

Central Retail Corp. Plc (CRC TB) - BUY**News Update**

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2QTD SSSG, slightly weaker than 1Q25

- **2QTD SSSG (Apr 1st-May 24th) was a mid-single digit negative.**
 - **Weaker than 1Q25 for all three countries.**
 - **Thailand foods, the only positive segment.**
 - **Maintain our -3.5% SSSG and flat core earnings this year.**
- CRC disclosed 2QTD same-store sales (SSS) growth of a mid-single digit negative, slightly weaker than -4% in 1Q25.
 - By country, all three countries performed weaker. Thailand was brought down by weaker fashion and hardline (both PowerBuy and Thai Watsadu). Excluding FX translation, Vietnam SSS was softer from flat level in 1Q25 (7% FX impact: flat SSS in VND, -7% SSS in THB) to -3% SSS in 2QTD (10% FX impact: -3% SSS in VND, -13% in THB), dragged by hardline electronic store business. Italy sales in EUR were softer from -3% SSS in 1Q25 (7% FX impact) to -8% SSS in 2QTD (4% FX impact).
 - By segment, fashion and hardline were weaker, but food improved slightly driven good performance of Tops supermarkets.
 - Thai Watsadu SSS was -4% in 2QTD, weaker from -3% in 1Q25. Thai Watsadu SSS was in line with HMPRO's Mega Home, but better than GLOBAL's 11-12% negative and DOHOME's 7-8% negative.
 - We maintain our assumption for -3.5% SSS, 2% sales growth, and flat core profit of Bt8.7bn this year.
 - CRC's share price fell by 43% YTD and now trades at a low PE of 13.4/12.5x in 2025-26F. We maintain our BUY call.

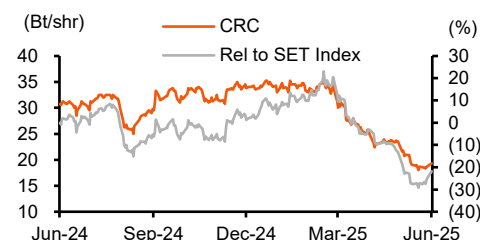
Key Valuations

| Y/E Dec (Bt m) | 2024A | 2025F | 2026F | 2027F |
|-----------------|---------|---------|---------|---------|
| Revenue | 244,200 | 249,500 | 266,210 | 291,918 |
| Net profit | 8,136 | 8,700 | 9,319 | 10,014 |
| Norm net profit | 8,742 | 8,700 | 9,319 | 10,014 |
| Norm EPS (Bt) | 1.4 | 1.4 | 1.5 | 1.7 |
| Norm EPS gr (%) | 7.0 | (0.5) | 7.1 | 7.5 |
| Norm PE (x) | 13.3 | 13.4 | 12.5 | 11.6 |
| EV/EBITDA (x) | 5.8 | 5.6 | 5.3 | 5.0 |
| P/BV (x) | 1.7 | 1.6 | 1.5 | 1.4 |
| Div. yield (%) | 3.1 | 3.0 | 3.2 | 3.4 |
| ROE (%) | 12.9 | 12.2 | 12.1 | 12.1 |
| Net D/E (%) | 110.4 | 102.0 | 92.1 | 79.8 |

Source: Thanachart estimates

Stock Data

| | |
|-----------------------------|-------------|
| Closing price (Bt) | 19.30 |
| Target price (Bt) | 30.00 |
| Market cap (US\$ m) | 3,558 |
| Avg daily turnover (US\$ m) | 11.4 |
| 12M H/L price (Bt) | 36.00/18.00 |

Price Performance

Source: Bloomberg

Ex 1: CRC SSSG

| (%) | 1Q24 | 2Q24 | 3Q24 | 4Q24 | 1Q25 | 2QTD (Apr1st-May24th) |
|------------------------|------------|--------------|--------------|--------------|--------------|-----------------------|
| SSS - total CRC | 1.0 | (1.0) | (3.0) | (1.3) | (4.0) | (5.0) |
| By segment | | | | | | |
| Fashion | 2 | 3 | (2) | 1 | (4) | (8) |
| Hardline | (5) | (8) | (9) | (5) | (7) | (8) |
| Food | 4 | (1) | (1) | (2) | (3) | (2) |
| By country | | | | | | |
| TH | 0 | (2) | (2) | 1 | (2) | (4) |
| Fashion | 0 | 1 | 0 | 4 | (2) | (4) |
| Hardline | (3) | (7) | (7) | (3) | (6) | (8) |
| Food | 2 | 0 | 1 | 2 | 2 | 3 |
| VN | 2 | (4) | (6) | (9) | (7) | (13) |
| Hardline | (20) | (15) | (21) | (19) | (12) | (27) |
| Food | 5 | (2) | (3) | (7) | (7) | (7) |
| Italy | 9 | 6 | (4) | (4) | (10) | (12) |

Sources: Company data, Thanachart estimates

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