

**SISB Pcl (SISB TB) - BUY, Price Bt18.20, TP Bt29.00****Results Comment**

Saksid Phadthanarak | Email: saksid.pha@thanachartsec.co.th

**Decent 1Q25 profit in line**

- SISB posted a 1Q25 normalized profit of Bt238m, up 12% y-y but down 2% q-q. The results were in line with what we had expected. Its earnings growth year on year was mainly due to higher student number and tuition fee but its earnings fall quarter on quarter was due to lower student number and after-school activities.
- We expect SISB's earnings in 2Q25 to grow y-y due to higher students and tuition fee but to be flat q-q as higher revenue from higher student number (4,607 at end 1Q25 vs. 4,650 now) should be offset by lower after-school activity revenue.
- We maintain our BUY call on SISB given its 14% three-year earnings CAGR in 2025-27F, net cash position, and high profitability of over 40% EBITDA margin and 27% ROE.
- SISB's revenue grew by 11% y-y in 1Q25, driven by its student growth (4,607 students in 1Q25 vs. 4,278 students in 1Q24 and 4,620 in 4Q24), a 5% tuition fee hike, and higher food and after-school activity revenues.
- Its gross margin slightly fall to 54.8% in 1Q25 vs. 55.1% in 1Q24 mainly due to higher employee related costs while its SG&A expenses increased by 9% y-y following higher revenue.

Income Statement (consolidated)						Income Statement 3M as					
Yr-end Dec (Bt m)	1Q24	2Q24	3Q24	4Q24	1Q25	(Bt m)	q-q%	y-y%	% 2025F	2025F	2026F
Revenue	561	559	596	637	624	Revenue	(2)	11	24	2,618	2,913
<b>Gross profit</b>	<b>309</b>	<b>312</b>	<b>309</b>	<b>344</b>	<b>342</b>	<b>Gross profit</b>	<b>(1)</b>	<b>11</b>	<b>24</b>	<b>1,438</b>	<b>1,601</b>
SG&A	111	115	107	116	121	SG&A	4	9	24	497	539
Operating profit	198	197	203	228	221	Operating profit	(3)	11	23	940	1,062
<b>EBITDA</b>	<b>254</b>	<b>251</b>	<b>259</b>	<b>286</b>	<b>278</b>	<b>EBITDA</b>	<b>(3)</b>	<b>10</b>	<b>23</b>	<b>1,204</b>	<b>1,354</b>
Other income	16	15	17	18	17	Other income	(5)	12	24	73	82
Other expense	0	0	0	0	0	Other expense					
Interest expense	7	8	7	7	8	Interest expense	11	14	24	34	30
<b>Profit before tax</b>	<b>207</b>	<b>203</b>	<b>213</b>	<b>239</b>	<b>230</b>	<b>Profit before tax</b>	<b>(4)</b>	<b>11</b>	<b>23</b>	<b>980</b>	<b>1,114</b>
Income tax	2	2	2	3	2	Income tax	(34)	12	21	10	11
Equity & invest. income	7	8	8	10	10	Equity & invest. income	3	41	29	34	36
Minority interests	0	0	0	0	0	Minority interests					
Extraordinary items	0	0	0	0	0	Extraordinary items					
<b>Net profit</b>	<b>212</b>	<b>210</b>	<b>218</b>	<b>245</b>	<b>238</b>	<b>Net profit</b>	<b>(3)</b>	<b>12</b>	<b>24</b>	<b>1,005</b>	<b>1,139</b>
<b>Normalized profit</b>	<b>212</b>	<b>210</b>	<b>218</b>	<b>245</b>	<b>238</b>	<b>Normalized profit</b>	<b>(3)</b>	<b>12</b>	<b>24</b>	<b>1,005</b>	<b>1,139</b>
EPS (Bt)	0.23	0.22	0.23	0.26	0.25	EPS (Bt)	(3)	12	24	1.07	1.21
Normalized EPS (Bt)	0.23	0.22	0.23	0.26	0.25	Normalized EPS (Bt)	(3)	12	24	1.07	1.21

  

Balance Sheet (consolidated)						Financial Ratios					
Yr-end Dec (Bt m)	1Q24	2Q24	3Q24	4Q24	1Q25	(%)	1Q24	2Q24	3Q24	4Q24	1Q25
Cash & ST investment	1,209	937	1,601	1,576	1,805	Sales growth	31.7	32.1	24.7	13.3	11.3
A/C receivable	138	313	30	134	179	Operating profit growth	32.1	32.3	79.9	14.9	11.2
Inventory	13	14	17	17	16	EBITDA growth	33.6	33.0	53.8	12.9	9.7
Other current assets	13	657	28	17	17	Norm profit growth	33.3	34.9	69.8	16.5	12.2
Investment	47	55	63	73	40	Norm EPS growth	33.3	34.9	69.8	16.5	12.2
Fixed assets	3,067	3,060	3,064	3,211	3,197	Gross margin	55.1	55.8	51.9	53.9	54.8
Other assets	420	418	418	460	483	Operating margin	35.4	35.2	34.0	35.7	35.3
<b>Total assets</b>	<b>4,909</b>	<b>5,456</b>	<b>5,222</b>	<b>5,488</b>	<b>5,736</b>	EBITDA margin	45.2	44.9	43.6	44.8	44.6
S-T debt	944	1,469	1,097	1,090	1,052	Norm net margin	37.8	37.5	36.6	38.5	38.1
A/C payable	94	97	99	66	100	D/E (x)	0.4	0.5	0.4	0.4	0.3
Other current liabilities	27	26	27	30	32	Net D/E (x)	(0.0)	0.2	(0.1)	(0.1)	(0.2)
L-T debt	131	135	138	143	131	Interest coverage (x)	35.2	31.0	36.0	38.5	33.9
Other liabilities	713	811	725	776	801	Interest rate	2.7	2.4	2.0	2.4	2.7
Minority interest	0	0	0	0	0	Effective tax rate	0.9	0.8	1.1	1.3	0.9
<b>Shareholders' equity</b>	<b>3,000</b>	<b>2,918</b>	<b>3,136</b>	<b>3,382</b>	<b>3,619</b>	ROA	17.8	16.2	16.3	18.3	16.9
Working capital	58	230	(51)	85	95	ROE	29.3	28.4	28.8	30.1	27.2
Total debt	1,075	1,603	1,235	1,234	1,184						
<b>Net debt</b>	<b>(134)</b>	<b>666</b>	<b>(366)</b>	<b>(342)</b>	<b>(621)</b>						

Sources: Company data, Thanachart estimates

**General Disclaimers And Disclosures:**

This report is prepared and issued by Thanachart Securities Public Company Limited (TNS) as a resource only for clients of TNS, Thanachart Capital Public Company Limited (TCAP) and its group companies. Copyright © Thanachart Securities Public Company Limited. All rights reserved. The report may not be reproduced in whole or in part or delivered to other persons without our written consent.

This report is prepared by analysts who are employed by the research department of TNS. While the information is from sources believed to be reliable, neither the information nor the forecasts shall be taken as a representation or warranty for which TNS or TCAP or its group companies or any of their employees incur any responsibility. This report is provided to you for informational purposes only and it is not, and is not to be construed as, an offer or an invitation to make an offer to sell or buy any securities. Neither TNS, TCAP nor its group companies accept any liability whatsoever for any direct or consequential loss arising from any use of this report or its contents.

The information and opinions contained herein have been compiled or arrived at from sources believed reliable. However, TNS, TCAP and its group companies make no representation or warranty, express or implied, as to their accuracy or completeness. Expressions of opinion herein are subject to change without notice. The use of any information, forecasts and opinions contained in this report shall be at the sole discretion and risk of the user.

TNS, TCAP and its group companies perform and seek to perform business with companies covered in this report. TNS, TCAP, its group companies, their employees and directors may have positions and financial interest in securities mentioned in this report. TNS, TCAP or its group companies may from time to time perform investment banking or other services for, or solicit investment banking or other business from, any entity mentioned in this report. Therefore, investors should be aware of conflict of interest that may affect the objectivity of this report.

**Note:** Thanachart Securities Public Company Limited act as a Market Maker and Derivative Warrants Issuer. At present, TNS has issued Derivative Warrants underlying securities before making investment decisions.

**Note:** Thanachart Capital Pcl (TCAP) holds an 89.97% of Thanachart Securities (TNS). TCAP holds a 100% of Thanachart SPV1 Co. Ltd. TCAP and Thanachart SPV1 combinedly hold a 60% stake in THANI.

**Note:** Thanachart Capital Public Company Limited (TCAP), TMBThanachart Bank Public Company Limited (TTB), are related companies to Thanachart Securities Public Company Limited (TNS). Thanachart Securities Pcl is a subsidiary of Thanachart Capital Pcl (TCAP) which holds 24.42% of the shareholding in TMBThanachart Bank Pcl.

**Note:** Thanachart Capital Public Company Limited (TCAP), Ratchthani Leasing Public Company Limited (THANI), MBK PUBLIC COMPANY LIMITED (MBK) and PATUM RICE MILL AND GRANARY PUBLIC COMPANY LIMITED (PRG ) are related companies to Thanachart Securities Public Company Limited (TNS) . Since TNS covers those securities in research report, consequently TNS incurs conflicts of interest.

**Note:** Thanachart Securities Public Company Limited (TNS) acts as an underwriter of “Debentures of MUANGTHAI CAPITAL PUBLIC COMPANY LIMITED No. 3/2025 (B.E. 2568) tranche 1-3 which its maturity at 2029, 2030, 2032 (B.E. 2572, 2573, 2575)”, therefore investors need to be aware that there could be conflicts of interest in this research.

**Note:** Thanachart Securities Public Company Limited (TNS) acts as an underwriter of “Debentures of BANPU PUBLIC COMPANY LIMITED No. 1/2025 (B.E. 2568) tranche 1-3 which its maturity at 2030, 2032, 2035 (B.E. 2573, 2575, 2578)”, therefore investors need to be aware that there could be conflicts of interest in this research.

**Disclosure of Interest of Thanachart Securities****Investment Banking Relationship**

Within the preceding 12 months, Thanachart Securities has lead-managed public offerings and/or secondary offerings (excluding straight bonds) of the securities of the following companies: