

Thailand NPL Resolution

- **Unsecured NPL program via SAM & Ari-AMC**
 - **Banks: negligible effect**
 - **NBFCs: better benefit than banks; AEONTS the best**
 - **AMCs: limited positive for BAM; slight negative for JMT**
-
- The Thai government and BoT are moving forward with a **national unsecured debt restructuring initiative** that is planned to commence in early 2026. Under this program, **Sukhumvit Asset Management (SAM) and Ari-AMC** — a newly established joint venture between Bangkok Commercial Asset Management (BAM) and Government Savings Bank (GSB) — will serve as designated asset management companies (AMCs) responsible for acquiring unsecured consumer debt.
 - Eligible loans under this scheme are limited to **unsecured exposures not exceeding Bt100k per borrower**, with the government **targeting up to Bt 122bn of unsecured NPLs** to be transferred from participating financial institutions across the system. The budget for this program is around Bt10bn, which comes from the remaining funds of the “You Fight, We Help” program.
 - In the first phase, 2.56 million NPL accounts from commercial banks -- representing 1.25 million borrowers with total debts of Bt43.6bn -- are to be transferred to SAM. Another 790,000 accounts from specialized financial institutions, representing about 700,000 borrowers with total debts of Bt18.8bn, will be transferred to Ari AMC. (source: bangkokpost)
 - **Impact:**
 - 1) **Macro:** While the targeted NPL acquisition size remains small relative to the total volume of bad debt in the financial system, we **believe this program is a constructive step that should contribute modestly to asset quality improvement and consumer sentiment.**
 - 2) **An equity market perspective:** We have a **generally neutral view.** This initiative signals supportive policy direction for consumer debt resolution, but its short-term impact on listed financial institutions is expected to be limited and unevenly distributed across players.
- Banks:** Insignificant scale vs loan books. Thus, we expect **minimal earnings/provisioning impact**
- NBFCs:** Greater beneficiary due to higher unsecured exposure, but benefit depends on NPL acquisition pricing.
- **AEONTS: best positioned** given almost fully unsecured portfolio
 - **MTC, TIDLOR, SAWAD, SAK:** mild benefit; potential to offload 2 and 4-wheeler problematic loans
 - **KTC: limited participation** expected due to strong internal collections

Ex 1: Summary Of AMCs Program

Criteria	Details
Eligible loan type	Unsecured NPLs
Max loan size	≤ Bt100k per borrower
Target acquisition size	Up to Bt122bn system-wide
Objective	Reduce household debt burden and accelerate asset quality clean-up

Source: Thanachart

AMCs

- **BAM: limited upside** as Ari-AMC might likely to offer favorable repayment terms to drive participation
- **JMT: slight negative risk** from reduced supply of unsecured NPLs in market.

Ex 2: Banks Valuations

Stocks	Rating	Current	Target	Norm EPS growth		— Norm PE —		— P/BV —		— Yield —	
		price	price	2025F	2026F	2025F	2026F	2025F	2026F	2025F	2026F
		(Bt)	(Bt)	(%)	(%)	(x)	(x)	(x)	(x)	(%)	(%)
BBL	SELL	154.50	141.00	9.0	(9.0)	6.0	6.6	0.5	0.5	5.5	5.5
KBANK	BUY	180.00	190.00	0.4	(2.9)	8.7	9.0	0.7	0.7	6.7	6.7
KKP	BUY	65.00	76.00	14.0	6.9	9.5	8.9	0.8	0.8	7.3	7.8
KTB	BUY	27.50	31.00	8.2	(10.9)	8.1	9.1	0.8	0.8	6.2	5.5
SCB	HOLD	129.50	135.00	7.2	(4.2)	9.3	9.7	0.9	0.9	8.6	8.3
TISCO	HOLD	107.50	102.00	(5.7)	0.1	13.2	13.2	2.0	2.0	7.2	7.2

Sources: Company data, Thanachart estimates

Ex 3: NBFCs Valuation

Stocks	Rating	Current	Target	Norm EPS growth		— Norm PE —		— P/BV —		— Yield —	
		price	price	2025F	2026F	2025F	2026F	2025F	2026F	2025F	2026F
		(Bt)	(Bt)	(%)	(%)	(x)	(x)	(x)	(x)	(%)	(%)
ASK	SELL	7.75	7.30	25.8	(8.0)	9.8	10.7	0.5	0.5	4.6	4.7
BAM	HOLD	6.95	7.50	36.1	(19.3)	10.3	12.8	0.5	0.5	7.8	6.3
JMT	SELL	9.30	8.50	(25.4)	5.0	11.3	10.8	0.5	0.5	5.3	5.6
KTC	BUY	28.25	36.00	2.4	4.3	9.6	9.2	1.7	1.5	5.2	5.5
MTC	BUY	39.75	45.00	12.9	15.2	12.7	11.0	2.0	1.7	1.2	1.4
SAK	BUY	3.60	4.60	10.4	12.0	8.1	7.3	1.1	1.0	5.5	6.2
SAWAD	BUY	28.75	36.00	(10.8)	13.6	9.6	8.5	1.3	1.2	4.7	5.3
THANI	BUY	1.72	2.30	26.3	16.2	10.5	9.0	0.8	0.7	5.3	6.1
TIDLOR	BUY	21.10	23.00	20.8	15.2	12.0	10.4	1.9	1.7	3.7	4.3

Sources: Company data, Thanachart estimates

General Disclaimers And Disclosures:

This report is prepared and issued by Thanachart Securities Public Company Limited (TNS) which is owned 99.97% by TMBThanachart Bank Public Company Limited (TTB) as a resource only for clients of TNS, TMBThanachart Bank Public Company Limited (TTB) and its group companies. Copyright © Thanachart Securities Public Company Limited. All rights reserved. The report may not be reproduced in whole or in part or delivered to other persons without our written consent.

This report is prepared by analysts who are employed by the research department of TNS. While the information is from sources believed to be reliable, neither the information nor the forecasts shall be taken as a representation or warranty for which TNS or TTB or its group companies or any of their employees incur any responsibility. This report is provided to you for informational purposes only and it is not, and is not to be construed as, an offer or an invitation to make an offer to sell or buy any securities. Neither TNS, TTB nor its group companies accept any liability whatsoever for any direct or consequential loss arising from any use of this report or its contents.

The information and opinions contained herein have been compiled or arrived at from sources believed reliable. However, TNS, TTB and its group companies make no representation or warranty, express or implied, as to their accuracy or completeness. Expressions of opinion herein are subject to change without notice. The use of any information, forecasts and opinions contained in this report shall be at the sole discretion and risk of the user.

TNS, TTB and its group companies perform and seek to perform business with companies covered in this report. TNS, TTB, its group companies, their employees and directors may have positions and financial interest in securities mentioned in this report. TNS, TTB or its group companies may from time to time perform investment banking or other services for, or solicit investment banking or other business from, any entity mentioned in this report. Therefore, investors should be aware of conflict of interest that may affect the objectivity of this report.

Disclosure of Interest of Thanachart Securities**Investment Banking Relationship**

Within the preceding 12 months, Thanachart Securities has lead-managed public offerings and/or secondary offerings (excluding straight bonds) of the securities of the following companies:

Note: Thanachart Securities Public Company Limited (TNS) acts as an underwriter of “Debentures of Banpu Public Co. Ltd. No. 2/2025 (B.E. 2568) tranche 1-3”, therefore investors need to be aware that there could be conflicts of interest in this research.

Note: Thanachart Securities Public Company Limited (TNS) acts as an underwriter of “Debentures of Gulf Development Public Co. Ltd. No. 1/2025 (B.E. 2568) tranche 1-4”, therefore investors need to be aware that there could be conflicts of interest in this research.