

RATCH Group Pcl (RATCH TB) – BUY

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Analyst Meeting**Unlocking asset value**

- **Converting expiring IPP capacity to serve datacenter**
- **Infrastructure-ready land bank to bid for new IPP contracts**
- **Pursuing the RE target via overseas greenfield projects ...**
- **... with near-term M&A in a gas project in Indonesia**

We summarize key messages from RATCH's 2Q26 analyst meeting last Friday (28 Aug), at which the overall tone was positive. RATCH sees strong power demand from data centers as the route to repurpose the IPP capacity whose PPA is set to expire in April 2027. Management is also confident that its infrastructure-ready land bank, with substation, gas pipeline, and water treatment in place, is well positioned to compete for new IPP contracts under the new Power Development Plan (PDP-2026). RATCH targets a renewable capacity mix of over 80% by 2050, to be pursued mainly through greenfield projects overseas.

- The main discussion during the meeting centered on the potential of RATCH's 2.1GW gas-fired power plant (3 x 700MW turbines) and the wholly owned land surrounding it in Ratchaburi province (around 120km from the Suvarnabhumi airport), after the current IPP contract expires in April 2027.
 - RATCH's key target now is to attract a large-scale global data center operator to lease, or alternatively purchase, the 550 rai (880,000 sqm) it has set aside to host 0.3–1.4GW of data center capacity. RATCH would supply both electricity from the expiring IPP capacity and water utilities to those data center projects.
 - Management cited 5–7 potential customers under negotiation, though business model and sizing remain open. We believe that a clearer Thai regulation on data center development is needed before contracts can be finalized, despite the strong demand.
 - Beyond firm supply from the gas power plant, the surrounding land available is large enough for RATCH to also add green electricity, i.e. solar farms, for those data centers.
 - This full land plot of over 2,000 rais (3.2m+ square meter) was originally prepared for up to 5.0GW of gas capacity. Management is therefore confident that in addition to data center-related opportunities, this infrastructure-ready site is a strong candidate for the new IPP bids to be unlocked by the PDP-2026.
- Our DCF-derived SOTP-based TP of Bt43.5/share only assumes a 10-year contract extension for half of its expiring RatchGen IPP contract (1.0GW). As returns from private contracts with data center clients should exceed those on lower-risk IPP contracts, securing either a data center contract or additional IPP capacity on this land bank would be upside to our numbers.
- RATCH also sets a target of >35% renewable capacity mix by 2030, >50% by 2040, and >80% by 2050 to reach Net Zero that year. Most new renewable capacity is likely to come from overseas investment, with Australia, Laos and the Philippines as the key markets, alongside domestic opportunities unlocked by PDP-2026.

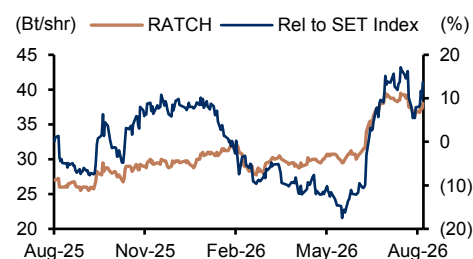
Key Valuations

Y/E Dec (Bt m)	2025A	2026F	2027F	2028F
Revenue	27,082	44,474	44,243	43,499
Net profit	6,220	6,733	7,688	8,672
Norm net profit	6,187	6,733	7,688	8,672
Norm EPS (Bt)	2.8	3.1	3.5	4.0
Norm EPS gr (%)	4.3	8.8	14.2	12.8
Norm PE (x)	13.4	12.3	10.8	9.5
EV/EBITDA (x)	27.1	16.2	14.8	12.9
P/BV (x)	0.9	0.9	0.8	0.8
Div. yield (%)	4.2	4.2	4.2	4.2
ROE (%)	6.5	7.1	7.8	8.4
Net D/E (%)	83.3	89.3	89.2	81.8

Source: ttb wealth estimates

Stock Data

Closing price (Bt)	38.00
Target price (Bt)	43.50
Market cap (US\$ m)	2,509
Avg daily turnover (US\$ m)	5.3
12M H/L price (Bt)	39.50/25.50

Price Performance

Source: Bloomberg

- Management hinted at a potential acquisition of an Indonesian gas power project as its near-term inorganic growth driver, though no details on size or timing were given. RATCH will also compete in upcoming gas bids there with its existing local partner.
- Financially, RATCH's 0.6x net D/E with Bt101bn equity base as of 2Q26 implies around Bt70bn debt headroom for RATCH to fund its new investments, against the 1.3x covenant level. That said, RATCH slightly reduces its 1H26 interim dividend to Bt0.7/share (from Bt0.8 last year) to prepare for this upcoming investment cycle. We see this as acceptable as the lower yield is likely become higher capital gain through growth.

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