

**Thai Oil Public Co Ltd (TOP TB) - SELL, Price Bt27.25, TP Bt20.00****Results Comment**

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**1Q25 – In-line**

- TOP reported 1Q25 profit of Bt3.5bn, up 27% q-q, but down 40% y-y. The results is in-line with our expectation, but high relative to full-year forecast due to inventory gain.
- Market GIM** registered at US\$5.4/bbl, a drop from US\$7.1/bbl in 4Q24 driven by margin drop across key businesses. Meanwhile, refinery utilization was steady at 113% in 1Q25.
- Aromatic** margin lower by 10% q-q to US\$0.9/bbl in 4Q24 driven by softer contribution from lower BZ spread caused by increased global supply and elevated inventories in China. Consequently, BTX utilization rate marginally decreases by 1% q-q to 79% following production adjustments in response to market conditions.
- Lube and others.** Lube margin dropped 9% q-q to US\$1.0/bbl due to higher fuel oil price and rising power and stream cost. Operating rate was steady at 83% q-q in 1Q25.
- Net non-recurring gain was at Bt713m vs a loss of Bt631m** in 4Q24. This is main from inventory gain.
- Outlook.** We expect reported profit in 2Q25F to trend lower q-q given lower GRM QTD as well as stock loss due to lower crude oil price. We maintain SELL on TOP

Income Statement						Income Statement					
(consolidated)						3M as					
Yr-end Dec (Bt m)	1Q24	2Q24	3Q24	4Q24	1Q25	(Bt m)	q-q%	y-y%	% 2025F	2025F	2026F
Revenue	119,532	123,520	111,189	112,536	106,788	Revenue	(5)	(11)	26	404,106	383,936
<b>Gross profit</b>	<b>10,486</b>	<b>5,149</b>	<b>1,862</b>	<b>5,264</b>	<b>4,075</b>	<b>Gross profit</b>	<b>(23)</b>	<b>(61)</b>	<b>23</b>	<b>17,897</b>	<b>19,346</b>
SG&A	841	935	966	1,132	812	SG&A	(28)	(3)	20	4,041	3,839
Operating profit	9,646	4,214	896	4,131	3,262	Operating profit	(21)	(66)	24	13,856	15,507
<b>EBITDA</b>	<b>11,590</b>	<b>6,343</b>	<b>2,902</b>	<b>6,158</b>	<b>5,221</b>	<b>EBITDA</b>	<b>(15)</b>	<b>(55)</b>	<b>23</b>	<b>22,274</b>	<b>24,750</b>
Other income	614	644	530	221	623	Other income	182	2	34	1,817	1,726
Other expense	253	(81)	(778)	51	(79)	Other expense	na	na	na		
Interest expense	1,047	1,008	1,011	986	969	Interest expense	(2)	(7)	23	4,162	4,272
<b>Profit before tax</b>	<b>8,960</b>	<b>3,930</b>	<b>1,193</b>	<b>3,315</b>	<b>2,995</b>	<b>Profit before tax</b>	<b>(10)</b>	<b>(67)</b>	<b>26</b>	<b>11,511</b>	<b>12,961</b>
Income tax	(0)	0	(0)	(0)	0	Income tax	na	na	0	1,824	2,339
Equity & invest. income	(124)	(40)	(30)	63	(113)	Equity & invest. income	na	na	na	84	238
Minority interests	(38)	(19)	16	19	(12)	Minority interests	na	na	na	(19)	(18)
Extraordinary items	(2,935)	1,676	(5,397)	(631)	633	Extraordinary items	na	na	na	(2,477)	(1,505)
<b>Net profit</b>	<b>5,863</b>	<b>5,547</b>	<b>(4,218)</b>	<b>2,767</b>	<b>3,504</b>	<b>Net profit</b>	<b>27</b>	<b>(40)</b>	<b>48</b>	<b>7,275</b>	<b>9,337</b>
<b>Normalized profit</b>	<b>8,798</b>	<b>3,871</b>	<b>1,179</b>	<b>3,398</b>	<b>2,871</b>	<b>Normalized profit</b>	<b>(16)</b>	<b>(67)</b>	<b>29</b>	<b>9,752</b>	<b>10,842</b>
EPS (Bt)	2.62	2.48	(1.89)	1.24	1.57	EPS (Bt)	27	(40)	48	3.26	3.38
Normalized EPS (Bt)	3.94	1.73	0.53	1.52	1.29	Normalized EPS (Bt)	(16)	(67)	29	4.37	4.05

  

Balance Sheet						Financial Ratios					
(consolidated)						1Q24 2Q24 3Q24 4Q24 1Q25					
Yr-end Dec (Bt m)	1Q24	2Q24	3Q24	4Q24	1Q25	(%)	1Q24	2Q24	3Q24	4Q24	1Q25
Cash & ST investment	36,473	43,058	24,959	39,738	44,553	Sales growth	2.3	13.7	(10.5)	(5.9)	(10.7)
A/C receivable	30,815	32,867	27,713	27,601	26,441	Operating profit growth	2.6	3.6	(92.2)	(26.5)	(66.2)
Inventory	51,988	57,037	46,211	40,577	43,465	EBITDA growth	2.5	5.7	(78.3)	(19.4)	(55.0)
Other current assets	6,873	3,468	5,142	4,306	3,588	Norm profit growth	1.7	31.2	(88.8)	(35.5)	(67.4)
Investment	33,907	33,905	29,868	31,427	31,252	Norm EPS growth	1.7	31.2	(88.8)	(35.5)	(67.4)
Fixed assets	222,660	223,515	224,100	224,153	212,922	Gross margin	8.8	4.2	1.7	4.7	3.8
Other assets	45,641	42,397	42,786	41,209	40,740	Operating margin	8.1	3.4	0.8	3.7	3.1
<b>Total assets</b>	<b>428,357</b>	<b>436,246</b>	<b>400,779</b>	<b>409,010</b>	<b>402,960</b>	EBITDA margin	9.7	5.1	2.6	5.5	4.9
S-T debt	6,606	7,013	6,568	7,901	7,774	Norm net margin	7.4	3.1	1.1	3.0	2.7
A/C payable	46,056	64,170	47,091	51,579	45,408	D/E (x)	1.0	1.0	0.9	0.9	0.9
Other current liabilities	11,767	8,671	6,593	8,182	9,259	Net D/E (x)	0.8	0.7	0.8	0.7	0.7
L-T debt	162,383	158,397	144,602	146,717	145,062	Interest coverage (x)	11.1	6.3	2.9	6.2	5.4
Other liabilities	27,989	27,824	27,985	28,445	29,878	Interest rate	2.5	2.4	2.6	2.6	2.5
Minority interest	2,783	2,774	2,755	2,739	2,751	Effective tax rate	(0.0)	0.0	(0.0)	(0.0)	0.0
<b>Shareholders' equity</b>	<b>170,774</b>	<b>167,397</b>	<b>165,185</b>	<b>163,446</b>	<b>162,828</b>	ROA	8.3	3.6	1.1	3.4	2.8
Working capital	36,748	25,733	26,833	16,598	24,498	ROE	20.9	9.2	2.8	8.3	7.0
Total debt	168,988	165,410	151,170	154,619	152,836						
<b>Net debt</b>	<b>132,515</b>	<b>122,352</b>	<b>126,212</b>	<b>114,881</b>	<b>108,283</b>						

Sources: Company data, Thanachart estimates

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