7	0.3	0.3	5.9	6.3	0.0	0.0
Electricity Generating *	EGCO TB	Thailand	(19.1)	3.4	6.1	5.9	0.5	0.5	20.2	18.9	6.0	6.0
Global Power Synergy *	GPSC TB	Thailand	33.2	16.6	16.6	14.2	8.0	8.0	10.2	9.5	1.8	2.1
Gulf Energy Dev. Pcl	GULF TB	Thailand	na	11.4	25.7	23.1	1.9	1.9	26.4	27.5	2.3	2.5
Gunkul Engineering *	GUNKUL TB	Thailand	(2.7)	2.4	9.0	8.7	1.0	0.9	9.3	9.6	5.1	5.1
RATCH Group *	RATCH TB	Thailand	34.7	6.6	7.0	6.6	0.5	0.5	22.2	22.2	6.2	6.2
Average			4.0	6.2	12.8	11.8	1.2	1.1	15.5	14.7	4.4	4.5

Sources: Bloomberg, \* Thanachart estimates Based on 29 May 2025 closing prices

#### **COMPANY DESCRIPTION**

Established in 1993, BGRIM, the investment arm of B.Grimm Group, focuses on utilities and power generation projects, and is one of the largest power producers in Thailand under Small Power Producer (SPP) contracts. BGRIM provides electricity and steam to the national power grid, as well as to nearly 200 industrial manufacturers. The company has also expanded its power business overseas, primarily in ASEAN and some European countries. It aims to expand its total installed capacity to 10GW by 2030, from 4.1GW as of 2024, with renewable power its key focus.

Source: Thanachart

#### THANACHART'S SWOT ANALYSIS

#### S — Strength

- Good engineering team with strong expertise in developing and operating gas-fired power plants for over 20 years.
- Benefits from relationships with B.Grimm Group and other key strategic partners.

#### **COMPANY RATING**



Source: Thanachart; \* CG rating

#### W — Weakness

Financial gearing looks a bit high compared with peers, but it is still well below its targeted threshold after the issuance of its second tranche of perpetual bonds in early 2023.

#### Opportunity

- Expansion of the power business in neighboring countries and the rest of Asia.
- Increasing power industry liberalization opens room for new business areas, i.e., smart grid and peer-to-peer trading.

#### T — Threat

- Relies on government policy in balancing between the fuel cost pass-on for power plants and its potential inflationary impact on the economy.
- Regulatory risk with business overseas.

# **CONSENSUS COMPARISON**

	Consensus	Thanachart	Diff
Target price (Bt)	15.98	10.00	-37%
Net profit 25F (Bt m)	1,889	2,090	11%
Net profit 26F (Bt m)	2,220	2,169	-2%
Consensus REC	BUY: 10	HOLD: 7	SELL: 3

#### **HOW ARE WE DIFFERENT FROM THE STREET?**

- Our 2025F earnings estimate is 11% above the Bloomberg consensus number, which we believe is because we assume a higher contribution from its offshore wind projects this year.
- However, our DCF-derived SOTP-based TP is 37% lower, likely since we have a much more bearish view on long-term margins from its SPP power projects.

#### **RISKS TO OUR INVESTMENT CASE**

- Higher-than-expected margins and stronger-than-expected demand for its electricity sales to industrial users (IUs) pose an upside risk to our earnings forecasts.
- A more aggressive electricity price reduction policy by the government represents a downside risk to our numbers.
- Faster- or slower-than-expected development of new projects, either power plants or data centers, including more M&A deals, would represent an upside/downside risk to our forecasts and valuation.

Sources: Bloomberg consensus, Thanachart estimates

Source: Thanachart

**B.Grimm Power Pcl.** 

Sector: Resources | Energy & Utilities

BGRIM is a major private gas power producer in Thailand with 2.7GW operating capacity as of 2024. 67% of the capacity is from domestic gas power plants, while another 33% is from renewable projects worldwide. We assign BGRIM a decent ESG score of 3.2, which reflects its strong commitments to green energy investment and social development, partially offset by a relatively weak governance score.



	SET ESG Index	SET ESG (BBB-AAA)	DJSI Index	MSCI (CCC-AAA)	ESG Book (0-100)	Refinitiv (0-100)	S&P Global (0-100)	Moody's (0-100)	CG Rating (0-5)
BGRIM	YES	AAA	-	BBB	63.53	53.54	84.00	-	5.0

Sources: SETTRADE, SET ESG Index, SET ESG Rating, The Dow Jones Industrial Average (DJSI), MSCI ESG Research LLC, ESG Book, Refinitiv ESG Information, S&P Global Market Intelligence, Moody's ESG Solutions, Thai IOD (CG rating) Note: Please see third party on "terms of use" in the following back page.

#### **Our Comments**

#### **ENVIRONMENT**

- Environmental Policies & Guidelines
- Energy Management
- Carbon Management
- Water Management
- Waste Management

- We rate BGRIM's E score at 3.4, significantly above the sector average of 3.1.
- BGRIM is making substantial progress toward its 2030 target of over 50% renewable energy in its total generation mix. The renewable portion was 33% in 2024, but with 1.5GW of renewable contracts secured, BGRIM is on track to reach 54% by 2030. Its carbon emission intensity was 0.38 tCO<sub>2</sub>/MWh in 2024, beating Thailand's grid at 0.50.
- The company is actively exploring investment opportunities in alternative technologies such as hydrogen co-firing and integrated clean energy solutions, to support its roadmap to net-zero greenhouse gas emissions by 2050. BGRIM also claims its transition strategy aligns with the 2°C climate pathway, which we will continue to monitor for execution.
- BGRIM stands out among Thai peers for its biodiversity initiatives, including its "Save the Tiger" campaign, reforestation programs, and wildlife conservation partnerships.

### SOCIAL

- Human Rights
- Staff Management
- Health & Safety
- Product Safety & Quality
- Social Responsibility
- We assign the highest S score in the utilities sector to BGRIM at 4.0, reflecting its strong delivery of the corporate philosophy of "Empowering the World Compassionately".
- BGRIM believes that a "Social License to Operate" is the key sustainability factor for its business. The company thus consistently supports local communities through education programs for youth, job opportunities, healthcare access, and cultural initiatives.
- BGRIM emphasizes employees' well-being and capability building through programs that strengthen both their physical and mental resilience. The "B.Grimm Academy" serves as a dedicated self-development platform to build required competencies for its workforce.
- Recognizing risks associated with its fossil-based power plants, BGRIM adheres to stringent safety standards to prevent emissions and hazardous substance leaks, ensuring the protection of nearby communities from potential health and environmental impacts.

# GOVERNANCE & SUSTAINABILITY

- Board
- Ethics & Transparency
- Business Sustainability
- Risk Management
- Innovation

- We see the G aspect as the weakest ESG pillar for BGRIM, rating it at only 2.6.
- BGRIM's board chair is not an independent director. Only five of the 11 directors are independent which is below half and below the 2/3 ideal ratio. Also, three board members are from the founding family. Those factors fall short of global best-practice standards.
- BGRIM faces high business concentration risk in our view due to its high exposure to regulatory risks. Examples are risk of tariff cuts on its solar assets in Vietnam and risks to government's mandated low tariff in Thailand which affects its SPP products in Thailand.
- We believe this is tied with its business innovation and sustainability angle. BGRIM needs to accelerate the exploration of emerging technologies to complement its traditional power business in our view. That said, its strong commitment to renewables, well diversified across key Asian markets and selected European countries, is the right direction to us.

Sources: Thanachart, Company note

# **INCOME STATEMENT**

**BALANCE SHEET** 

2023A 57,115 46,926 10,189 17.8% 2,285 7,904 13.8% 5,587	2024A 55,853 45,247 10,606 19.0% 2,502 8,104 14.5%	2025F 53,367 42,919 10,449 19.6% 2,486 7,962 14.9%	2026F 50,529 40,648 9,881 19.6% 2,376 7,505 14.9%	2027F 50,206 39,921 10,285 20.5% 2,323 7,962
46,926 <b>10,189</b> 17.8% 2,285 <b>7,904</b> 13.8% 5,587	45,247 10,606 19.0% 2,502 8,104 14.5%	42,919 <b>10,449</b> 19.6% 2,486 <b>7,962</b>	40,648 <b>9,881</b> 19.6% 2,376 <b>7,505</b>	39,921 <b>10,285</b> 20.5% 2,323 <b>7,962</b>
10,189 17.8% 2,285 7,904 13.8% 5,587	10,606 19.0% 2,502 8,104 14.5%	10,449 19.6% 2,486 7,962	<b>9,881</b> 19.6% 2,376 <b>7,505</b>	10,285 20.5% 2,323 7,962
17.8% 2,285 <b>7,904</b> 13.8% 5,587	19.0% 2,502 <b>8,104</b> 14.5%	19.6% 2,486 <b>7,962</b>	19.6% 2,376 <b>7,505</b>	20.5% 2,323 <b>7,962</b>
2,285 <b>7,904</b> 13.8% 5,587	2,502 <b>8,104</b> 14.5%	2,486 <b>7,962</b>	2,376 <b>7,505</b>	2,323 <b>7,962</b>
<b>7,904</b> 13.8% 5,587	<b>8,104</b> 14.5%	7,962	7,505	7,962
13.8% 5,587	14.5%	•	•	•
5,587		14.9%	14.00/	
,	E 026		14.970	15.9%
	5,926	5,987	6,069	6,281
13,490	14,031	13,949	13,574	14,243
23.6%	25.1%	26.1%	26.9%	28.4%
660	1,170	1,067	1,011	1,004
0	0	0	0	0
(4,970)	(5,231)	(5,440)	(5,426)	(5,521)
3,593	4,043	3,589	3,090	3,445
282	396	359	309	345
3,311	3,647	3,230	2,781	3,101
5.8%	6.5%	6.1%	5.5%	6.2%
93	40	516	1,045	917
(1,342)	(1,604)	(1,657)	(1,657)	(1,750)
(173)	(526)	0	0	0
1,889	1,557	2,090	2,169	2,268
2,062	2,083	2,090	2,169	2,268
0.4	0.3	0.4	0.5	0.5
0.5	0.5	0.4	0.5	0.5
	13,490 23.6% 660 0 (4,970) 3,593 282 3,311 5.8% 93 (1,342) (173) 1,889 2,062	13,490     14,031       23.6%     25.1%       660     1,170       0     0       (4,970)     (5,231)       3,593     4,043       282     396       3,311     3,647       5.8%     6.5%       93     40       (1,342)     (1,604)       (173)     (526)       1,889     1,557       2,062     2,083       0.4     0.3	13,490         14,031         13,949           23.6%         25.1%         26.1%           660         1,170         1,067           0         0         0           (4,970)         (5,231)         (5,440)           3,593         4,043         3,589           282         396         359           3,311         3,647         3,230           5.8%         6.5%         6.1%           93         40         516           (1,342)         (1,604)         (1,657)           (173)         (526)         0           1,889         1,557         2,090           2,062         2,083         2,090           0.4         0.3         0.4	13,490         14,031         13,949         13,574           23.6%         25.1%         26.1%         26.9%           660         1,170         1,067         1,011           0         0         0         0           (4,970)         (5,231)         (5,440)         (5,426)           3,593         4,043         3,589         3,090           282         396         359         309           3,311         3,647         3,230         2,781           5.8%         6.5%         6.1%         5.5%           93         40         516         1,045           (1,342)         (1,604)         (1,657)         (1,657)           (173)         (526)         0         0           1,889         1,557         2,090         2,169           2,062         2,083         2,090         2,169           0.4         0.3         0.4         0.5

Flattish near-term earnings outlook

FY ending Dec (Bt m)	2023A	2024A	2025F	2026F	2027F
ASSETS:					
Current assets:	53,727	46,426	45,930	50,013	39,896
Cash & cash equivalent	28,439	18,785	20,000	25,000	15,000
Account receivables	10,009	14,851	13,159	12,459	12,380
Inventories	929	1,059	1,176	1,114	1,094
Others	14,350	11,731	11,595	11,441	11,423
Investments & loans	5,285	15,542	18,648	24,614	34,524
Net fixed assets	93,909	92,118	89,478	85,940	87,706
Other assets	24,115	26,815	27,329	27,837	28,291
Total assets	177,036	180,901	181,385	188,405	190,418
LIABILITIES:					
Current liabilities:	17,483	31,514	30,090	30,949	30,986
Account payables	8,048	7,744	7,055	6,682	6,562
Bank overdraft & ST loans	304	7,668	5,813	6,120	6,153
Current LT debt	8,541	15,434	16,566	17,441	17,537
Others current liabilities	590	668	656	707	734
Total LT debt	101,313	92,650	93,873	98,832	99,377
Others LT liabilities	5,537	5,065	4,928	4,715	4,601
Total liabilities	124,334	129,229	128,892	134,496	134,964
Minority interest	14,575	15,585	17,242	18,899	20,649
Preferreds shares	0	0	0	0	0
Paid-up capital	5,214	5,214	5,214	5,214	5,214
Share premium	9,644	9,644	9,644	9,644	9,644
Warrants	0	0	0	0	0
Surplus	17,206	15,464	15,464	15,464	15,464
Retained earnings	6,064	5,765	4,930	4,688	4,484

Balance sheet getting tight amid heavy capex cycle to propel growth

Sources: Company data, Thanachart estimates

Shareholders' equity

Liabilities & equity

THANACHART RESEARCH 9

38,128

177,036

36,086

180,901

35,251

181,385

35,010

188,405

34,805

190,418

#### **CASH FLOW STATEMENT**

2026F 2023A 2024A 2025F 2027F FY ending Dec (Bt m) Earnings before tax 3,593 4,043 3,589 3,090 3,445 (396)(282)(359)(309)(345)Tax paid 5,587 5,926 5,987 6,069 6,281 Depreciation & amortization (808)(5,276)886 389 (20)Chg In working capital 866 640 1,250 962 Chg In other CA & CL / minorities 3,013 Cash flow from operations 11,103 5,163 10,744 10,489 10,324 (5,162)(3,867)(3,073)(2,241)(7,743)Capex Right of use (313)(253)(200)(200)(150)(5,490)2,913 ST loans & investments (793)(10,257)(3,106)(5,967)(9,910)LT loans & investments Adj for asset revaluation 0 0 0 0 0 (2,069)(5,210)(725)(812)(723)Chg In other assets & liabilities Cash flow from investments (13,827)(16,674)(7,103)(9,219)(18,525)Debt financing 5,455 499 6,141 674 (4,255)Capital increase 0 Dividends paid (1,308)(1,810)(2,925)(2,410)(2,473)(1,789)Warrants & other surplus 7,820 2,256 1,856 Cash flow from financing (2,426)3,731 (1,798)Free cash flow 5,941 1,296 7,671 8,248 2,581

Cash flow from SPP projects is BGRIM's key funding source

# VALUATION

2025F PE falling to 22x looks more justified given its strong long-term growth

VALUATION						
FY ending Dec	2023A	2024A	2025F	2026F	2027F	
Normalized PE(x)	19.5	21.2	22.0	20.6	19.0	
Normalized PE - at target price (x)	19.8	21.5	22.3 22.0 22.3 8.7 8.8 0.7 0.7 2.4	20.9 20.6 20.9 9.1 9.1 0.7 0.7 2.4	19.3 19.0 19.3 9.4 9.4 0.7 0.7 2.5	
PE(x)	22.5	37.5				
PE - at target price (x)	22.8	38.0				
EV/EBITDA (x)	8.0	8.7				
EV/EBITDA - at target price (x)	8.0	8.8				
P/BV (x)	0.7	0.7				
P/BV - at target price (x)	0.7	0.7				
P/CFO (x)	2.3	5.0 0.5				
Price/sales (x)	0.4					
Dividend yield (%)	3.7	4.4	3.2	3.4	3.7	
FCF Yield (%)	23.1	5.0	29.9	32.1	10.1	
(Bt)						
Normalized EPS	0.5	0.5	0.4	0.5	0.5	
EPS	0.4	0.3	0.4	0.5	0.5	
DPS	0.4	0.4	0.3	0.3	0.4	
BV/share	14.6	13.8	13.5	13.4	13.4	
CFO/share	4.3	2.0	4.1	4.0	4.0	
FCF/share	2.3	0.5	2.9	3.2	1.0	

Sources: Company data, Thanachart estimates

# FINANCIAL RATIOS

FINANCIAL RATIOS					
FY ending Dec	2023A	2024A	2025F	2026F	2027F
Growth Rate					
Sales (%)	(8.5)	(2.2)	(4.5)	(5.3)	(0.6)
Net profit (%)	na	(17.6)	34.2	3.8	4.6
EPS (%)	na	(40.0)	70.7	6.7	8.0
Normalized profit (%)	449.8	1.0	0.3	3.8	4.6
Normalized EPS (%)	na	(7.8)	(3.5)	6.7	8.0
Dividend payout ratio (%)	82.2	163.5	70.0	70.0	70.0
Operating performance					
Gross margin (%)	17.8	19.0	19.6	19.6	20.5
Operating margin (%)	13.8	14.5	14.9	14.9	15.9
EBITDA margin (%)	23.6	25.1	26.1	26.9	28.4
Net margin (%)	5.8	6.5	6.1	5.5	6.2
D/E (incl. minor) (x)	2.1	2.2	2.2	2.3	2.2
Net D/E (incl. minor) (x)	1.6	1.9	1.8	1.8	1.9
Interest coverage - ⊞IT (x)	1.6	1.5	1.5	1.4	1.4
Interest coverage - EBITDA (x)	2.7	2.7	2.6	2.5	2.6
ROA - using norm profit (%)	1.2	1.2	1.2	1.2	1.2
ROE - using norm profit (%)	6.1	5.6	5.9	6.2	6.5
DuPont					
ROE - using after tax profit (%)	9.8	9.8	9.1	7.9	8.9
- asset turnover (x)	0.3	0.3	0.3	0.3	0.3
- operating margin (%)	15.0	16.6	16.9	16.9	17.9
- leverage (x)	5.1	4.8	5.1	5.3	5.4
- interest burden (%)	42.0	43.6	39.8	36.3	38.4
- tax burden (%)	92.1	90.2	90.0	90.0	90.0
WACC (%)	5.8	5.8	5.8	5.8	5.8
ROIC (%)	6.3	6.1	5.4	5.1	5.4
NOPAT (Bt m)	7,283	7,310	7,166	6,754	7,166
invested capital (Bt m)	119,848	133,054	131,503	132,402	142,872

Profitability is in recovery mode

Sources: Company data, Thanachart estimates

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ESG risk combines the concepts of management and exposure to arrive at an absolute assessment of ESG risk. We identify five categories of ESG risk severity that could impact a company's enterprise value

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> 75 to 100	Fourth Quartile	Score within this range indicates excellent relative ESG performance and high degree of transparency in reporting material ESG data publicly.

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For sectors, an "Overweight" sector weighting is used when we have BUYs on majority of the stocks under our coverage by market cap. "Underweight" is used when we have SELLs on majority of the stocks we cover by market cap. "Neutral" is used when there are relatively equal weightings of BUYs and SELLs.

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