

Bangkok Dusit Medical (BDMS TB) - HOLD, Price Bt19.6, TP Bt21.0**Results Comment**

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Weak 2Q26, slight earnings miss

- BDMS reported weak 2Q26 earnings of Bt3.2bn, down 7% y-y and 20% q-q, slightly below our and the market's expectations due to a weaker-than-expected top line and margin.
- The earnings decline was due to a soft top line and margin pressure. Note that BDMS booked Bt90m of flood insurance compensation in 2Q26.
- Total revenue increased by 1% y-y but declined by 4% q-q to Bt25.9bn in 2Q26, mainly due to a 2% y-y decline in revenue from international patients, particularly from Cambodia (-67% y-y) and the Middle East (-24% y-y). Revenue from Thai patients grew by 2% y-y. Excluding revenue from Cambodia and Middle East patients, revenue from international patients grew by 10% y-y, driven by strong growth from Myanmar (+42% y-y), the US (+23% y-y), and Australia (+17% y-y).
- Amid the soft top line growth and rising costs from new capacity expansions, EBIT margin declined to 10.1% in 2Q26, compared to 11.8% in 2Q25 and 14.0% in 1Q26.
- 6M26 earnings accounted for 45% of our full-year earnings forecast. While we see slight downside risk to our earnings forecasts, we expect 2H26 earnings momentum to improve both y-y and h-h. Given slow earnings growth in 2026–27F, the stock's P/E of 19.1x/18.1x in 2026–27F appears fairly valued. We maintain our HOLD rating.

Income Statement (consolidated)					
Yr-end Dec (Bt m)	2Q25	3Q25	4Q25	1Q26	2Q26
Revenue	25,682	27,356	27,398	27,135	25,917
Gross profit	8,347	9,564	8,950	8,976	8,090
SG&A	5,323	5,372	5,935	5,180	5,484
Operating profit	3,023	4,192	3,014	3,797	2,607
EBITDA	4,579	5,823	4,704	5,482	4,342
Other income	1,513	1,287	1,657	1,444	1,643
Other expense	0	0	0	0	0
Interest expense	96	79	84	73	82
Profit before tax	4,440	5,400	4,587	5,167	4,168
Income tax	836	973	805	1,005	829
Equity & invest. income	13	27	19	24	31
Minority interests	(128)	(135)	(109)	(129)	(121)
Extraordinary items	0	0	0	0	0
Net profit	3,490	4,319	3,693	4,058	3,248
Normalized profit	3,490	4,319	3,693	4,058	3,248
EPS (Bt)	0.22	0.27	0.23	0.26	0.20
Normalized EPS (Bt)	0.22	0.27	0.23	0.26	0.20

Balance Sheet (consolidated)					
Yr-end Dec (Bt m)	2Q25	3Q25	4Q25	1Q26	2Q26
Cash & ST investment	6,712	7,027	7,231	8,108	4,695
A/C receivable	11,480	11,534	11,986	12,698	12,523
Inventory	2,921	3,042	3,422	3,880	3,918
Other current assets	559	529	470	587	595
Investment	1,093	1,120	1,289	1,271	1,301
Fixed assets	95,039	95,808	99,552	99,794	99,997
Other assets	33,761	33,835	34,012	34,354	34,573
Total assets	151,567	152,894	157,961	160,692	157,602
S-T debt	5,500	7,750	6,500	3,000	8,000
A/C payable	6,728	7,045	7,522	7,420	6,106
Other current liabilities	11,062	10,838	9,607	11,418	11,495
L-T debt	3,000	3,000	3,000	3,000	3,000
Other liabilities	19,901	20,084	21,324	21,552	21,724
Minority interest	3,828	3,965	4,114	4,109	4,028
Shareholders' equity	101,549	100,213	105,894	110,192	103,248
Working capital	7,674	7,532	7,886	9,158	10,334
Total debt	8,500	10,750	9,500	6,000	11,000
Net debt	1,787	3,723	2,269	(2,108)	6,305

Sources: Company data, ttb wealth estimates

Income Statement 6M as					
(Bt m)	q-q%	y-y%	% 2026F	2026F	2027F
Revenue	(4)	1	48	109,611	115,402
Gross profit	(10)	(3)	46	36,703	38,816
SG&A	6	3	49	21,802	22,780
Operating profit	(31)	(14)	43	14,902	16,035
EBITDA	(21)	(5)	46	21,504	22,874
Other income	14	9	49	6,247	6,338
Other expense			na	0	0
Interest expense	11	(15)	44	350	364
Profit before tax	(19)	(6)	45	20,799	22,010
Income tax	(18)	(1)	45	4,035	4,358
Equity & invest. income	26	128	69	80	82
Minority interests	na	na	na	(530)	(558)
Extraordinary items			na	0	0
Net profit	(20)	(7)	45	16,314	17,176
Normalized profit	(20)	(7)	45	16,314	17,176
EPS (Bt)	(20)	(7)	45	1.03	1.08
Normalized EPS (Bt)	(20)	(7)	45	1.03	1.08

Financial Ratios					
(%)	2Q25	3Q25	4Q25	1Q26	2Q26
Sales growth	4.0	1.0	3.9	0.2	0.9
Operating profit growth	4.8	1.3	(21.8)	(10.4)	(13.8)
EBITDA growth	7.2	4.4	(12.1)	(4.8)	(5.2)
Norm profit growth	4.6	1.7	(14.8)	(6.6)	(6.9)
Norm EPS growth	4.6	1.7	(14.8)	(6.6)	(6.9)
Gross margin	32.5	35.0	32.7	33.1	31.2
Operating margin	11.8	15.3	11.0	14.0	10.1
EBITDA margin	17.8	21.3	17.2	20.2	16.8
Norm net margin	13.6	15.8	13.5	15.0	12.5
D/E (x)	0.1	0.1	0.1	0.1	0.1
Net D/E (x)	0.0	0.0	0.0	(0.0)	0.1
Interest coverage (x)	47.5	73.4	56.2	74.8	53.2
Interest rate	4.7	3.3	3.3	3.8	3.8
Effective tax rate	18.8	18.0	17.5	19.4	19.9
ROA	9.1	11.3	9.5	10.2	8.2
ROE	13.5	17.1	14.3	15.0	12.2

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